Town of Taylorsville

TOWN COUNCIL WORK SESSION

Town Council Chambers
Tuesday, April 15th, 2025, 2:00 p.m.

AGENDA

Call to Order, Invocation

Discussion Items

1. Operating Budget FY 2025-2026
    a. Solid Waste Fee
    b. Payroll System Software
    c. Planning & Zoning Software
    d. Health Insurance Option Update

2. Captial Improvement Plan Purchases FY 2025-2029
    a. Compact Excavator/Compact Tractor
    b. Miscellaneous Equipment
        i. Police Department
        ii. Public Works

Staff Reports

City Managers Report

Council General Discussion

Adjournment

Time & Attendance Proposal for

Town Of Taylorsville

Brandon Dupell, Account Executive

March 20, 2025

Zachary Greene
Town Of Taylorsville
67 Main Avenue Drive
Taylorsville, North Carolina, 28681

RE: TCP Software proposal

Thank you for the opportunity to present our industry experience and time and attendance solution to Town Of Taylorsville. This proposal represents our sincere interest in being considered for the project and will highlight TCP's qualifications to provide the product and services requested.

For the past 35 years, TCP Software has dedicated itself to enhancing workforce management for public entities, aligning perfectly with Town Of Taylorsville's search for an automated Time & Attendance system. Our solution stands out for its adaptability and precision in tracking and processing employee time.

Currently, over 5,900 Government & Public Safety entities rely on us for our advanced yet user-friendly features. This trust stems from our commitment to not just meeting but exceeding the expectations of our partners with solutions crafted by a team that places a high value on meaningful impact and genuine care.

Our robust experience extends to successfully interfacing with over 400 Payroll & ERP systems, ensuring we can meet the requirements for flawless data interchange with existing systems. This compatibility is crucial for generating the comprehensive reports on employee activity needed for managerial analysis and decision-making.

At the core of our successful deployments, including what we propose for Town Of Taylorsville, is our implementation process. Developed from years of experience and informed by best practices, our approach is designed to ensure a tailored fit for your unique needs, facilitating a smooth and efficient transition. From the initial setup to full-scale deployment, our team guarantees dedicated support and expert guidance every step of the way.

We understand the importance of the environment that Town Of Taylorsville operates within, and with our experience serving over 5,900 Government & Public Safety entities, we are confident in our ability to meet the specific requirements and nuances of Government & Public Safety organizations. Moreover, our extensive experience in Government, Healthcare, Education, and Hospitality sectors among others, totaling 30,062 active customers (as of March 20, 2025), underscores our capability to deliver reliable and effective solutions across diverse industries.

We welcome any questions or requests for additional details regarding our proposal. I am available for direct contact and look forward to the opportunity to work with you.

Sincerely,

Brandon Dupell
Account Executive
(231) 588-7904 | bdupell@tcpsoftware.com

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Company Information

TCP Software Headquarters
1 Time Clock Drive
San Angelo, Texas 76904
325-223-9500

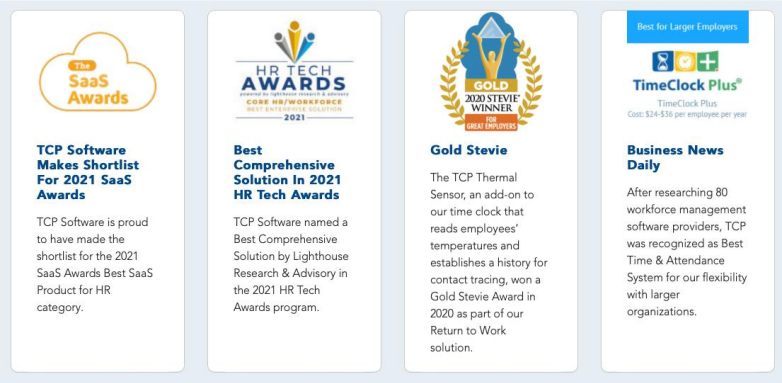
For over three decades, TCP Software has been at the forefront of workforce management solutions, consistently driving growth and innovation in every aspect of time and attendance. With a proven track record spanning back to 1988, TCP possesses an unparalleled ability to fulfill your time collection & scheduling needs.

Central to our success is our commitment to a consumer-oriented approach. By actively listening to and incorporating client feedback into our product development processes, TCP ensures that our solutions remain relevant, cutting-edge, and among the most sought-after in the market. This dedication has earned us the trust and loyalty of thousands of customers worldwide.

At the core of our offerings lies automated employee timekeeping software, a cornerstone that has propelled TCP to achieve remarkable growth, expanding by over 3,600% in the past decade alone. Our achievements speak volumes:

- **Finalist in the Constellation SuperNova Awards for Human Capital Management in 2021.**
- **Recognition as the Best Comprehensive Solution by Lighthouse Research & Advisory at the HR Tech Awards in 2021.**
- **Platinum Distinction in 2023 Modern Library Awards from LibraryWorks.**
- **2024 SIIA CODiE Award Finalist for Best Compliance Solution & Best Administrative Solution.**
- **Bronze Stevie Award Winner in 2022 American Business Awards.**
- **Honored as "Business of the Year" by the Texas Association of Business and Chambers of Commerce.**

Driven by our mission to empower individuals to work more effectively, TCP Software continues to build upon our rich legacy, innovating and delivering solutions that enable organizations to streamline workforce management, reduce HR operating costs, and enhance employee satisfaction.



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Town Of Taylorsville Solution Requirements

Here is a breakdown of the key solution requirements you have shared with our team, along with a description of how TCP Software addresses each challenge.

Identified Challenges:

- Current Challenge: Employees use paper timesheets and punch clocks, requiring manual data entry into Harris software.
    - **Impact: The manual process is time-consuming and prone to errors, increasing the risk of payroll mistakes, compliance issues, and inefficiencies.**

- Current Challenge: Law enforcement follows a 171-hour/28-day cycle for overtime, and other departments accrue comp time instead of overtime—both calculated manually.
    - **Impact: Payroll staff spend excessive time performing calculations, increasing the risk of errors and compliance challenges, particularly for public safety.**

- Current Challenge: All leave requests are submitted via paper forms, making tracking, approvals, and reporting cumbersome.
    - **Impact: Delays in approvals, lack of visibility into leave balances, and increased administrative burden on department heads and payroll.**

- Current Challenge: Employees and managers have no real-time access to hours worked, accrual balances, or approvals.
    - **Impact: Inefficiencies in tracking time and leave lead to miscommunication, payroll discrepancies, and difficulty ensuring compliance with labor laws.**

- Current Challenge: The town seeks a digital solution for time tracking, overtime, comp time, and leave management that is easy for employees and department heads to adopt.
    - **Impact: Without a centralized system, inefficiencies persist, delaying payroll, increasing administrative workload, and reducing accuracy.**

- Current Challenge: The town is transitioning from Harris to Black Mountain software starting in July 2025, with a go-live by September 2025.
    - **Impact: Without proper alignment between timekeeping and the new payroll system, there is a risk of data discrepancies and inefficiencies during and after implementation.**

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Implementation Scope of Work (SOW)

The TCP Professional Services team brings deep consulting, industry, technological, compliance, and solution design experience to each customer engagement. We leverage our experience across thousands of implementations to deliver transformative business outcomes and tame the chaos of time and attendance.

We strive to be each customer's trusted advisor by supporting organizational needs for coordination, integration, and communication.

TCP implementation process

INITIATION PHASE

The Initiation Phase is used to develop the service strategy for the project.

- Finalize purchase
- Gather project materials
- Assign resources
- Project kickoff

DISCOVERY PHASE

We will work with your project stakeholders to define the service strategy and generate baseline service design.

- Business process analysis
- Needs assessment
- Build requirement

PLANNING PHASE

Collaboratively develop and approve a timeline, confirm deliverables, construct a work breakdown structure, and assign project tasks.

- Project plan
- Communication plan
- Testing strategy
- Training strategy

DELIVERY PHASE

Focuses on service transition by completing the activities outlined in the project plan and verifying that the deliverables meet the business rules and needs.

- Configuration
- Training
- Pilot test
- Go live

TRANSITION PHASE

Focuses on service operations by finalizing all agreements and providing a seamless transition to dedicated operational support teams.

- Project close
- Project feedback
- Ongoing support

MEET YOUR ENTERPRISE SERVICES SPECIALIST (ESS)

Jake Young, Enterprise Services Specialist for TCP Software

As your ESS, Jake partners closely with your account executive to facilitate a comprehensive implementation and services plan matching your needs and requirements. With over seven years of experience at TCP, Jake brings a wealth of expertise in enterprise implementations, integrations, and configurations and has successfully supported customers with over 29,000 employees.

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TCP Software Support

The TCP Software Support team stands as a beacon of excellence, offering a fusion of consulting prowess, industry insight, technological finesse, compliance acumen, and solution design mastery in every client interaction. With a rich tapestry of experience drawn from countless implementations, our mission is to catalyze profound business transformations while simplifying the complexities of time and attendance management.

Our aspiration is to ascend to the role of trusted advisor for each of our clients, addressing their unique organizational needs for coordination, integration, and communication within their TCP software ecosystem.

Here's a glimpse into the stellar performance of our world-class support department in 2023:

- **Support Cases: Exceeding 128,000**
- **Customer Satisfaction Rating (CSAT): 97%**
- **Net Promoter Score: 72+**
- **Same Day Resolution: 78%**
- **Response Time (Phone & Chat): A lightning-fast average of less than 60 seconds**

These statistics underscore our unwavering commitment to providing unparalleled support and service excellence to our valued clients.

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Pricing & Return on Investment

TCP Software is pleased to present Town Of Taylorsville with the following proposal:

Ongoing Annual Investment

TimeClock: Enterprise Employee License (30 Users)	$1,350.00

Initial One-Time Investment

Implementation Services (15 Hours)	$3,150.00

Total Initial Investment

Total Initial Investment	**$4,500.00**

Special Terms

- Includes: Implementation, Training, Support & Maintenance
- Contract Length: 24 Months | OMNIA/NCPA Contract Number: 14-10
- Integration with Black Mountain Software included at no additional cost

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Return on Investment Savings Calculator

Town Of Taylorsville

Return on Investment	
Estimated Payback Period (in months)	3.7
Estimated Return Ratio - After 1 Year	11.6x
Estimated Return Ratio - After 5 Years	26.5x
Estimated Savings Over 5 Years	**$301,605**

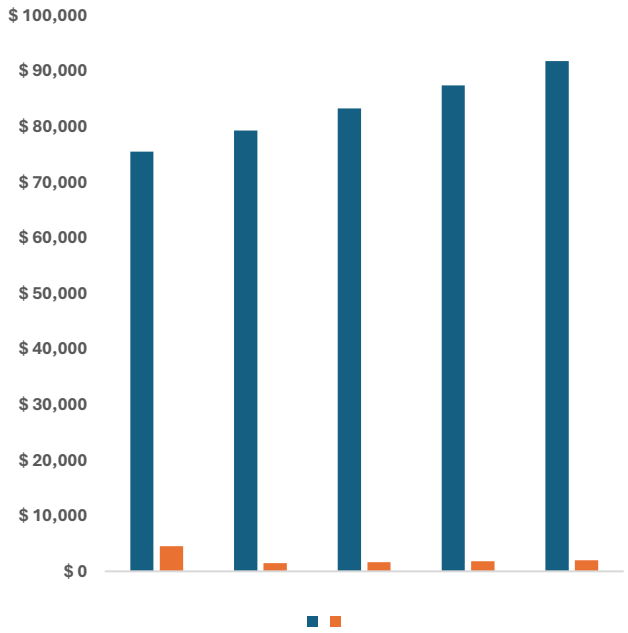
Investment in TCP Software	
Initial Investment in TCP Time & Attendance	$4,500
Annual Recurring Fees	$1,350
Initial Investment in TCP Scheduling	$ 0
Annual Recurring Fees	$ 0
Total Investment	
Initial Investment in TCP Software	$4,500
Annual Recurring Fees	$1,350

Annual Cost	
Time & Attendance	
Annual Cost of Calculating Payroll	$4,351
Annual Cost of Payroll Errors	$46,800
Annual Cost of Hours Lost/Time Theft	$24,375
Employee Scheduling	
Annual Unplanned Overtime Cost	$ 0
Annual Scheduling Task Cost	$ 0
Annual Turnover Cost	$ 0
Total Annual Company Cost	**$75,526**
Total Annual Savings with TCP Software	**$56,645**

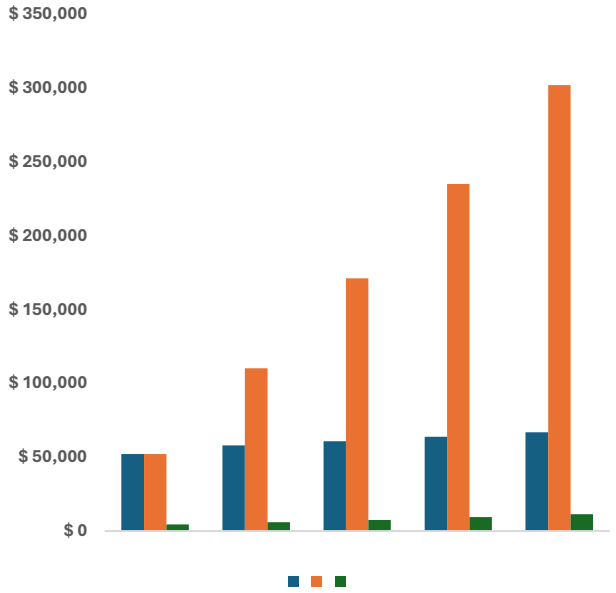
How much does manual tracking and employee scheduling cost your organization?

More than you think. TCP puts those costs back in your budget and pays for itself many times over. Here's a detailed breakdown showing how much less TCP costs than your current processes.

Annual Investment



Cost Savings: Annual & Over Time



Here's how much TCP costs your organization each year, compared to the cost of your current processes.

Annual Cash Out Flow	Status Quo	TCP Cost	Savings
Year 1	$75,526	$4,500	$52,145
Year 2	$79,302	$1,485	$57,992
Year 3	$83,268	$1,634	$60,817
Year 4	$87,431	$1,797	$63,776
Year 5	$91,802	$1,977	$66,875

Here's how much switching to TCP saves your organization, year by year and cumulatively over time—even after accounting for investment costs in TCP.

Cumulative Cash Out Flow	Status Quo	TCP Cost	Savings
Year 1	$75,526	$4,500	$52,145
Year 2	$154,829	$5,985	$110,136
Year 3	$238,096	$7,619	$170,954
Year 4	$325,527	$9,415	$234,730
Year 5	$417,329	$11,392	$301,605

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TCP Software & Town Of Taylorsville Mutual Action Plan

Milestone	Date	Status
Discovery	03/10/2025	Completed
First Solution Presentation	03/25/2025	Completed
Pricing / Return on Investment	03/25/2025	Completed
Town Council Budgeting Discussion	04/15/2025	TBD
Agreement Review & Vendor Registration	04/16/2025	TBD
Signed Documents	04/30/2025	TBD
Implementation/Project Kickoff	07/01/2025	TBD
Go Live	09/01/2025	TBD

TCP Software Team Members

At TCP Software, we pride ourselves on assembling a team of exceptional professionals dedicated to delivering unparalleled service and support. Our diverse team brings together expertise from various departments to ensure the success of our clients. Meet a few of the individuals driving our mission forward:

- **Brandon Dupell**
  - Account Executive
  - Sales
  - bdupell@tcpsoftware.com
  - (231) 588-7904

- **Samantha Martinez**
  - Solutions Consultant
  - IT Liaison
  - smartinez@tcpsoftware.com
  - (325) 223 9500

- **Zackery Hoag**
  - VP of Mid-Market Sales
  - Leadership
  - zhoag@tcpsoftware.com
  - (325) 223 9500

TCP Services Agreement

THIS TCP SERVICES AGREEMENT (the "Agreement") is entered into as of _____ ("Effective Date"), by and between **TimeClock Plus, LLC**, a Delaware limited liability company with its principal office located at 1 Time Clock Drive, San Angelo, TX 76904 ("TCP"), and _____, with its principal office located at _____ ("Client").

WHEREAS TCP and Client (the "Parties") desire to enter into this Agreement for the provision of hosted services by TCP to Client, as provided herein.

NOW, THEREFORE, in reliance on the mutual covenants, promises, representations, and agreements set forth herein, the Parties agree as follows:

1. **Definitions**.

1.1 "Active License" means an Employee or Designated User that has not been marked as either terminated or suspended within TCP Services for whom Client is required to pay a fee under this Agreement.

1.2 "Affiliate" means any parent or subsidiary corporation, and any corporation or other business entity controlling, controlled by, or under common control with a Party.

1.3 "Biometric Data" means any information based on an individual's retina or iris scan, fingerprint, voiceprint, or scan of hand or face geometry, which is used to identify an individual, regardless of how it is captured, converted, stored, or shared.

1.4 "Client Data" means all of Client's data processed or stored by or transmitted to TCP in connection with the TCP Services, including, without limitation, all Personal Data contained therein.

1.5 "Designated User" means an individual Employee who is authorized by Client to access the administrative features of the TCP Services, and whose Personal Data may be processed or stored by or transmitted to TCP in connection with the TCP Services.

1.6 "Employee" means Client's individual employee, manager, administrator, worker, consultant, substitute, or contractor.

1.7 "Hardware Support and Maintenance Agreement" means any agreement that extends services to current TimeClock Plus terminals, clocks, and biometric devices, and maintenance releases for related products purchased or licensed by the Client from TCP or a registered reseller, as applicable.

1.8 "Initial Term" has the meaning set forth in Section 10.

1.9 "Monthly License Fee" means TCP's then current fees applicable for each of Client's Active Licenses based on the aggregated Permissions to access and use the TCP Services measured over the course of each calendar month, as outlined on an invoice or Order Form. This fee may be prorated during the first month of the Initial Term and prorated for the last month of the Initial Term.

1.10 "Order Form" means a written document, including, but not limited to, a TCP issued invoice, a TCP issued order form, or a Client issued purchase order, which has been mutually agreed upon and executed by the Parties for ordering products and/or services, and which expressly incorporates the terms of this Agreement.

1.11 "Permissions" means the permission(s) granted to Client's Employees to access features within TCP Services, as outlined on an invoice or Order Form. Permissions are applied within the TCP Services by Client's Designated Users.

1.12 "Personal Data" means any information that identifies, relates to, describes, is reasonably capable of being associated with, or could reasonably be linked, directly or indirectly, with a particular Employee or Designated User.

1.13 "Privacy Policy" means TCP's Global Data Privacy Policy located at https://www.tcpsoftware.com/legal, as updated from time to time.

1.14 "Service Level Agreement" means the Service Level Agreement that serves as an addendum to this Agreement. The Service Level Agreement is located at https://www.tcpsoftware.com/legal, as updated from time to time.

1.15 "Subprocessor" means any third-party entity that processes Personal Data on behalf of TCP and to which TCP discloses Personal Data for a business purpose pursuant to a written contract, provided that the contract prohibits such entity from retaining, using, or disclosing the Personal Data for any purpose other than for the specific purpose of performing the services identified in such contract.

1.16 "Supported Hardware" means any hardware purchased or leased from TCP that is coverable under a Hardware Support and Maintenance Agreement located at https://www.tcpsoftware.com/legal, as updated from time to time.

1.17 "TCP Services" means the TCP software application(s) hosted by TCP in accordance with TCP's then-current hosting environment, any associated documentation, and any ancillary services described in this Agreement or an Order Form.

1.18 "TCP Technology" means the computer hardware, software, and other tangible equipment and intangible computer code contained therein used by TCP in the provision of the TCP Services.

1.19 "Term" has the meaning set forth in Section 10.

1.20 "Use Fees" means the fees set forth on the applicable invoice or Order Form, including, but not limited to, Monthly License Fees and Hardware Support and Maintenance Agreement Fees.

2. Delivery of Services.

2.1 TCP Services. Subject to the terms and conditions of this Agreement and the Privacy Policy, TCP grants to Client, its Affiliates and their Designated Users a limited, non-transferable (except in compliance with Section 22), nonexclusive right and subscription license to access and use the TCP Services during the Term only for the internal business purposes of processing, storing, and maintaining Client Data. TCP shall provide to Client the TCP Services during the Term in accordance with the terms and conditions of this Agreement, the Privacy Policy, the Service Level Agreement, the Hardware Support and Maintenance Agreement (if applicable), and any additional terms outlined in an Order Form.

2.2 Client Responsibilities. Client's use of the TCP Services is subject to the terms of this Agreement, the Privacy Policy, the Service Level Agreement, the Hardware Support and Maintenance Agreement (if applicable), and any additional terms outlined in an Order Form. The aforementioned documents are available to view at http://www.tcpsoftware.com/legal.

2.2.1 Access. Client is responsible for maintaining the confidentiality of Client's account and password and for restricting access to its computer systems, and Client agrees to accept responsibility for all activities that occur under Client's account or password, including but not limited to any acts or omissions by Designated Users. Client shall inform each Designated User of the terms and conditions governing such Designated User's use of the TCP Services as set forth herein and shall cause each Designated User to comply with such terms and conditions.

2.2.2 Restrictions on Use. Client acknowledges and agrees that Client will not use the TCP Services for the benefit of any third party. Client agrees not to, not to attempt to, nor allow any third party to: (i) use the TCP Services in any manner that could damage, disable, overburden, or impair TCP's servers or networks or interfere with any other party's use and enjoyment of the TCP Services; (ii) attempt to gain unauthorized access to any services, user accounts, computer systems, or networks through hacking, password mining, or any other means; (iii) copy, distribute, rent, lease, lend, sublicense, transfer the TCP Services, make the TCP Services available to any third party, or use the TCP Services on a service bureau or time sharing basis, (iv) decompile, reverse engineer, or disassemble the TCP Services or otherwise attempt to reconstruct or discover any source code, underlying ideas, algorithms, file formats, or programming interfaces of the TCP Services, (v) create derivative works based on the TCP Services; (vi) modify, remove, or obscure any copyright, trademark, patent, or other notices or legends that appear on the TCP Services or during the use and operation thereof; (vii) publicly disseminate performance information or analysis (including benchmarks) relating to the TCP Services; or (viii) use the TCP Services in a manner which violates or infringes any laws, rules, regulations, third party intellectual property rights, or third party privacy rights.

Client may not use any automated means, including agents, robots, scripts, or spiders to access or manage the TCP Services, except solely to the extent as may be specifically enabled and authorized by TCP in writing. TCP may take any legal and technical measures to prevent the violation of this provision and to enforce this Agreement.

2.3 Third Party Services.

2.3.1 Client may require the TCP Services to interoperate with platforms or other online services operated by third parties ("Third-Party Platforms") pursuant to an agreement between TCP and the operators of such Third-Party Platforms, an agreement between Client and the operators of such Third-Party Platforms, or through application programming interfaces ("APIs") or other means of interoperability which are generally made available by such operators.

2.3.2 As applicable, Client hereby grants TCP the limited right to access such Third-Party Platforms with Client's credentials and on behalf of the Client in connection with the performance of the TCP Services. Client acknowledges and agrees that TCP's agreements with the operators of such Third-Party Platforms and the terms governing the use of APIs may be modified, suspended, or terminated at any time, and TCP shall have no liability with respect to any such modification, suspension, or termination. Client is responsible for ensuring that its use of the TCP Services in connection with any Third-Party Platform, and TCP's access to such Third-Party Platforms on Client's behalf, complies with all agreements and terms applicable to such Third-Party Platform.

2.4 Client Data.

2.4.1 General. Client hereby grants TCP a worldwide, royalty-free, non-exclusive, limited license to use, host, copy, transmit, display, modify, and create derivative works of Client Data for the express purpose of providing the TCP Services. Client acknowledges and agrees that it will determine the means and purposes of processing Client Data and that TCP acts solely as a service provider that processes Client Data on behalf of and at the direction of Client for the sole purpose of performing the TCP Services under this Agreement. Client is responsible for ensuring that all Designated Users who provide instructions to TCP on Client's behalf are authorized. Client shall have sole responsibility for the accuracy, quality, content, legality, and use of Client Data and the means by which any Personal Data is obtained from Designated Users and Employees and transferred to TCP, and Client is solely responsible for any transfer of Personal Data to any third-party data controller or data processor (***e.g.***, human resources or payroll application), and TCP shall have no liability in connection therewith. Client agrees to implement data protection-related procedures that will not be less protective than those imposed on TCP by this Agreement and the Privacy Policy.

2.4.2 Restrictions on TCP's Processing of Client Data. TCP is expressly prohibited from processing any Client Data for any purpose other than for the specific purpose of performing the TCP Services unless requested by Client or required by applicable law. TCP is prohibited from selling Personal Data under any circumstances

and for any purpose. No other collection, use, disclosure, or transfer (except to Subprocessors in accordance with Section 22) of Client Data is permitted without Client's express prior written instruction. TCP acknowledges and agrees that it understands and will comply with each of the restrictions and obligations set forth in this Section 2.4.2.

2.4.3 Subprocessors. TCP has appointed Subprocessors for the purpose of providing data hosting and security services. Client acknowledges and agrees that Subprocessors may process Client Data in accordance with the terms of this Agreement, the Privacy Policy and any Order Form. TCP's agreements with its Subprocessors impose data protection-related processing terms on such Subprocessors that are no less protective than the terms imposed on TCP in this Agreement and the Privacy Policy. The Privacy Policy contains an overview of the categories of Subprocessors involved in the performance of the relevant TCP Services. The appointment of a Subprocessor to perform part or all the TCP Services hereunder shall not relieve TCP of any liability under this Agreement.

3. Data Security.

3.1 Security Standards.

3.1.1 TCP shall implement reasonable security procedures consistent with industry standards to protect Client Data from unauthorized access, including without limitation (i) industry-standard encryption of data at rest within TCP's data centers; (ii) web application firewalls; (iii) virus detection and anti-virus software; (iv) authentication techniques, such as user names and passwords, or authorization formats, which limit access to particular TCP personnel; and (v) additional security controls consistent with SOC 2 Type II reporting standards.

3.1.2 The Parties shall implement administrative, technical and physical security procedures consistent with industry standards and applicable data protection laws to protect Client Data from unauthorized access, including by adopting access policies that prevent the internal sharing or inadvertent communication of login credentials.

3.1.3 Client is responsible for reviewing the information made available by TCP relating to data security and making an independent determination as to whether the TCP Services meet Client's requirements and obligations under applicable data protection laws. Client acknowledges that data security measures taken by TCP are subject to technical progress and development and TCP may update or modify such security measures from time to time, provided that such updates and modifications do not result in the degradation of the overall security of the TCP Services.

3.2 Security Breach Notifications. TCP will promptly report to Client any unauthorized access to Client Data within TCP's or its Subprocessors' systems upon discovery and in accordance with applicable data breach notification laws. TCP will use diligent efforts to promptly remedy any breach of security that permitted such unauthorized access. TCP's notification of or response to any security incident under this

Section 3.2 shall not be construed as an acknowledgment by TCP of any fault or liability with respect to such security incident.

3.3 Data Backup and Retention. TCP shall undertake commercially reasonable efforts to backup Client Data with a restore point objective of twenty-four (24) hours. Client Data shall be backed up and retained in accordance with TCP's retention policy as set forth in the Privacy Policy.

4. Data Privacy. TCP will process Employee Personal Data in accordance with the terms of this Agreement, the Privacy Policy and all applicable data protection laws. Client must maintain its own data collection, disclosure, retention, and storage policies in compliance with applicable law.

4.1 Biometric Data. To the extent that Client collects, captures, stores, or otherwise uses Biometric Data relating to an individual, Client must (i) first inform the individual from whom Biometric Data will be collected, in writing and prior to collecting his or her Biometric Data, that Biometric Data is being collected, stored, and/or used; (ii) indicate, in writing, the specific purpose(s) (which may not be other than employment-related purposes) and length of time for which Biometric Data is being collected, stored, and/or used; and (iii) receive a written release from the individual (or his or her legally authorized representative) authorizing the Client, TCP, TCP's third-party service providers (who are subject to restrictions no less restrictive than those imposed on TCP herein) to collect, store, and/or use the Biometric Data and authorizing the Client to disclose such Biometric Data to TCP and TCP's third-party service providers

4.2 Requests. Client agrees to adopt a commercially reasonable policy for managing data requests from Designated Users and Employees, which policy shall safeguard the rights of such data subjects and respect the original purpose of such data collection. Client, as the Party which determines the means and purposes for processing Client Data, shall be responsible for receiving, investigating, documenting, and responding to all Designated User and Employee requests for inspection or erasure of Personal Data.

4.3 Assistance. If Client receives a request from a Designated User or Employee to exercise such individual's rights under applicable data protection laws, and Client requires TCP's assistance to respond to such request in accordance with applicable data protection laws, TCP shall assist the Client by providing any necessary information and documentation that is under TCP's control. TCP shall be given reasonable time to assist the Client with such requests in accordance with applicable law.

4.4 Client's Privacy Policy. Where required by law, Client agrees to adopt a privacy policy in alignment with this Agreement and all applicable laws governing the collection, use, transfer and retention of Personal Data. Client agrees to provide TCP, upon reasonable request, Client's adopted privacy policy.

5. Confidential Information.

5.1 Each Party (the "Receiving Party") acknowledges that it will have access to certain confidential information of the other Party (the "Disclosing Party") concerning the Disclosing Party's business, plans, customers, software, technology and products, other information held in confidence by the Disclosing Party, and Personal Data. In addition, a Disclosing Party's confidential information will include (i) all information in tangible or intangible form that is marked or designated as confidential or that, under the circumstances of its disclosure, should be considered confidential, and (ii) the TCP Technology and related algorithms, logic, design, specifications, and coding methodology, and to the extent permitted by law, the terms and conditions of this Agreement, but not its existence (all of the foregoing being referred to as "Confidential Information").

5.2 The Receiving Party agrees that it will not use in any way, for its own account or the account of any third party, except as expressly permitted by, or required to achieve the purposes of, this Agreement, nor disclose to any third party (except as required by law or to that party's attorneys, accountants and other advisors as reasonably necessary), any of the Disclosing Party's Confidential Information, and will take reasonable precautions to protect the confidentiality of such Confidential Information in at least the same manner as is necessary to protect its own Confidential Information and in accordance with applicable data protection laws. To the extent that the Receiving Party is permitted to retransmit any Confidential Information it receives from the Disclosing Party, the mode of retransmission must be at least as secure as the mode by which the Disclosing Party transmitted the Confidential Information to the Receiving Party.

5.3 Information will not be deemed Confidential Information hereunder if such information: (i) is known to the Receiving Party prior to receipt from the Disclosing Party, whether directly or indirectly, from a source other than one having an obligation of confidentiality to the Disclosing Party; (ii) becomes known (independently of disclosure by the Disclosing Party) to the Receiving Party, whether directly or indirectly, from a source other than one having an obligation of confidentiality to the Disclosing Party; (iii) becomes publicly known or otherwise ceases to be secret or confidential, except through a breach of this Agreement by the Receiving Party; or (iv) is independently developed by the Receiving Party without use of or reference to the Confidential Information.

6. Cooperation With Authorities. If either Party is requested to disclose all or any part of any Confidential Information under a subpoena or inquiry issued by a court of competent jurisdiction or by a judicial or administrative agency or legislative body or committee, the Receiving Party shall (i) immediately notify the Disclosing Party of the existence, terms and circumstances surrounding such request; (ii) consult with the Disclosing Party on the advisability of taking legally available steps to resist or narrow such request and cooperate with the Disclosing Party on any such steps it considers advisable; and (iii) if disclosure of the Confidential Information is required or deemed advisable, exercise its best efforts to obtain an order, stipulation or other reasonably acceptable assurance that the Confidential Information or part thereof required to be disclosed shall retain its confidentiality and remain otherwise subject to this Agreement.

Although TCP will not systematically monitor the Client Data, TCP reserves the right, upon prior written notice to Client, to remove access to Client Data to comply with applicable law, provided, however, that access to such Client Data will be restored upon a mutual determination of the Parties that such Client Data is in compliance with, or has been modified to be in compliance with, applicable law.

7. Supplemental Services; Master Agreement.

7.1 TCP may provide to Client supplemental services in accordance with a Statement of Work or a separate services agreement.

7.2 Client may elect to purchase additional products and services via Order Forms from time to time. The Parties agree that this Agreement is a master agreement such that additional transactions, excluding leased hardware, will be governed by the terms and conditions hereof. Pricing for additional transactions shall be in accordance with TCP's then-current pricing schedule. Client agrees that absent TCP's express written acceptance thereof indicated by execution by an officer of TCP, the terms and conditions contained in any purchase order or other document issued by Client to TCP for the purchase of additional services, shall not be binding on TCP to the extent that such terms and conditions are additional to or inconsistent with those contained in this Agreement.

7.3 Hardware purchased from TCP and incorporated into TCP Services requires the purchase of a Hardware Support and Maintenance Agreement, which shall be renewed for the term of this Agreement.

8. Use Fees.

8.1 In consideration for the performance of the TCP Services, Client shall pay TCP the Use Fees. During the Term, Client will be billed in advance an amount equal to charges as indicated in the applicable invoice or Order Form. All other charges for TCP Services received and expenses incurred during a month will be billed at the end of the month in which the TCP Services were provided. Payment by Client for all Use Fees is due upon receipt of each TCP invoice, and in no event shall such payment be received by TCP later than thirty (30) days after the invoice, except in cases where a Net Terms Agreement has been authorized by TCP. All payments will be made to TCP in U.S. dollars.

8.2 TCP Services charges will be equal to the number of total Active Licenses multiplied by the Monthly License Fee which is based on the aggregated Permissions for each Active License. Client is responsible for Monthly License Fees for the maximum number of Active Licenses during any calendar month. Client may add additional Employees, Designated Users and Permissions as desired each month by paying the Monthly License Fees on the next billing cycle. Client agrees to promptly update the status in the TCP Services for any Active License which has been terminated or suspended.

8.3 Employees and Designated Users added at any time during a calendar month will be charged in full for that billing period. Because Client is billed in advance for TCP Services, if Client increases its Active License count or increases Permissions during a calendar month, Client will receive an invoice reflecting the increased Active License count with overage charges incurred from the previous month and prorated over the number of months remaining in the Term.

8.4 Hardware Support and Maintenance charges will be equal to the percentage set forth in the applicable Hardware Support and Maintenance Agreement multiplied by the total purchase price of the Supported Hardware.

8.5 Except as set forth in Section 8.6 of this Agreement, after the first anniversary of this Agreement, TCP may increase the Use Fees at any time effective thirty (30) days after providing notice to Client; provided, however, that any such increase will not occur more than once in a consecutive twelve (12) month period.

8.6 Client may prepay greater than one (1) year with TCP Services and, in doing so, suspend any increase in Use Fees until expiration of the Initial Term. After the Initial Term, TCP may increase the Use Fees by no more than 10% at any time effective thirty (30) days after providing notice to Client; provided, however, that any such increase will not occur more than once in a consecutive twelve (12) month period.

9. Taxes. As applicable, Client shall, in addition to the other amounts payable under this Agreement, pay all sales, use, value added or other taxes, whether federal, state or local, however named, arising out of the transactions contemplated by this Agreement, except that Client shall not be liable for taxes based on TCP's aggregate income.

10. Term; Guaranteed Payment. This Agreement commences on the Effective Date and, unless terminated earlier in accordance with Section 11, will remain in effect for the term specified in the applicable Order Form ("Initial Term") and then shall automatically renew for subsequent terms consistent with the Initial Term thereafter, unless either Party gives written notice of non-renewal at least thirty (30) days prior to the end of the then current term (the Initial Term and subsequent renewal terms being referred to as the "Term"). For avoidance of doubt, except as otherwise set forth in the terms and conditions of this Agreement, all fees mutually agreed to in an Order Form are committed and non-cancelable.

11. Termination for Cause. A Party may terminate this Agreement for cause if (i) the other Party breaches any material term or condition of this Agreement and fails to cure such breach within thirty (30) days after receipt of written notice of the same, or in the case of failure to pay Use Fees, thirty (30) days; (ii) the other Party becomes the subject of a voluntary petition in bankruptcy or any voluntary proceeding relating to insolvency, receivership, liquidation or composition for the benefit of creditors; or (iii) the other Party becomes the subject of an involuntary petition in bankruptcy or any involuntary proceeding relating to insolvency, receivership, liquidation or composition for the benefit of creditors, and such petition or proceeding is not dismissed within sixty (60) days of

filing. Notwithstanding the foregoing, if a material breach by Client, by its nature, cannot be cured, TCP may terminate this Agreement immediately.

12. Effect of Termination. Without prejudice to any right or remedy of a Party with respect to the other Party's breach hereunder, upon the effective date of any termination of this Agreement:

12.1 TCP's obligation to provide the TCP Services shall immediately terminate;

12.2 after such termination and upon Client's reasonable request, no later than thirty (30) days from termination, TCP shall provide Client Data to Client in a SQL database file format; and

12.3 within thirty (30) days of such termination, each Party will destroy or return all additional Confidential Information of the other Party in its possession and will not make or retain any copies of such Confidential Information except as required to comply with any applicable legal or accounting record keeping requirement.

13. Intellectual Property Ownership. Subject to the limited rights expressly granted hereunder, TCP reserves all right, title, and interests in and to the TCP Services and TCP Technology, including all intellectual property rights embodied therein, which shall remain the sole and exclusive property of TCP or its licensors. No rights are granted to Client hereunder other than as expressly set forth herein. This Agreement does not transfer from TCP to Client any ownership interest in the TCP Services or TCP Technology and does not transfer from Client to TCP any ownership interest in Client Data.

14. Client Representations and Warranties.

14.1 Client represents and warrants that (i) it has the legal right to enter into this Agreement and perform its obligations hereunder, and (ii) the performance of Client's obligations and use of the TCP Services by Client, its Designated Users and Employees will not violate any applicable laws, including all applicable domestic and international data protection laws, or cause a breach of duty to any third party, including Employees.

14.2 Client represents and warrants that all Personal Data included in the Client Data has been collected from all Employees and Designated Users and will be transferred to TCP in accordance with all applicable data protection laws, including, but not limited to, the EU General Data Protection Regulation 2016/679 and the Illinois Biometric Information Privacy Act, to the extent applicable. Client acknowledges and agrees that (i) TCP is a service provider and processes Client Data solely on behalf of and at the direction of Client, and exercises no control whatsoever over the content of the Client Data passing through the TCP Services or that is otherwise transferred by Client to TCP, and (ii) it is the sole responsibility of Client to ensure that the Client Data passing through the TCP Services or that is otherwise transferred by Client to TCP complies with all applicable laws and regulations, whether now in existence or hereafter enacted and in force.

14.3 Client represents and warrants that its Affiliates' use of the TCP Services, if any, shall not relieve Client of any liability under this Agreement, and Client shall be responsible and liable for the acts and omissions of its Affiliates hereunder as if performed or omitted by Client.

14.4 In the event of any breach of any of the foregoing representations or warranties in this Section 14, in addition to any other remedies available at law or in equity, TCP will have the right to suspend immediately any TCP Services if deemed reasonably necessary by TCP to prevent any harm to TCP and its business. TCP will provide notice to Client and an opportunity to cure, if practicable, depending on the nature of the breach. Once cured, TCP will promptly restore the TCP Services.

15. TCP Representations and Warranties. TCP represents and warrants that (i) it has the legal right to enter into this Agreement and perform its obligations hereunder, and (ii) the performance of its obligations and delivery of the TCP Services to Client will not violate any applicable laws or regulations of the United States or cause a breach of any agreements between TCP and any third parties.

16. Mutual Representations and Warranties. Each Party represents and warrants that it has implemented a comprehensive written information security program that includes appropriate administrative, technical and physical safeguards to: (i) ensure the safety and confidentiality of Personal Data; (ii) protect against unauthorized access to and use of Personal Data; (iii) protect against anticipated threats or hazards to the security or integrity of Personal Data, and (iv) comply with applicable data protection laws.

17. Limited Warranty. TCP represents and warrants that the TCP Services and related products, as described with this Agreement, will perform in accordance with all TCP published documentation, contract documents, contractor marketing literature, and any other communications attached to or referenced in this Agreement and that the TCP Services will be free of errors and defects that materially affect the performance of the TCP Services ("Limited Warranty"). Client's sole and exclusive remedy for breach of the Limited Warranty shall be the prompt correction of non-conforming TCP Services at TCP's expense.

18. Warranty Disclaimer. EXCEPT FOR THE EXPRESS LIMITED WARRANTY SET FORTH IN SECTION 17 (LIMITED WARRANTY), THE TCP SERVICES ARE PROVIDED BY TCP ON AN "AS IS" BASIS, AND CLIENT'S USE OF THE TCP SERVICES IS AT CLIENT'S OWN RISK. TCP AND ITS SUPPLIERS DO NOT MAKE, AND HEREBY DISCLAIM, ANY AND ALL OTHER EXPRESS AND/OR IMPLIED WARRANTIES, INCLUDING WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AGAINST HIDDEN DEFECTS, AND ANY WARRANTIES ARISING FROM A COURSE OF DEALING, USAGE OR TRADE PRACTICE. TCP DOES NOT WARRANT THAT THE TCP SERVICES WILL BE UNINTERRUPTED OR ERROR-FREE. NOTHING STATED OR IMPLIED BY TCP WHETHER THROUGH THE TCP SERVICES OR OTHERWISE SHOULD BE CONSIDERED LEGAL COUNSEL. TCP HAS NO RESPONSIBILITY TO NOTIFY CLIENT OF ANY CHANGES IN THE LAW THAT MAY AFFECT USE OF THE TCP SERVICES. ANY ORAL STATEMENT OR

IMPLICATION BY ANY PERSON CONTRADICTING THE FOREGOING IS UNAUTHORIZED AND SHALL NOT BE BINDING ON TCP. CLIENT ACKNOWLEDGES THAT IN ENTERING INTO THIS AGREEMENT, CLIENT HAS RELIED UPON CLIENT'S OWN EXPERIENCE, SKILL AND JUDGMENT TO EVALUATE THE TCP SERVICES AND THAT CLIENT HAS SATISFIED ITSELF AS TO THE SUITABILITY OF SUCH SERVICES TO MEET CLIENT'S BUSINESS AND LEGAL REQUIREMENTS.

19. Indemnification.

19.1 Client hereby acknowledges and agrees that TCP may not be aware of all rights available to Client's Designated Users or Employees under all data protection regimes. Client, to the extent permitted by law, shall indemnify, defend and hold harmless TCP, its Affiliates, Subprocessors, officers, managers, directors, employees, agents, advisors and other representatives (the "TCP Indemnitees") from and against any lawsuit, liability, loss, cost or expense (including reasonable attorneys' fees) actually incurred or suffered by TCP Indemnitees of every kind and nature to the extent caused by or resulting from (i) any breach of a representation or warranty made by Client under this Agreement; or (ii) a third-party claim made against a TCP Indemnitee arising from or related to Client's failure to comply with any applicable domestic or foreign data protection laws or regulations. Client shall have the right to control any defense provided pursuant to this Section 19.1, provided, however, that Client shall not, without TCP's prior written consent, (A) enter into any settlement or compromise or consent to the entry of any judgment that does not include the delivery by the claimant or plaintiff to the applicable TCP Indemnitee of a written release from all liability in respect of such third party claim, or (B) enter into any settlement or compromise with respect to any third party claim that may adversely affect the applicable TCP Indemnitee other than as a result of money damages or other monetary payments that are indemnified hereunder.

19.2 TCP will indemnify, defend and hold harmless Client and its Affiliates (the "Client Indemnitees") from and against any lawsuit, liability, loss, cost or expense actually incurred or suffered by a Client Indemnitee of every kind and nature to the extent caused by or resulting from a third-party claim made against a Client Indemnitee that the TCP Technology infringes on any U.S. intellectual property right of a third party; provided, however, that TCP is notified in writing of such claim promptly after such claim is made upon Client. TCP shall have the right to control any defense provided pursuant to this Section 19.2. In no event shall Client settle any such claim without TCP's prior written approval. If such a claim is made or if the TCP Technology, in TCP's opinion, is likely to become subject to such a claim, TCP may, at its option and expense, either (i) procure the right to continue using the TCP Technology or portion thereof, or (ii) replace or modify the TCP Technology or portion thereof so that it becomes non-infringing. If TCP determines that neither alternative is reasonably practicable, TCP may terminate this Agreement with respect to the portion of the TCP Technology infringing or alleged to infringe. TCP shall have no liability or obligation under this Section 19.2 if the claim arises from (i) any alteration or modification to the TCP Technology other than by TCP, (ii) any combination of the TCP Technology with other programs or data not furnished by TCP, or (iii) any use of the TCP Technology prohibited by this Agreement or otherwise outside the scope of use for which the TCP Technology is intended.

20. Liability Limitation. Except for claims arising out of Section 19.2 (TCP's Intellectual Property Indemnity) and Section 5 (Confidential Information), in no event shall TCP's aggregate liability, if any, including liability arising out of contract, negligence, strict liability in tort or warranty, or otherwise, exceed the sum of amounts paid by Client to TCP during the twelve (12) months immediately prior to the date of the claim.

21. Notices. Any notice or communication required or permitted to be given hereunder may be delivered by hand, deposited with an overnight courier, sent by email (provided delivery is confirmed), or U.S. Mail (registered or certified only), return receipt requested, to the address set forth on the initial page hereof.

22. Assignment. This Agreement shall not be assigned by either Party without the prior written consent of the other Party, which shall not be unreasonably withheld; provided, however, that either Party may, without the prior consent of the other, assign all of its rights under this Agreement to (i) such Party's parent company or a subsidiary of such Party, (ii) a purchaser of all or substantially all of such Party's assets related to this Agreement, or (iii) a third party participating in a merger, acquisition, sale of assets or other corporate reorganization in which such Party is participating. This Agreement shall bind and inure to the benefit of the Parties and their respective successors and permitted assigns.

23. Continuing Obligations. Those clauses the survival of which is necessary for the interpretation or enforcement of this Agreement shall continue in full force and effect in accordance with their terms notwithstanding the expiration or termination hereof, such clauses to include the following: (i) any and all warranty disclaimers, limitations on or limitations of liability and indemnities granted by either Party herein; (ii) any terms relating to the ownership or protection of intellectual property rights or Confidential Information of either Party, or any remedy for breach thereof; and (iii) the payment of taxes, duties, or any money to either Party hereunder.

24. Marketing. During the Term hereof, Client agrees that TCP may publicly refer to Client, orally and in writing, as a customer of TCP. Any other reference to Client by TCP requires the written consent of Client.

25. Force Majeure. Except for the obligation to make payments, neither Party will be liable for any failure or delay in its performance under this Agreement due to any cause beyond its reasonable control, including acts of war, terrorism, acts of God, epidemic, earthquake, flood, embargo, riot, sabotage, labor shortage or dispute, governmental act or complete or partial failure of the Internet (not resulting from the actions or inactions of TCP), provided that the delayed Party: (i) gives the other Party prompt notice of such cause, and (ii) uses its reasonable commercial efforts to promptly correct such failure or delay in performance.

26. Dispute Resolution. For any dispute, controversy or claims arising out of or relating to this Agreement or the breach, termination, interpretation or invalidity thereof or any Invoice, or Order Form, the Parties shall endeavor for a period of two (2) weeks to resolve the Dispute by negotiation. This period may be extended by mutual agreement

of the Parties. In the event the Dispute is not successfully resolved, the Parties agree to submit the Dispute to litigation in a court of competent jurisdiction.

27. Waiver of Jury Trial. EACH PARTY IRREVOCABLY AND UNCONDITIONALLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY LEGAL ACTION, PROCEEDING, CAUSE OF ACTION, OR COUNTERCLAIM ARISING OUT OF OR RELATING TO THIS AGREEMENT, INCLUDING ANY EXHIBITS, SCHEDULES, AND APPENDICES ATTACHED TO THIS AGREEMENT, OR THE TRANSACTIONS CONTEMPLATED HEREBY. EACH PARTY CERTIFIES AND ACKNOWLEDGES THAT (A) NO REPRESENTATIVE OF THE OTHER PARTY HAS REPRESENTED, EXPRESSLY OR OTHERWISE, THAT THE OTHER PARTY WOULD NOT SEEK TO ENFORCE THE FOREGOING WAIVER IN THE EVENT OF A LEGAL ACTION, (B) IT HAS CONSIDERED THE IMPLICATIONS OF THIS WAIVER, (C) IT MAKES THIS WAIVER KNOWINGLY AND VOLUNTARILY, AND (D) IT HAS BEEN INDUCED TO ENTER INTO THIS AGREEMENT BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS AND CERTIFICATIONS IN THIS SECTION 27.

28. Class Action Waiver. THE PARTIES WAIVE ANY RIGHT TO ASSERT ANY CLAIMS AGAINST THE OTHER PARTY AS A REPRESENTATIVE OR MEMBER IN ANY CLASS OR REPRESENTATIVE ACTION, EXCEPT WHERE SUCH WAIVER IS PROHIBITED BY LAW OR DEEMED BY A COURT OF LAW TO BE AGAINST PUBLIC POLICY. TO THE EXTENT EITHER PARTY IS PERMITTED BY LAW OR COURT OF LAW TO PROCEED WITH A CLASS OR REPRESENTATIVE ACTION AGAINST THE OTHER, THE PARTIES AGREE THAT: (I) THE PREVAILING PARTY SHALL NOT BE ENTITLED TO RECOVER ATTORNEYS' FEES OR COSTS ASSOCIATED WITH PURSUING THE CLASS OR REPRESENTATIVE ACTION (NOT WITHSTANDING ANY OTHER PROVISION IN THIS AGREEMENT); AND (II) THE PARTY WHO INITIATES OR PARTICIPATES AS A MEMBER OF THE CLASS WILL NOT SUBMIT A CLAIM OR OTHERWISE PARTICIPATE IN ANY RECOVERY SECURED THROUGH THE CLASS OR REPRESENTATIVE ACTION.

29. Applicable Law; Jurisdiction; Limitations Period. This Agreement shall be construed under the laws of the State of Texas, without regard to its principles of conflicts of law. To the extent permitted by law, no action, regardless of form, arising out of this Agreement may be brought by either Party more than one (1) year after the cause of action has arisen.

30. Counterparts; Facsimile Signatures. This Agreement may be executed in multiple counterparts, each of which, when executed and delivered, shall be deemed an original, but all of which shall constitute one and the same instrument. Any signature page of any such counterpart, or any email transmission thereof, may be attached or appended to any other counterpart to complete a fully executed counterpart of this Agreement, and any email transmission of any signature of a Party shall be deemed an original and shall bind such Party.

31. Miscellaneous. This Agreement constitutes the entire understanding of the Parties with respect to the subject matter of this Agreement and merges all prior communications, understandings, and agreements. This Agreement may be modified only by a written agreement signed by the Parties. In the case of any conflict between this Agreement and the Privacy Policy, the Privacy Policy shall control. The failure of either Party to enforce any of the provisions hereof at any time shall not be a waiver of such provision, any other provision, or of the right of such Party thereafter to enforce any provision hereof. If any provision of this Agreement is declared invalid or unenforceable, such provision shall be deemed modified to the extent necessary and possible to render it valid and enforceable. In any event, the unenforceability or invalidity of any provision shall not affect any other provision of this Agreement, and this Agreement shall continue in full force and effect and be construed and enforced as if such provision had not been included or had been modified as above provided.

Pricing Proposal

Cloudpermit

Proposal

Cloudpermit
11911 Freedom Drive, Ste. 720
Reston, Virginia 20190
United States

Proposal #: Q-03727-1
Customer #: CUST-0010020
Date: 4/2/2025
Expires On: 5/3/2025
Sales Person: Marcos Gomez
Sales Person Email: marcos.gomez@cloudpermit.com
Delivery Method: E-Mail

Ship To
Nathan Hester
Taylorsville
67 Main Avenue Drive
Taylorsville, North Carolina 28681
United States
8286322218
nhester@taylorsvillenc.com

Bill To
Taylorsville
67 Main Avenue Drive
Taylorsville, North Carolina 28681
United States

Subscription

Product Name		Year 1	Year 2	Year 3
Land Use	Annual Total	USD 3,700	USD 3,848	USD 4,001
	Subscription Total:	USD 3,700	USD 3,848	USD 4,001

Service

Description	Annual Total
Implementation Fee - Land Use Software Solution	USD 1,000
Service Total:	USD 1,000

Customer Total First Year:	**USD 4,700**

Terms & Conditions

Validity of this quote: 30 days from date of creation
Term: 3 years, billable annually
Payment Term: Net 30 days from Invoice Date
Invoicing: Subscription invoice to be sent after contract is signed and then annually.
Implementation invoice to be sent after contract is signed.
All stated prices are exclusive of any taxes.

Annual Subscription Fee

Cloudpermit's software licensing model is different from most vendors because it is designed to reflect the needs, convenience, and business realities of small and mid-sized local governments.

The annual fee includes everything the client needs to operate and maintain the software on an ongoing basis. There are no hidden fees and no cost for newly developed features in each module.

Included in the Annual Subscription Fee:

- Unlimited user licenses for municipal staff
- Access to all software features (including mobile features)
- Unlimited data storage
- Online portal for public users to submit online
- Core integrations (GIS, Online Payments)
- Support and maintenance (described below)

Implementation and Training

Implementation

Cloudpermit is an out-of-the-box SaaS solution purpose-built for local government building departments. The implementation process is standardized, while considering the specific and unique needs of each client. Implementation typically takes between 4-8 weeks. Little to no IT support is required from the client.

Training

Cloudpermit provides training for end-users and administrative users throughout the implementation of the software. Training takes between 4-6 hours and is done in the client's uniquely configured environment.

Maintenance and Support

Maintenance

Maintenance is included with the annual subscription fee. Cloudpermit updates the software every 3-4 weeks, for a minimum of 12 updates per year. Updates are managed by Cloudpermit's development team, requiring no effort from the client's end-users or IT staff. Updates are hot-patched, meaning there is no system downtime for end-users. Cloudpermit's release notes are public and available at the following link:
https://support.cloudpermit.com/support/solutions/67000379501

Support

Support is included with the annual subscription fee for each solution.

Cloudpermit provides the following support resources:

- Industry standard support ticketing portal for clients
- Self-help portal for municipal end-users, as well as public applicants (builders/developers)

Cloudpermit's support portal is updated in line with monthly releases, and is available to the public at the following link:
https://support.cloudpermit.com/support/home

Land Use Permitting

SOFTWARE PRODUCT

Cloudpermit

Online Portal in the Cloud

Log into Cloudpermit whenever and wherever suits you best.

- Use any mobile device via the Internet
- Benefit from storing information in the cloud
- Automatically save and protect information in real-time
- Send direct or group time-stamped messages

Building Permits and Land Use Permits

Accept and issue a land use permit before accepting a building permit application.

- Building, planning, and zoning departments can work together
- Require land use permits before building permits can be issued
- Allow collaboration between building, planning, and zoning departments

Applications

Receive complete land use permit applications as citizens must complete all fields before their application can be submitted.

- Send automatic updates when the status of a permit changes
- Accept land use permit and building permit applications in the same software

GIS Integrated Maps

Seamlessly integrate your GIS for up-to-date information and interactive maps.

- Find accurate property information
- Calculate the size of a property
- Access detailed property information including different layers like heritage areas
- Search permit locations on a map

Meetings

Manage and sort meetings online.

- Organize meetings with stakeholders such as the board of appeals
- Generate meeting packages with important documentation for board members
- Manage pre-consultation requests
- Create agendas using templates
- Assign applications to upcoming applications

Public Notice

Follow public notice guidelines with ease.

- Find public notice radius and use links/QR code to send updates to citizens
- Upload public opinion documents
- Track public opinion and set up a list of who needs to be contacted

Cloudpermit is a community development platform. We offer simple and online products for permitting, licensing, planning & zoning, code enforcement, and inspections.

Aim your phone camera here and tap the link that appears!

Land Use Permitting

SOFTWARE PRODUCT

Cloudpermit

Circulation

Send circulation requests to receive responses in real-time.

- Record and organize all responses in the same software
- Enable real-time responses from stakeholders

Payments

Collect payments from citizens.

- Allow citizens to pay with a credit card
- Let citizens know when their payment is due
- Configure fees and bills

Conditions

Assign conditions to permits and clear them prior to closing the files.

- Allow collaboration between building, planning, and zoning departments

Reporting

Determine and review different reports.

- Save commonly used reports with presets
- Download reports as CSV or Excel file

Configuration

Work with a trained Implementation Specialist to learn how to use the software.

- Modify lists and descriptions
- Access tutorials and support documents
- Configure default review types and descriptions

Cloudpermit is a community development platform. We offer simple and online products for permitting, licensing, planning & zoning, code enforcement, and inspections.

Aim your phone camera here and tap the link that appears!

Why Cloudpermit?

Community Development
Made Simple

Online Access

Perform inspections with or without service in the field, issue applications from your couch, and cut down on time spent at the front counter. All users can access Cloudpermit from their phone, tablet, and computer — just log in.

Time-Saver

Benefit from a community development platform that doesn't have any frills or added expenses you don't need. It's intuitive and easy for all users to enjoy, even those who aren't good with tech.

User-Friendly

Your staff, citizens, and workers can do everything online. Staff always get complete applications from their citizens, and no one needs to travel to the office to reinput notes or submit documents.

Community Growth

Facilitate community growth with increased revenue by speeding up processes. Make your community a better place to live, build, and grow.

Our Products

Community Development **Made Simple**

Permitting

Use government permitting software to provide better citizen service, organize your building permits, and accept complete applications.

Licensing

Enjoy licensing software that lets your team issue and renew licenses, access property information, and use interactive maps.

Planning & Zoning

Take advantage of planning and zoning software to issue land use permits and achieve greater land management.

Code Enforcement

Leverage inspection software to complete assessments in the field, add photos to notes, and schedule inspections online.

Inspections

Use government permitting software to provide better citizen service, organize your building permits, and accept complete applications.

Don't take our word for it...

Listen to our partners

"Our Customer Success Manager was amazing at walking us through the software and went above and beyond our expectations. He ensured we had the necessary tools for success, answered our questions, and gave us the confidence to explore new things. **The excellent customer service we received during implementation enabled us to provide excellent service to our citizens.**"

Henry Hemphill, City Planner
City of Fruita, Colorado

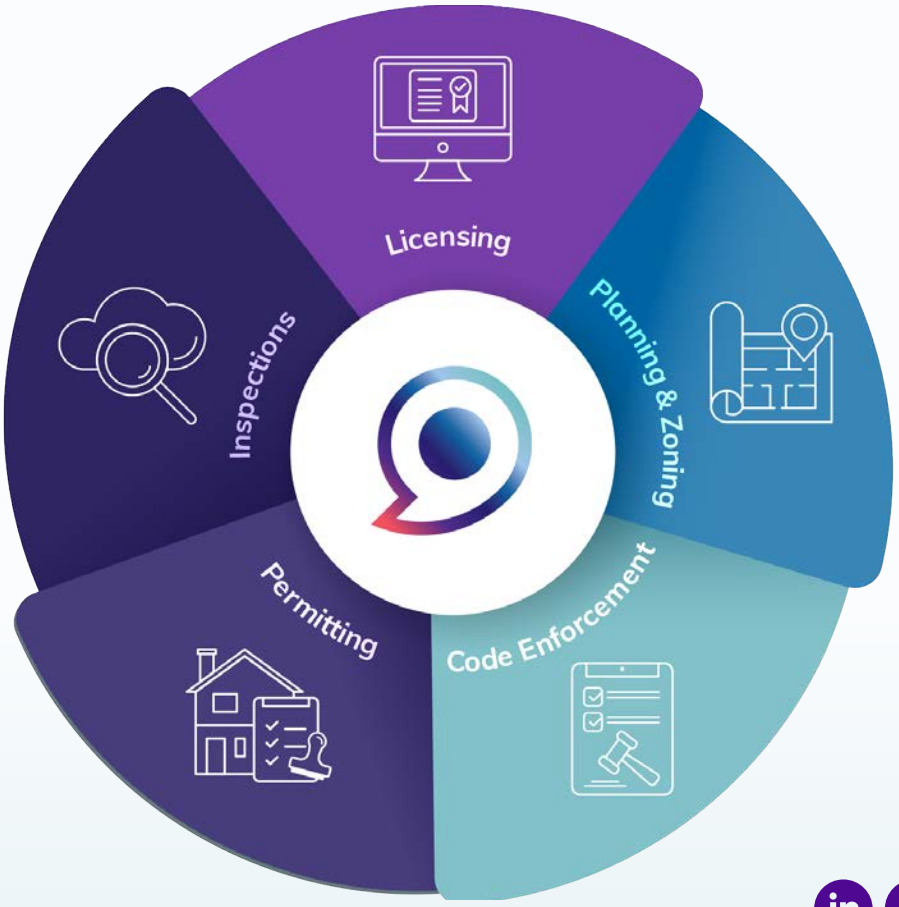
Cloudpermit

"Cloudpermit seamlessly integrated with our government's existing systems and proved to be an excellent fit for our team. We no longer worry about servers or user licenses since this software **hosts our data with unlimited user licenses."**

Mark Shaw, Code Enforcement Officer
Seneca County, New York

"If a country boy like me can figure out how to manipulate and navigate Cloudpermit without any training, then the software must be really user-friendly. It took me 20 years to learn how to use other systems **as effectively as I could use Cloudpermit in just one day."**

Tim Murray, Director of Planning and Development
City of Brownwood, Texas



850+
Customers

19M
Inspections

18M
Building Permits

45M
Citizens

Data Security

FAQs

Cloudpermit

Where is the data stored?

All data is stored in the US and hosted on Google Cloud Services.

How is data stored securely?

Triple redundant co-location is in place with three geographically separate data centers. All data is encrypted both in transit and at rest.

How often are passwords reset?

Minimum password strength requirements are in place for all users, and passwords must be reset every 6 months.

How often are backups done?

System backups are done hourly.

What is Cloudpermit uptime guarantee?

Cloudpermit guarantees 99.99% uptime annually.

Who owns the data?

The client owns their data, Cloudpermit merely hosts it.

Is there a limit to the amount of data storage?

There is no data storage limit..

What are the benefits of Cloudpermit's security?

Cloudpermit's security measures ensure that client data is stored safely, and accessibility is maintained at all times.

Can I view more information about Cloudpermit's security protocols?

Yes, you can visit our website for more information on our security measures.

Are there any known security issues with Cloudpermit's system?

No, Cloudpermit's security system is regularly updated to prevent any security breaches.

Cloudpermit provides community development software. We offer simple and online software solutions for building permitting, business licensing, planning & zoning, and code enforcement.

Aim your phone camera here and tap the link that appears!

Cloudpermit

Order Form

Cloudpermit
11911 Freedom Drive, Ste. 720
Reston, Virginia 20190
United States

Order #: Q-03727-1
Customer #: CUST-0010020
Date: 4/4/2025
Sales Person: Marcos Gomez
Sales Person Email: marcos.gomez@cloudpermit.com
Delivery Method: E-Mail

Ship To
Nathan Hester
Taylorsville
67 Main Avenue Drive
Taylorsville, North Carolina 28681
United States
8286322218
nhester@taylorsvillenc.com

Bill To
Taylorsville
67 Main Avenue Drive
Taylorsville, North Carolina 28681
United States

Subscription

Product		Year 1	Year 2	Year 3
Land Use	Annual Total	USD 3,700	USD 3,848	USD 4,001
	Subscription Total:	USD 3,700	USD 3,848	USD 4,001

Subscription start date will be the contract signature date unless otherwise stated in the Terms & Condition section.

Service

Description	Annual Total
Implementation Fee - Land Use Software Solution	USD 1,000
Service Total:	USD 1,000

Customer Total First Year:	**USD 4,700**

Terms and Conditions

Term:	3 years, billable annually
Invoicing:	Subscription invoice to be sent after contract is signed and then annually.
	Implementation invoice to be sent after contract is signed.
Payment Term:	Net 30 days from Invoice Date
Subscription Start Date:	Date of contract signature

All stated prices are exclusive of any taxes.

Customer Name: _____

Signature: _____

Printed Name of Person Signing: _____

Title: _____

Date: _____

Accounts Payable Email: _____

By signing here, the Customer agrees to this Order Form, the Software Service Agreement and any other appendices and documentation expressly referenced in this Order Form, the Software Service Agreement and/or any amendments (together the “Agreement”).

The individual signing this Agreement represents and warrants that he or she has the right and authority to bind the Customer.

Cloudpermit

Signature: _____

Printed Name of Person Signing: Brian Liszka

Title: Sales Director USA

Date: _____

Cloudpermit Software Service Agreement

THIS AGREEMENT is made by and between the "**Customer**" as identified in the Order Form and Cloudpermit, Inc. a Delaware corporation with its office at 11911 Freedom Drive, Suite 720, Reston, VA, 20190, USA ("**Cloudpermit**").

1. DEFINITIONS

1.1 Unless the context otherwise requires, the following words and expressions have the following meanings:

"Affiliate" means any entity that directly or indirectly controls, is controlled by, or is under common control with the subject entity. Such control, for purposes of this definition, means direct or indirect ownership or control by agreement or otherwise of more than 50% of the voting interests of the subject entity.

"**Agreement**" means the Order Form, this Software Service Agreement and all appendices and other documents expressly referenced in the Order Form, this Software Service Agreement and/or any amendments.

"**Business Day**" means any day other than a Saturday, Sunday or federal holiday in the USA.

"**Cloudpermit Software**" means the Cloudpermit platform, software applications and any third-party software applications that Cloudpermit will provide access to for the Customer and End Users.

"**Confidential Information**" means any information made available by one Party to the other, in any form or medium, that is proprietary or confidential to a Party or its affiliates, or their respective customers, suppliers, or other business partners, including, without limitation, all documentation, products, tools, materials, inventions, discoveries, works of authorship, programs, derivative works, information, designs, know-how, trade secrets, configurations, technical information, data, ideas, methods, processes, schematics and business plans, whether or not specifically identified as confidential.

"**Customer Data**" means information, data and other content that is provided by the Customer to Cloudpermit, but does not include any content that is publicly available, currently or in the future.

"**Customer Systems**" means the Customer's information technology infrastructure including computers, software, databases, database management systems, other electronic systems and networks, whether operated directly by the Customer or through the use of third-party services that enable the Customer and/or End Users to access the Cloudpermit Software.

"End User" means any individual that Customer has designated or authorized to use the Cloudpermit Software. End Users may include, for example, residents, employees,

consultants, contractors of Customer, and representatives of any other third parties with which Customer transacts business.

"End User Data" means the information, data and other content that is provided by an End User to Cloudpermit but does not include any content that is publicly available, currently or in the future.

"**Fees**" means the annual subscription fees, implementation fees and any other fees stated in the Order Form, any Appendix or otherwise agreed to in writing by the Parties.

"Force Majeure Event" means any event or occurrence which is outside the reasonable control of a Party and which is not attributable to any act or failure to take commercially reasonable preventative action by that Party, including war, act of foreign enemies, hostilities (regardless of whether war is declared), terrorist activities, strikes, lockouts, pandemics, interruption or failure of electricity, and Acts of God (including fire, flood, earthquake, hurricane, or other natural disaster), but not including insolvency or lack of funds.

"General Communications Network" means communication networks owned, and/or leased, and operated by internet service providers which allow individuals to access the internet and access the Cloudpermit Software via the internet.

"Identifier" means a user name and password that associates an End User with the End User's account or user ID in the Cloudpermit Software.

"**Implementation**" means the initial configuration and implementation of the Cloudpermit Software for the Customer.

"**Party**" and "**Parties**" mean Cloudpermit and its affiliates and/or the Customer.

2. CLOUDPERMIT'S RESPONSIBILITIES

2.1 Cloudpermit will make the Cloudpermit Software available to the Customer pursuant to this Agreement and the additional terms and conditions for use of the Cloudpermit Software by End Users available at www.cloudpermit.com as may be amended from time to time.

2.2 Cloudpermit will use all commercially reasonable efforts to keep the Cloudpermit Software available for use except for downtime or degradation for maintenance, installation, change, data security risk, requirements of law, regulation by government authorities, a Force Majeure Event, or any other circumstances beyond Cloudpermit's reasonable control.

3. CUSTOMER'S RESPONSIBILITES

3.1 The Customer and each End User is required to maintain an internet connection at its own cost to access the Cloudpermit Software.

3.2 The Cloudpermit Software may be used by the Customer and End Users only in accordance with this Agreement and the additional terms and conditions for use by End Users available at www.cloudpermit.com as may be amended from time to time.

3.3 The Customer will at all times maintain and operate in good repair the Customer Systems and take all actions necessary to secure Customer Data, End User Data and access credentials, including Identifiers. Cloudpermit is not liable or responsible for any delay or performance failure caused by the Customer or Customer Systems.

3.4 If the Customer becomes aware of any actual or threatened harmful activity with respect to Customer Data, End User Data, Identifiers, unauthorized access to the Cloudpermit Software, unauthorized access to or acquisition of Customer Data or End User Data, or any other breach related to the Cloudpermit Software in any way, the Customer will immediately notify Cloudpermit and the Parties will each mitigate any negative effects of such harmful activity or breach.

3.5 The Customer will promptly, upon request by Cloudpermit, provide all necessary information and guidelines to Cloudpermit for providing the Cloudpermit Software to the Customer and its End Users. The Customer ensures that the information and guidelines it provides are correct.

3.6 The Customer shall not, and shall not authorize any other person to, access or use the Cloudpermit Software except as expressly permitted by this Agreement and the Customer shall not: (a) copy, modify or create derivative works or improvements to the Cloudpermit Software; (b) rent, lease, lend, sell, sublicense, assign, distribute, publish, transfer or otherwise make available the Cloudpermit Software to any person, including on or in connection with any time-sharing, service bureau, software as a service, cloud or other technology or service; (c) reverse engineer, disassemble, decompile, decode, adapt or otherwise attempt to derive or gain access to the source code of the Cloudpermit Software; (d) access or use the Cloudpermit Software other than by an authorized End User through the use of his or her own then-valid access credentials; (e) input, upload, transmit or otherwise provide to or through the Cloudpermit Software any content, information or materials that are unlawful or injurious, or contain, transmit or activate any harmful code or content; or (f) access or use the Cloudpermit Software for purposes of competitive analysis of the Cloudpermit Software, or for the development, provision or use of a competing software service or product.

4. SERVICE FEES AND PAYMENT TERMS

4.1 In consideration of Cloudpermit's performance of its obligations under this Agreement, the Customer will pay all Fees in the manner provided for in the Order Form.

4.2 All Fees and other amounts payable by Customer stated in the Order Form and in this Agreement are exclusive of applicable taxes.

4.3 All amounts payable to Cloudpermit will be paid by the Customer in full without any set-off, recoupment, counterclaim, deduction, debit or withholding for any reason.

4.4 Any sum not paid by the Customer when due will bear interest from the due date until paid at a rate of 1.5% per month, compounded monthly, or the maximum rate permitted by law.

4.5 Invoices will be sent to the Customer as provided in the Order Form.

5. CHANGES

5.1 Cloudpermit reserves the right to make any changes to the Cloudpermit Software that it deems necessary or useful to: (a) maintain or enhance the quality or delivery of the Cloudpermit Software to its customers, the competitive strength of or market for the Cloudpermit Software, or the cost efficiency or performance of the Cloudpermit Software; or (b) to comply with applicable law.

5.2 Cloudpermit will make reasonable efforts to notify the Customer of any changes in advance. If such advance notice is not reasonably possible, then Cloudpermit will notify Customer after the change without delay.

6. DATA, PRIVACY AND PROTECTION

6.1 The Parties will each comply with all applicable privacy and data protection laws in force during this Agreement.

6.2 Cloudpermit warrants that it will employ security measures in accordance with Cloudpermit's privacy policy available at www.cloudpermit.com as may be amended from time to time. Neither Party is responsible for the data security of the General Communications Network or any disturbance in the General Communications Network.

6.3 Customer has and will retain sole responsibility for: (a) all Customer Data and End User Data, including its content and use; (b) all information, instruction and materials provided by or on behalf of the Customer or any End User in connection with the Cloudpermit Software; (c) the Customer Systems; (d) the security and use of Customer's and End Users' access credentials, including Identifiers; and (e) all access to and use of the Cloudpermit Software directly or indirectly by or through the Customer Systems or any End Users' systems.

6.4 Customer will employ all physical, administrative, and technical controls, screening, and security procedures and other safeguards necessary to: (a) securely administer the distribution and use of Identifiers or other credentials to access the Cloudpermit Software; and (b) control the content and use of Customer Data and End User Data, including uploading or other use or processing of Customer Data and End User Data, whether or not related to the Cloudpermit Software.

6.5 Cloudpermit warrants that it will not cause or permit any Customer Data to be collected, reproduced, stored or otherwise processed in any manner or for any purpose other than performance of Cloudpermit's obligations stated in this Agreement.

6.6 As between Customer and Cloudpermit, Customer is and shall remain the sole and exclusive owner of all right, title, and interest in and to Customer Data. Customer hereby grants to Cloudpermit a license to use and process Customer Data as necessary for performance of the Cloudpermit's obligations stated in this Agreement and the Customer's and End User's use of the Cloudpermit Software.

6.7 The Cloudpermit Software may provide external links to other sites on the internet, as a convenience for the Customer and End Users. Cloudpermit is not responsible for such linked destinations and such links do not imply Cloudpermit's association, affiliation, sponsorship or endorsement of the content, operation or security of any such linked destination.

6.8 Cloudpermit will provide a mechanism for the Customer to download and export Customer Data and End User Data during the Term of the Agreement to the fullest extent commercially reasonable in light of the circumstances that required such data recovery and restoration.

6.9 Upon termination of the Order Form for any reason, whether or not Customer has retrieved Customer Data, Cloudpermit reserves the right to permanently and definitively delete the Customer Data held in the Services thirty (30) days following termination of the Order Form.

7. IDENTIFIERS AND THEIR USE

7.1 Cloudpermit will deliver to the Customer identifiers necessary for access to and use of the Cloudpermit Software in accordance with this Agreement and any additional terms and conditions for use by End Users.

7.2 The Customer will be responsible for the use of the Cloudpermit Software by its employees, agents and End Users, including use of Identifiers. The Customer will notify Cloudpermit without delay if an Identifier has been disclosed to a third party or if the Customer suspects that an Identifier has been disclosed or otherwise misused.

7.3 Upon request by Cloudpermit, the Customer will change any Identifier for access to the Cloudpermit Software.

7.4 Cloudpermit may change any Customer Identifier and will provide prompt notice to Customer of such change.

8. DATA LOCATION

8.1 The servers used by Cloudpermit to provide the Cloudpermit Software and all data regarding the Cloudpermit Software will be hosted in the USA.

9. WARRANTIES

9.1 Each Party represents and warrants to the other Party that it has all required powers and capacity to enter into this Agreement, to grant the rights and license granted under this Agreement, and to perform its obligations under this Agreement.

9.2 The Customer represents, warrants and covenants to Cloudpermit that the Customer owns or otherwise has, and will have, the necessary rights and consents in and relating to the Customer Data and End User Data so that, as received by Cloudpermit and processed in accordance with this Agreement, neither Party and will infringe, misappropriate or otherwise violate any intellectual property rights, or any privacy or other rights of any third party or violate any applicable law.

9.3 EXCEPT FOR THE EXPRESS WARRANTIES STATED IN THIS AGREEMENT, ALL SOFTWARE, SERVICES AND MATERIALS PROVIDED BY ONE PARTY TO THE OTHER HEREUNDER ARE PROVIDED "AS IS". CLOUDPERMIT HEREBY DISCLAIMS ALL CONDITIONS AND WARRANTIES, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE UNDER THIS AGREEMENT, AND CLOUDPERMIT SPECIFICALLY DISCLAIMS ALL IMPLIED CONDITIONS AND WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, AND ALL WARRANTIES ARISING FROM COURSE OF DEALING, USAGE OR TRADE PRACTICE.

10. OWNERSHIP AND INTELLECTUAL PROPERTY RIGHTS

10.1 The Customer acknowledges that, as between the Customer and Cloudpermit, Cloudpermit owns all right, title, and interest, including all intellectual property rights, in and to the Cloudpermit Software. The Customer and End Users are granted only a limited right to use the Cloudpermit Software during the term of this Agreement in accordance with this Agreement and the additional terms and conditions for use by End Users.

10.2 If the Customer or any of its employees or contractors sends or transmits any communications or materials to Cloudpermit by mail, email, telephone, or otherwise, suggesting or recommending changes to the Cloudpermit Software, including without limitation, new features or functionality relating thereto, or any comments, questions, suggestions, or the like, Cloudpermit is free to use and incorporate such feedback irrespective of any other obligation or limitation between the Parties governing such feedback for any purpose whatsoever and without any requirement to pay any compensation to the Customer or to any other person or entity.

10.3 If any part of the Cloudpermit Software is, or in Cloudpermit's reasonable opinion is likely to be, claimed to infringe, misappropriate or otherwise violate any third party intellectual property right, or if the Customer's or any End User's use of the Services is enjoined or threatened to be enjoined, Cloudpermit may, at its option and sole cost and expense: (a) obtain the right for the Customer to continue to use the Cloudpermit Software materially as contemplated by this Agreement; (b) modify or replace the Cloudpermit Software, in whole or in part, to seek to make the Cloudpermit Software (as so modified or replaced) non-infringing, while providing materially equivalent features and functionality, in which case such modifications or replacements will constitute the Cloudpermit Software as provided under this Agreement; or (c) by written notice provided sixty (60) calendar days in advance to the Customer to terminate this Agreement with respect to all or part of the Cloudpermit Software (providing a pro-rated refund for any prepaid access to the Cloudpermit Software) and require the Customer to immediately cease any use of the Cloudpermit Software or any specified part or feature thereof.

11. INDEMNITY

11.1 Each party will indemnify, defend and hold harmless the other Party and its officers, directors, employees, agents, successors, subcontractors, attorneys, affiliates and assigns from and against any and all losses, damages, liabilities, claims, penalties, fines, costs or expenses of whatever kind, including legal fees, disbursements and charges, and the cost of enforcing any right to indemnification and the cost of pursuing any insurance providers incurred by a Party to the extent arising out of or relating to: (a) any claim by a third party that a Party's acts or omissions with respect to the Cloudpermit Software infringes a third party's intellectual property right, provided that the foregoing obligation does not apply to any claim arising out of or relating to any access to or use of the Cloudpermit Software in a manner contrary to this Agreement or the additional terms and conditions for use by End Users available at www.cloudpermit.com as may be amended from time to time, or contrary to any instructions provided by Cloudpermit regarding use of the Cloudpermit Software or use of the Cloudpermit Software in combination with any hardware, system, software, network or other materials or service not provided or authorized by Cloudpermit; (b) the indemnifying Party's breach of this Agreement; or (c) the indemnifying Party's negligence or willful misconduct in connection with this Agreement.

12. LIMITATION OF LIABILITY

12.1 IN NO EVENT WILL EITHER PARTY BE LIABLE TO THE OTHER PARTY IN CONTRACT, TORT OR OTHERWISE, WHATEVER THE CAUSE THEREOF, FOR ANY LOSS OF PROFIT, BUSINESS, REVENUE OR GOODWILL, DAMAGES CAUSED BY DELAYS, OR A FAILURE TO REALIZE EXPECTED SAVINGS, OR ANY INDIRECT, SPECIAL, CONSEQUENTIAL, INCIDENTAL, EXEMPLARY, AGGRAVATED OR PUNITIVE COST, DAMAGES OR EXPENSE OF ANY KIND, HOWSOEVER ARISING UNDER OR IN CONNECTION WITH THIS AGREEMENT OR THE CLOUDPERMIT SOFTWARE, WHETHER OR NOT SUCH DAMAGES, COSTS, LOSSES OR EXPENSES COULD REASONABLY BE FORESEEN OR WHETHER OR NOT THEIR LIKELIHOOD HAS BEEN DISCLOSED.

12.2 NEITHER PARTY SHALL BE LIABLE FOR THE DESTRUCTION, LOSS OR ALTERATION OF THE OTHER PARTY'S DATA OR DATA FILES, NOR FOR ANY DAMAGES AND EXPENSES INCURRED AS A RESULT, INCLUDING EXPENSES INVOLVED IN THE RECON-STRUCTION OF DATA FILES.

12.3 IN NO EVENT SHALL EITHER PARTY'S AGGREGATE LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT, WHETHER ARISING OUT OF OR RELATED TO BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, EXCEED THE AGGREGATE AMOUNT PAID OR PAYABLE TO CLOUDPERMIT PURSUANT TO THIS AGREEMENT DURING THE SIX (6) MONTH PERIOD IMMEDIATELY PRECEDING THE EVENT GIVING RISE TO THE CLAIM. MAXIMUM LIABILITY SHALL BE SIX (6) MONTHS OF THE ANNUAL SUBSCRIPTION FEE.

12.4 NOTWITHSTANDING THIS SECTION 12, NOTHING IN THIS AGREEMENT SHALL LIMIT EITHER PARTY'S LIABILITY FOR DELIBERATE BREACH, DELIBERATE DEFAULT, WILLFUL MISCONDUCT OR GROSS NEGLIGENCE.

13. CONFIDENTIALITY

13.1 In connection with this Agreement each Party (as the "Disclosing Party") may disclose or make available Confidential Information to the other Party (as the "Receiving Party"). "Confidential Information" means information in any form or medium (whether oral, written, electronic or other) that the Disclosing Party considers confidential or proprietary, including, information consisting of, or relating to, the Disclosing Party's technology, trade secrets, know-how, business operations, plans, strategies, customers and pricing and information with respect to which the Disclosing Party has contractual or other confidentiality obligations, in each case whether or not marked, designated or otherwise identified as "confidential".

13.2 Confidential Information shall not include any data or information: (i) that, at the time of disclosure, is in or, after disclosure, becomes part of the public domain, through no act or failure on the part of the Receiving Party; (ii) that, prior to disclosure by the Disclosing Party, was already in the possession of the Receiving Party, as evidenced by written records kept by the Receiving Party in the ordinary course of its business, or as evidenced by proof of actual prior use by the Receiving Party; (iii) that was independently developed by the Receiving Party, by persons having no direct or indirect access to the Disclosing Party's Confidential Information provided that the Receiving Party provides clear and convincing evidence of such independent development; or (iv) which, subsequent to disclosure, is obtained from a third person: (A) who is lawfully in possession of the such information; (B) who is not in violation of any contractual, legal, or fiduciary obligation to either Party, as applicable, with respect

to such information; and (C) who does not prohibit either Party from disclosing such information to others; (v) is further disclosed with the prior written consent of the Disclosing Party, but only to the extent of such consent; or (vi) is a disclosure required by state or federal open records laws or a disclosure ordered by a court or similar adjudicator or authority.

13.3 Each Party will, and will cause its employees, agents and contractors to hold Confidential Information of the other Party in confidence, and will use the same degree of care by instruction, agreement or otherwise, to maintain the confidentiality of the other Party's Confidential Information that it uses to maintain the confidentiality of its own Confidential Information, and with at least a reasonable degree of care commensurate with the nature and importance of such Confidential Information. Each Party agrees not to make use of Confidential Information other than for the exercise of rights or the performance of obligations under this Agreement, and not to release, disclose, communicate or make it available to any third person other than employees, agents and contractors of any Party or third party who reasonably need to know it in connection with the exercise of rights or the performance of obligations under this Agreement.

13.4 In the event that a Party receives a request to disclose all or any part of the Confidential Information under the terms of a valid and effective subpoena or order issued by a court of competent jurisdiction or by a governmental authority, such Party will: (i) immediately notify the other Party of the existence, terms and circumstances surrounding such a request; (ii) consult with the other Party on the advisability of taking legally available steps to resist or narrow such request; and (iii) if disclosure of such Confidential Information is required, exercise reasonable efforts to obtain an order or other reliable assurance that confidential treatment will be accorded to such portion of the disclosed Confidential Information which the other Party so designates.

13.5 Each Party acknowledges and agrees that any unauthorized use or disclosure by it of any of the other Party's Confidential Information, in whole or part, will cause irreparable damage to the Disclosing Party, that monetary damages would be an inadequate remedy and that the amount of such damages would be extremely difficult to measure. The Receiving Party agrees that the Disclosing Party shall be entitled to seek temporary and permanent injunctive relief to restrain the Receiving Party from any unauthorized disclosure or use. Nothing in this Agreement shall be construed as preventing the Disclosing Party from pursuing any and all remedies available to it for a breach or threatened breach of this Agreement, including the recovery of monetary damages from the Receiving Party.

13.6 Cloudpermit is entitled to identify the Customer as a user or former user of the Cloudpermit Software without violating any confidentiality obligation.

14. TERM AND TERMINATION

14.1 This Agreement commences on the date of its execution by the Customer and will continue in effect for the term stated in the Order Form unless terminated earlier under any of this Agreement's express provisions.

14.2 Either Party may terminate this Agreement by giving written notice to the other Party upon the occurrence of any of the following: (a) the other Party defaults with respect to a material obligation under this Agreement and does not remedy that default within

ten (10) Business Days after receiving written notice of the default; or (b) the other Party: (i) makes a general assignment for the benefit of its creditors; (ii) has issued against it a bankruptcy order or otherwise becomes subject to any involuntary proceeding under any domestic or foreign bankruptcy law; or (iii) commences or institutes any application, proceeding or other action under any law relating to bankruptcy, insolvency, winding-up, reorganization, administration, plan of arrangement, relief or protection of debtors, compromise of debts or similar laws. Termination related to such assignment or bankruptcy will not result in any penalties or liability to either Party.

14.3 Upon the expiration or termination of this Agreement, except as expressly otherwise provided in this Agreement: (a) all rights, grants of rights, licenses, consents and authorizations by either Party to the other will immediately terminate; (b) notwithstanding anything to the contrary in this Agreement, with respect to Confidential Information then in its possession or control: (i) the Receiving Party may retain the Disclosing Party's Confidential Information in its then current state and solely to the extent and for so long as required by applicable law, (ii) Cloudpermit may retain Customer Data in its backups, archives and disaster recovery systems until such Customer Data is deleted in the ordinary course of its business, (iii) all information described in this Agreement will remain subject to all confidentiality, security and other applicable requirements of this Agreement; and (c) Cloudpermit may disable all Customer and End User access to the Cloudpermit Software.

14.4 Termination or expiration of this Agreement will be without prejudice to any rights, remedies or obligations of the Parties accrued under this Agreement prior to termination or expiration.

15. FORCE MAJEURE

15.1 Neither Party will be liable for failure to fulfill, or for delay in fulfilling, its obligations required hereunder due to a Force Majeure Event.

15.2 The Party whose performance under this Agreement is prevented or delayed by a Force Majeure Event will advise the other Party by notice in writing of the occurrence of the Force Majeure Event as soon as possible and shall do all things reasonably possible to mitigate any loss being caused to the other Party by reason of the Force Majeure Event, and will notify the other Party of the termination of the Force Majeure Event.

16. NOTICES

16.1 Every notice or other communication between the Parties will be deemed to have been given and made if in writing and if served by personal delivery upon the Party for whom it is intended, when sent by registered or certified mail, return receipt requested, or by a national courier service, or if sent by email (receipt of which is confirmed) to the Customer's and Cloudpermit's contact persons as stated in the Order form.

16.2 Any such notification will be deemed to have been delivered: (a) upon receipt, if delivered personally; (b) on the next Business Day, if sent by national courier service for next business day delivery or if sent by email and (c) in five Business Days if sent by mail when the actual time of receipt is not otherwise shown by the postal system. Any correctly addressed notice or last known address of the other Party that is reasonably relied upon that is refused, unclaimed, or undeliverable because of an act

or omission of the Party to be notified shall be deemed effective as of the first date that said notice was refused, unclaimed, or deemed undeliverable by the postal authorities by mail, through messenger or commercial express delivery services.

17. ASSIGNMENT

17.1 Neither Party may assign or transfer this Agreement or any right under this Agreement without the prior written consent of the other Party, except to an Affiliate or successor in interest by merger, acquisition or reorganization.

18. AMENDMENTS AND WAIVERS

18.1 No amendment to this Agreement will be valid or binding unless it is made in writing and executed by all Parties. No waiver of any breach of any provision of this Agreement will be effective or binding unless made in writing and signed by the Party purporting to give any waiver and, unless otherwise provided, any waiver will be limited to the specific breach waived.

19. SEVERABILITY

19.1 If a provision of this Agreement is or becomes invalid, ineffective or unenforceable, the validity, effectiveness or enforceability of the remaining provisions will remain unaffected. The Parties will negotiate in good faith to replace the invalid, ineffective or unenforceable provision immediately with a valid, effective or enforceable provision which comes as close as possible to the spirit and purpose of the provision to be replaced.

20. APPLICABLE LAW AND DISPUTES

20.1 This Agreement is governed by the laws of the state in which the Customer is located excluding any conflict of law rule or principle of such laws that might refer such interpretation or enforcement to the laws of another jurisdiction. Each Party submits to the jurisdiction of the applicable court(s) in such location with respect to any matter arising under this Agreement.

21. CONTINUING TO PERFORM

21.1 Except in the event of termination of this Agreement pursuant to its terms, during a dispute or notice or cure period, Cloudpermit will continue to fulfill all its obligations under this Agreement, and Customer will continue to make all payments required by the Agreement.

22. ENTIRE AGREEMENT

22.1 This Agreement is the complete agreement between the Parties concerning the subject matter of this Agreement and replaces any prior oral or written communications between the Parties. There are no conditions, understandings, agreements, representations, or warranties expressed or implied, that are not specified in this Agreement including, without limitation, the Order Form. In the event and to the extent of an inconsistency or conflict between any of the terms of this Agreement, including its appendices, and any other documents incorporated herein by reference,

the conflict or inconsistency shall be resolved by giving those provisions and documents the following order of descending precedence: (1) the Order Form; (2) this Software Service Agreement; (3) any Appendices; (4) any other document referenced by this Agreement or agreed to by the Parties, unless it expressly and specifically replaces or modifies any of the prior documents, in whole or in part.

23. RELATIONSHIP

23.1 The Parties are independent contractors and no other relationship is intended. Nothing herein shall be deemed to constitute either Party as an agent, representative or employee of the other Party, or both Parties as joint venturers or partners for any purpose. Neither Party shall act in a manner that expresses or implies a relationship other than that of independent contractor. Each Party shall act solely as an independent contractor and shall not be responsible for the acts or omissions of the other Party. Neither Party will have the authority or right to represent nor obligate the other Party in any way except as expressly authorized by this Agreement.

24. NO THIRD PARTY BENEFICIARIES

24.1 This Agreement is for the sole benefit of the Parties and their successors and assigns and nothing herein, express or implied, is intended to or shall confer upon any other person any legal or equitable right, benefit or remedy. End Users may benefit from their use of the Cloudpermit Software, but End Users' relationships to the Parties are not defined by this Agreement because they are defined solely: (a) to Cloudpermit by the terms and conditions for use by End Users available at www.cloudpermit.com as may be amended from time to time; and (b) to the Customer by separate agreement(s), if any, between the Customer and End Users.

25. EXECUTION

25.1 ***This Agreement must be executed simultaneously in two separate places***: (1) on the Order Form; and (2) in the signature block below (both documents must be signed by the Customer before execution of this Agreement is complete). They may be executed in two or more identical counterparts, or by way of facsimile and electronic transmission without any further exchange of documents containing original signatures, each of which when executed by a Party will be deemed an original and such counterparts together will constitute one and the same Agreement.

CUSTOMER NAME: _____

Signature: _____

Printed Name of Person Signing: _____

Title: _____

Date: _____

☐ I confirm that I have received and read all applicable product descriptions.

By signing here, the Customer agrees to the Order Form, this Software Service Agreement and any other appendices and documentation expressly referenced in the Order Form, this Software Service Agreement and/or any amendments (together the "**Agreement**").

The individual signing this Agreement represents and warrants that he or she has the right and authority to bind the Customer.

Cloudpermit

Signature: _____

Printed Name of Person Signing: Brian Liszka

Title: Sales Director USA

Date: _____

Cloudpermit

CLOUDPERMIT
IMPLEMENTATION MODEL

1

Cloudpermit

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CLOUDPERMIT IMPLEMENTATION DESCRIPTION

The implementation model, described herein, details the proven model used to implement the various products offered by Cloudpermit for a new public-facing solution for the Customer. This is accomplished through a five-stage implementation process: Stage 1 – Kickoff, Stage 2 – Workshop, Stage 3 – Configuration, Stage 4 - Training & Testing and Stage 5 - Go Live.

The product(s) to be implemented is identified on the approved order form and is inclusive of the functionality that is identified in the product specific documentation.

Any services not listed on the Order Form are considered out of scope and can only be added through an agreed upon change order.

IMPLEMENTATION TIMELINE

The implementation schedule for Cloudpermit is mutually agreed upon prior to the Kickoff meeting and documented with a project plan. Any modifications or extensions to the project plan will be requested through the customer´s authorized representative and evaluated by Cloudpermit Head of Professional Services for review and discussion. If this modification or extension is granted, Cloudpermit will provide a change order to be signed by the Customer. Cloudpermit standard implementation timeline is detailed below.

Cloudpermit Estimated Project Timeline	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12	Week 13	Week 14	Week 15	Week 16	Week 17	Week 18	Week 19
Building Department	5-6 weeks																		
By-Law or Code Enforcement						4-5 Weeks													
Planning Department										8-10 weeks									

To manage this timeline, Cloudpermit Implementation Specialist will establish a weekly meeting checkpoint to ensure the implementation is on track and weekly action items are achieved.

IMPLEMENTATION MODEL

As part of the Implementation Model, Cloudpermit and the Customer will be responsible for performing tasks throughout the various stages of the implementation process. The following is a description of tasks needed to successfully complete the implementation of the Cloudpermit Product. For a more detailed description please refer to the Cloudpermit Implementation Methodology documentation.

Kickoff

A meeting between Cloudpermit and the Customers staff and key stakeholders to provide an overview of the product, discuss the goals and objectives and the agreed upon project schedule to establish a plan for a successful implementation.

Workshop

Cloudpermit solution is built on standard, out of the box, functionality. The workshop will ensure that the Implementation Specialist has a full understanding of the business processes, the details the municipality needs to collect from the applicant, fee schedules and any templates which needs to be generated. Cloudpermit standard out of the box solution integrates with ESRI ArcGIS through a REST(API) to establish the property location and also integrates with certain Payment Providers to allow for online payments. Cloudpermit encourages the use of 3rd party payment providers which are already integrated with Cloudpermit. The Implementation Specialist can provide a full list of the 3rd party payment providers, however, if the municipality uses another 3rd party vendor, then a custom integration is needed and could impact the schedule. This should be identified as soon as possible to minimize the impact to the schedule.

Note: Any Non-Standard Integrations are subject to additional Scope and costs.

Configuration

Configuration of Cloudpermit with the features and functionalities needed to allow the customer the ability to process applications using the online Cloudpermit solution.

Training & Testing

Cloudpermit Implementation Specialist will provide two (2) standard training sessions to key users of the system to ensure the customer can successfully test the product.

Additional Training: Cloudpermit's training is built to ensure the customer is ready to utilize the software to its full extent. In some cases, additional training is necessary during implementation or Post Go Live. The customer can order additional training according to Cloudpermit's price list.

Go Live

Go Live includes a Go/No Go decision prior to a scheduled Go Live meeting where the training environment configuration will be promoted to the production. At the Go Live meeting the customer will

submit their first Customer permit/application and/or create their first case in Cloudpermit to satisfy the Customers go live.

MILESTONES & ACCEPTANCE CRITERIA

Milestones are used for acceptance of various steps within the Implementation process. At the completion of each milestone the client will receive a Milestone Acceptance Document to be signed accepting that the tasks provided within each milestone have been completed. It is agreed that the Customer will accept each Milestone, unless such Milestone contains a "go live blocker" defect and Customer so notifies Cloudpermit, in writing, within 5 business days of the Milestone Acceptance Request. Milestones that do not receive notification of non-acceptance within 5 business days will be deemed accepted.

Milestone Number	Milestone Description	Billable Amount
M1	Project Plan Acceptance	50%
M2	The kickoff, configuration, and 1st training sessions has been completed	50%
	Go Live tasks have been completed and the first permit/application is entered in Cloudpermit production Environment.	

Once Cloudpermit has provided corrections, Customer will have Seven (7) business days to verify that the corrections are sufficient and to provide written notice of any failure to correct a Go Live Blocker. If no written notification is provided, the corrections and the Milestone will be deemed accepted.

Cloudpermit will correct all Go Live Blockers as described above and handle Post Go Live issues within a reasonable Post Go Live window. All other Defects will be tracked for potential future releases. Notice of any Go Live Blocker defect must be provided to Cloudpermit in writing.

CHANGE MANAGEMENT

Cloudpermit Implementation Model provides a comprehensive, fully inclusive approach to implement the Cloudpermit solution. During the implementation process, additional needs may be identified for the Customer, that are outside of the project scope. These items once identified will be managed through a Change Request. The Change Order will identify the request, detail the requirements and justification and any scheduling or cost implications resulting from the change Request.

ADDITIONAL SERVICES COST

Additional Services are available from the Professional Services team that may not be included in the previously agreed upon scope. Cloudpermit can provide additional services as per the price list and through a change order

For on-site meetings, travel and per diem expenses will be invoiced to the Customer in accordance with Cloudpermit Travel Policy which will include airfare, mileage, hotel accommodations and daily per diem.

Cloudpermit

Additional Services Price List

11911 Freedom Drive, Ste 720
Reston, Virginia, 20190
+1 (833) 253-7376

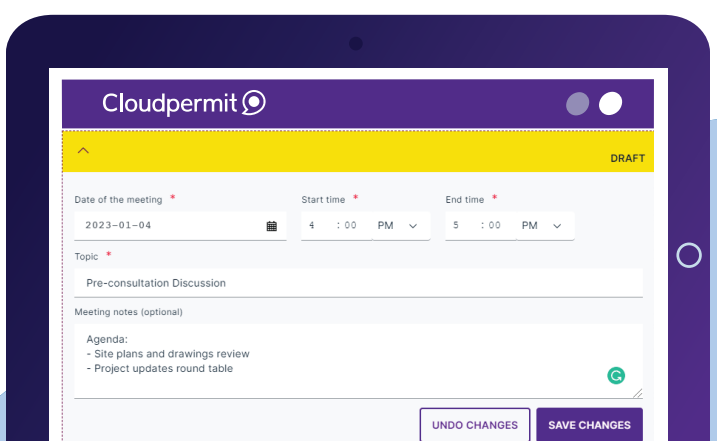
Prices in USD valid as of February 2025

Category	Description of Services	Rate	Billable
Professional Services	Hourly Rate	$180	*Per Hour*
Additional Training (remote)	2 hours with recording	$1,500	*Per Session*
Additional Training (Onsite)	First day of Onsite training (recording and travel is included)	$3,000	*Per Project*
Additional Training (Onsite)	Second and Third day of Onsite training, up to 3 days max of Onsite training	$1,000	*Per Day*
Data Import	Data import of 1 Product	$3,000	*Upon Delivery*
Data Import	Data import of 2 Products	$5,000	*Upon Delivery*
Data Import	Data import of 3 Products	$6,000	*Upon Delivery*
Data Import	Data import of 4 or more Products	$7,000	*Upon Delivery*
GIS Hosting	Integration ESRI - Implementation	Based on Scope	*Upon Delivery*
	Integration ESRI - Subscription	Based on Scope	*Annually*
Integration - AD (Azure)	AD (Azure) - Implementation	$700	*Upon Delivery*
	AD (Azure) - Subscription	$500	*Annually*
Integration - DigEplan	DigEplan - Implementation	$0	*Upon Delivery*
	DigEplan - Subscription	$1,000	*Annually*
Integration - Laserfiche	Laserfiche - Implementation	$3,000	*Upon Delivery*
	Laserfiche - Subscription	$2,500	*Annually*
Integration - Online Payments	Online Payments - Implementation	Based on Complexity	*Upon Delivery*
	Online Payments - Subscription	$700	*Per Project*

Integration - SSO	SSO Open ID - Implementation	$700	*Upon Delivery*
	SSO Open ID - Subscription	$700	*Per Project*
Integration - Out of Scope	Out of Scope - Implementation	Based on Scope	*Upon Delivery*
	Out of Scope - Subscription	$500	*Annually*

Land Use Permitting

Software Description Guide 2024



Cloudpermit

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The Cloudpermit Platform

The Cloudpermit platform offers a comprehensive suite of cloud-based products designed to optimize how local governments manage community development and regulatory compliance. Our platform encompasses various products, including Building, Enforcement, Licensing, Planning, Contractor Registration, and Land Use. These products, accessible 24/7 from any browser or operating system, facilitate more efficient and responsive municipal operations.

Definitions:

- **Platform:** Cloudpermit's foundational infrastructure and services necessary for deploying and managing various products aimed at streamlining municipal operations. It ensures seamless integration, security, and scalability, supporting the diverse needs of local governments.
- **Product:** Our products are specialized applications within the Cloudpermit platform, including Building, Enforcement, Licensing, Planning, Contractor Registration, and Land Use. Each product is designed to address specific municipal functions, enabling efficient management of processes such as permitting, inspections, and compliance.
- **Solution:** Solutions refer to the combined offerings of our products and add-on features/functionalities, such as the Data Import tool and the Inspector App. These solutions enhance the functionality of the individual products, providing a comprehensive approach to managing municipal operations and regulatory compliance.

Key Benefits:

- **Streamlined Processes:** Automate and standardize workflows to efficiently manage permits, applications, and enforcement cases, improving turnaround times and reducing manual effort.
- **Enhanced Accessibility:** Our cloud-based platform ensures that services are available around the clock, supporting remote and on-site work for greater operational flexibility.
- **Continuous Improvement:** Benefit from automatic updates with the latest features and enhancements, keeping your system current without manual installations.
- **Rapid Deployment:** Quick and easy setup with minimal impact on municipal resources.
- **Informed Decision Making:** Integration with Geographic Information Systems (GIS) providing up-to-date information for better planning and analysis.
- **Collaborative Environment:** Facilitate instant communication and collaboration within applications, enhancing efficiency and transparency for staff, citizens and/or contractors.
- **Effortless Updates & Comprehensive Features:** Updated automatically, Cloudpermit ensures the latest features and enhancements are seamlessly integrated without any need for manual downloads or installations by users.

Below highlights the functionalities across all Cloudpermit products, including Building Permits, Code Enforcement, Licensing, Planning, Contractor Registration, and Land Use. While this product description specifically focuses on the Land Use product, it's important to note the

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comprehensive capabilities of Cloudpermit's suite of products designed to meet a wide range of municipal and contractor needs.

Features	Building Permits	Enforcement	Licensing	Planning	Contractor Registration	Land Use
Application Submission	☑	☐	☑	☑	☑	☑
Archive/Inactive View	☑	☑	☑	☑	☑	☑
Attachments	☑	☑	☑	☑	☑	☑
Case/workspace package	☑	☑	☐	☑	☐	☐
Conditions and Comments	☐	☐	☐	☑	☐	☑
Configurable Application Numbering	☑	☑	☑	☑	☑	☑
Configurable Standard Phrases	☑	☑	☑	☑	☐	☑
Data Import	☑	☑	☑	☑	☑	☑
Document/Templates	☑	☑	☑	☑	☑	☑
Email Notifications	☑	☑	☑	☑	☑	☑
Fees and Payments	☑	☑	☑	☑	☑	☑
GIS integration	☑	☑	☐	☑	☐	☑
Inspections	☑	☑	☑	☑	☐	☑
Issuance	☑	☐	☑	☑	☑	☑
Meeting Process (Committees and Councils)	☐	☐	☐	☑	☐	☑
Messaging and Notifications	☑	☑	☑	☑	☑	☑
Multi-language support	☑	☑	☑	☑	☑	☑
Pre-Con Meeting	☑	☐	☐	☑	☐	☑
Processing times	☑	☐	☐	☑	☐	☑
Project view	☑	☐	☐	☑	☐	☑
Property View	☑	☑	☑	☑	☑	☑
Public Notice	☐	☐	☐	☑	☐	☑
Renewal Process	☐	☐	☑	☐	☑	☐
Report Management	☑	☑	☑	☑	☑	☑
Review and Circulation	☑	☐	☑	☑	☐	☑
Support Portal and Help Documentation	☑	☑	☑	☑	☑	☑
User Management	☑	☑	☑	☑	☑	☑
Violations/Deficiencies	☑	☑	☑	☐	☐	☐

Cloudpermit Land Use

Cloudpermit's comprehensive suite of cloud-based solutions, including the Land Use product, offers a transformative approach for local governments to manage and streamline urban and regional land use processes. With a focus on flexibility and efficiency, our software facilitates a seamless workflow from initial consultation to final decision-making.

Cloudpermit Land Use integrates seamlessly into local government operations to enhance urban and regional land use processes. By offering a digital solution for managing land use applications and engaging public and internal stakeholders, Cloudpermit Land Use streamlines every step from pre-consultation to approval, facilitating a more efficient and transparent land use environment.

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Key Features:

- **End-to-End Online Management:** Manages the complete lifecycle of land use applications from initiation to decision, ensuring all processes are efficiently handled within a single platform.
- **Dynamic Public Engagement:** Empowers public participation through sophisticated online tools for submitting and tracking land use applications, as well as providing feedback.
- **Automated Notifications and Public Notices:** Streamlines communication by automating public notices and stakeholder notifications, enhancing community involvement and compliance.
- **Robust Circulation and Collaboration Tools:** Facilitates the circulation of applications to relevant stakeholders for feedback and approvals, significantly speeding up the review process.
- **Comprehensive Conditions and Compliance Tracking:** Allows municipal authorities to set and monitor compliance with land use conditions, ensuring developments proceed according to approved standards.
- **Advanced Reporting and Analytics:** Generates insightful reports that aid in decision-making and strategic planning, enhancing the efficacy and accountability of land use processes.

Functionality Overview

Cloudpermit's Application Wizard revolutionizes the registration process, offering an intuitive and streamlined experience for the application process. This wizard ensures that every step, from initial application creation to final submission, is clear and efficient.

Seamless Application Creation:

- **Intuitive User Interface:** From the dashboard, the wizard leads users through the entire process of creating and submitting permit applications, tailored to a variety of land use needs.
- **State and Municipality Selection:** Applicants start by selecting the state and municipality for their application, which automatically tailors the application process to comply with local regulations and available application types.
- **Land Use Category and Application Selection:** For Land Use, applicants specify their land use category and application, allowing for a customized application process that meets the specific requirements and processes in Cloudpermit.

Collaborative and Flexible Drafting:

- **Draft Workspace:** A draft workspace with a "Required Tasks" progress bar visually guides applicants through the necessary steps to complete their application, related to the selected application.

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- **Adding Parties to Applications:** The wizard facilitates the addition of individuals and businesses as parties within the application workspace. Invitations are sent via email, and upon acceptance, parties can participate in the application process within designated permissions.
- **Automatic Invitations:** Invitations are sent to email addresses provided, ensuring streamlined collaboration.
- **Manual entry options:** Parties can be activated at once if they lack an email account.
- **Existing Business Partners:** In the user's account database are instantly active in the new application when added.
- **Inviting a new business**: Creates a new business account, enabling access to application data for all business members.
- **Guided Pre-Consultation Process:** Assists applicants in initiating consultations with municipal staff and external agencies, ensuring all necessary preliminary discussions are held to refine development proposals.

Efficient Submission Process:

- **Customized Application Data:** The wizard dynamically adjusts the required application information based on the registry category and trade(s) selected, ensuring that applicants always have the correct form.
- **Digital Signing and Submission:** Upon completing all required information, applicants finalize their application with a digital signature before submitting it directly to the municipal department via Cloudpermit, marking a move towards a more transparent and efficient review process.
- **Seamless Integration of Meetings and Public Consultations:** Manages scheduling and documentation for committee and council meetings directly within the platform, enhancing coordination and documentation.
- **Streamlined Submission and Review Process:** Simplifies application submissions and reviews by guiding applicants through each step, ensuring all required documents and information are accurately provided.

The Application Wizard is an integral part of Cloudpermit Land Use, designed to guide users through the land use application process with ease and precision:

- **Guided Pre-Consultation Process:** Assists applicants in initiating consultations with municipal staff and external agencies, ensuring all necessary preliminary discussions are held to refine development proposals.
- **Seamless Integration of Meetings and Public Consultations:** Manages scheduling and documentation for committee and council meetings directly within the platform, enhancing coordination and documentation.
- **Streamlined Submission and Review Process:** Simplifies application submissions and reviews by guiding applicants through each step, ensuring all required documents and information are accurately provided.

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Land Use Lifecycle

Cloudpermit Land Use supports a comprehensive lifecycle that covers all aspects of the land use process:

- **Initial Application and Pre-Consultation:** Begins with applicants submitting a pre-consultation request, followed by detailed discussions to ensure all parties have a clear understanding of the proposal.
- **Public Engagement and Notice:** Utilizes digital platforms to notify the public and gather feedback, integrating community insights directly into the land use process.
- **Detailed Review and Circulation:** Facilitates a thorough review by internal and external stakeholders, ensuring all necessary approvals and comments are collected and considered.
- **Decision and Compliance Monitoring:** Concludes with the final decision and ongoing monitoring of conditions compliance, ensuring developments adhere to approved plans and regulations.

Functionality Overview

Cloudpermit's Land Use product elevates the management of municipal applications through a robust suite of features, designed to optimize every aspect of the workflow. Here's how these features work together to provide a seamless, efficient experience:

- **Comprehensive Land Use Oversight:** The "Project View" and "Property View" functionalities offer a panoramic and detailed view of all applications, making management straightforward and transparent.
- **Committee and Council Meetings Management:** Organizes and documents essential meetings within the platform, ensuring transparency and accessible records.
- **Public Notice System:** Automates the creation and distribution of public notices, enhancing the efficiency and reach of community notifications.
- **Circulation Feature:** Streamlines the sharing of applications with necessary parties, enabling real-time feedback and faster processing times.
- **Conditions and Comments Oversight:** Manages the stipulation and review of conditions applied to applications, ensuring all requirements are met before final approval.
- **Automated Alerts System:** Notifications and alerts keep all stakeholders up-to-date on crucial application milestones and requirements, reducing the risk of oversight.
- **Simplified Document Handling:** A centralized document management system allows for efficient storage, retrieval, and submission of necessary application documents.
- **Seamless Data Integration:** The data import feature makes migrating existing application data into Cloudpermit a hassle-free process, enhancing initial setup and ongoing operations.
- **Proactive Fee Management:** Late fees management automates the calculation and enforcement of penalties, ensuring accuracy and fairness in fee assessment.
- **Insightful Reporting:** Comprehensive report management tools enable the generation of detailed reports, providing valuable insights into the land use landscape. These include:

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- **Application Reports:** Generate reports on submitted applications and issued permits, providing a detailed view of application activities within selected time frames and categories.
- **Payment Reports:** Track and analyze online payments and fees, offering insights into financial transactions associated with the application process.
- **Review Reports:** Compile data on review activities and events, helping municipalities assess the efficiency of the review process and identify areas for improvement.
- **Processing Time Calculator:** Provides a clear timeline for each stage of the application process, helping to manage expectations and improve workflow efficiency.

By integrating these features into a cohesive solution, Cloudpermit Land Use not only simplifies the management of land use applications but also ensures that local governments can provide superior service while maintaining control and insight over land use data. This approach enhances the overall land use process, promoting a more engaged, compliant, and efficient land use environment.

Descriptions and Functionality

This section provides an in-depth look at the settings and configuration options available for each feature within the Cloudpermit Land Use product, allowing for tailored setup and optimal performance.

Application Submission Process

- **Description:** Enables the creation of land use applications tied to specific projects and properties through a user dashboard and application creation wizard.
- **Functionality:**
  - **User Dashboard:** Central hub for initiating applications.
  - **Application Creation Wizard:** Guides users through the setup process to create the appropriate workspace.

Archive/Inactive View

- **Description:** Allows completed land use applications and associated data to be inactivated, stored for future reference, and ensures a secure record.
- **Functionality:**
  - **Data Archiving:** Secure storage of information.
  - **Future Accessibility:** Easy retrieval of archived data for reference.

Attachments

- **Description:** Supports the attachment of necessary documents during the application process, with visibility control features.

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- **Functionality:**
    - **Configurable Requirements:** Set necessary attachments based on application type.
    - **Visibility Control:** Manage who can see the attachments within the workspace.

Conditions and Comments

- **Description:** Offers users the ability to configure, manage and digitally track conditions and comments for applications and workspaces
- **Functionality:**
    - **Configuration:** Configure conditions to assign to applications based on their type
    - **Tracking:** Share conditions via circulation requests, sign-off on conditions to verify completeness
    - **Management:** Create lists of comments, assign to specific people, manage the status and organize threads so comments and responses are never lost

Configurable Application Numbering

- **Description:** Offers automated and flexible options for assigning application or case numbers.
- **Functionality:**
    - **Manual Assignment:** Flexibility without automation.
    - **Cloudpermit Application Number:** Automated number generation by Cloudpermit.
    - **Custom Application Number:** Combines automation with custom formatting options.

Configurable Standard Phrases

- **Description:** Allows commonly used phrases to be pre-configured for easy selection during application processing.
- **Functionality:**
    - **Phrase Library:** Users can select from a list of standard phrases.
    - Category Organization: Phrases are organized by related categories.

Data Import

- **Description:** Supports the importation of necessary data for setting up the land use system, enhancing initial setup and ongoing operations.
- **Functionality:**
    - **Workspace Creation:** Facilitates setup of application workspaces from imported data.
    - **Historical Data Handling:** Manages the integration of existing records.

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Document/Templates

- **Description:** Provides customizable document and template options to fit the specific needs of land use processes.
- **Functionality:**
    - **Editable Templates**: Templates can be modified using HTML and CSS.
    - **Diverse Template Options:** Suitable for various Cloudpermit products.

Email Notifications

- **Description:** Enables customizable email notifications about various events in the land use process.
- **Functionality:**
    - **Opt-in Settings:** Users can choose which notifications to receive.
    - **Event-Based Notifications:** Automated alerts for key events within the lifecycle of land use applications.

Fees and Payments

- **Description:** Manages fee schedules and facilitates payment processing within the land use application.
- **Functionality:**
    - **Configurable Fee Schedules:** Set fixed or calculated fees.
    - **Payment Notifications:** Informs applicants of due payments and confirmation.

GIS Integration

- **Description:** Enhances property identification accuracy by integrating with municipal GIS systems.
- **Functionality:**
    - **Property Data Accuracy:** Ensures precise location and property details.

Inspections

- **Description:** Manages the scheduling and documentation of required inspections for land use applications. The available add-on option through Cloudpermit's Inspector App offers offline inspection capabilities.
- **Functionality:**
    - **Inspection Scheduling:** Organize inspections according to permit requirements.
    - **Compliance Tracking:** Ensures inspections adhere to municipal standards (dispatch, time tracking/management, orders, quick pass, internal notes, deficiencies – phrases).
    - **Offline Inspections:** Handled through Cloudpermit Inspector App (add-on).

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Issuance

- **Description:** Automates the process of issuance after successful application review and/or inspections.
- **Functionality:**
    - **Automated Application/Permit Creation:** Streamlines the issuance process.
    - **Validity Tracking:** Manages issue dates, validity periods, and expiration dates.

Meeting Process

- **Description:** Supports the management of upcoming public meetings for land use applications.
- **Functionality:** Allows land use departments to assign applications to upcoming meetings and track the outcomes of the meetings. In addition, pre-configured agenda and meeting package templates can be generated and downloaded.

Messaging and Notifications

- **Description:** Facilitates communication between all parties involved in the land use process through an integrated messaging system.
- **Functionality:**
    - **Direct and Public Messaging:** Supports both private and public communications.
    - **Email Notifications for Unread Messages:** Alerts users to new messages.

Multi-language Support

- **Description:** Provides support for multiple languages in citizen-facing functionalities, enhancing accessibility and user experience.

Pre-consultation Meeting

- **Description:** Tracks preliminary meetings with municipal staff to receive detailed information on requirements and potential issues.
- **Functionality:**
    - **Comprehensive Discussion:** Communicate and document zoning requirements, building codes, necessary permits, and other regulations.
    - **Documentation Guidance:** Outline the required documentation and steps for formal application submission.

Processing Times

- **Description:** Defines specific points to start and stop tracking processing time for each application.

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- **Functionality:**
    - **Customizable Parameters:** Set specific start and end points for various stages.
    - **Automated Tracking:** Automatically record timestamps at defined stages.
    - **Dashboard Integration:** Set alerts for applications nearing or exceeding time limits.
    - **Customizable Reports:** Tailor reports to specific needs and metrics.

Project View

- **Description:** Organizes similar workspaces into a single project container, offering a comprehensive view of all related activities.
- **Functionality:**
    - **Consolidated Project Information:** Displays all relevant data in one view.
    - **Status and Payment Tracking:** Offers updates on project progress and financials.

Property View

- **Description:** Offers a detailed view of all workspaces related to a specific property, enhancing oversight and management.
- **Functionality:**
    - **Automated Data Aggregation:** Collects and displays information specific to a property.
    - **Condition and Application Tracking:** Provides updates on conditions and ongoing applications.

Public notice

- **Description:** Empowers building departments to digitalize and streamline several public notice requirements and responsibilities.
- **Functionality:**
    - **Property List Generation:** Generate and download a list of property owners within a defined radius of the subject lands.
    - **Public Notice Letter:** Generate a templated public notice letter that can be sent to nearby property owners.
    - **Decision Notifications:** Publish a subscribe-able link that allows interested stakeholders to opt-in to automatically receive the decision of the application when it becomes available. The list of subscribers is automatically recorded and can be downloaded.
    - **Attachment Management:** Manage attachments related to the public notice such as opinion letters, remarks, etc. and control their visibility.

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Report Management

- **Description:** Generates comprehensive reports (csv/pdf) on land use activities, offering insights into application processes and outcomes.
- **Functionality:**
    - **Customizable Reports:** Tailors reports to meet specific informational needs (operational reports, payments, inspections, reviews, etc.).

Review and Circulation

- **Description:** Ensures thorough review of applications and facilitates the circulation of documents to necessary parties for additional evaluation.
- **Functionality:**
    - **Detailed Review Process:** Incorporates both internal and external evaluations and task tracking.
    - **Circulation Management:** Manages the sharing of applications with relevant stakeholders.

Support Portal and Help Documentation

- **Description:** Provides a comprehensive resource hub with guides, videos, and release notes to aid users in navigating the platform.
- **Functionality:**
    - **Extensive Help Resources:** Offers detailed articles and video tutorials.

User Management

- **Description:** Allows for the administration of user roles and permissions, ensuring that each user has proper access to the platform/product.
- **Functionality:**
    - **Add New Users:** Offers the capability to add new users to the system, assigning roles and access levels based on their responsibilities.
    - **Edit Existing Users:** Allows administrators to modify user details, such as first and last names, and update roles and permissions as needed.
    - **Roles/Permissions:** Enables control over what each user can access and perform within the system, including granting inspection qualifications and managing inspection-related permissions.

Appendix 1: Cloudpermit Third-Party Integrated Systems

Cloudpermit has standard configurable integrations categorized under six different integration types described below.

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Suppose the need for integration with a standard configurable integration cannot be fulfilled. In that case, Cloudpermit may integrate a new system, make a minor change to an existing one, or develop a custom one. These integrations are priced separately and, if applicable, addressed within your contract.

Standard Configurable Third-Party Integrations

Cloudpermit offers integration with a variety of third-party systems, enhancing the functionality and flexibility of its land use product. These integrations are designed to streamline processes, improve data accuracy, and enhance user experience for municipalities and their constituents.

Integrations:

- **Geographic Information System (GIS):** Cloudpermit integrates with leading GIS providers like ESRI ArcGIS and CartoVista, allowing municipalities to accurately search and retrieve property information, enhancing the precision of permitting processes.
- **Online Payment:** Cloudpermit supports a wide array of online payment providers, ensuring flexibility and convenience for municipalities and their users. The platform integrates seamlessly with leading payment gateways and providers, including but not limited to:
    - **Payment Gateways:** Allpaid, ACI, Authorize.net, Bambora, CCP / NIC (PayPort), Clover, Elavon, E-xact, ePay, Government Window, InvoiceCloud, Merchante, Moneris, MSB, OpenEdge / Global, Payeezy, PayNowLink, Paymentus, Paypoint, Payport, PayPal, Point & Pay, PSN, Square, Stripe, Xpress Bill Pay.
- **Archival/Markup:**
    - **Markup:** DigEplans
    - **Archival:** LaserFische
- **Authentication Services:** Using Open ID Connect (OIDC), Cloudpermit integrates with authentication systems like Azure AD, ensuring secure and straightforward user access management.
- **Multi-Factor Authentication (MFA):** For added security, Cloudpermit can support MFA integrations, such as Duo, to safeguard user accounts and sensitive data.

Customized Integrations (Paid Engagements)

While Cloudpermit provides a comprehensive range of standard integrations, there may be instances where these offerings do not fully meet the specific requirements of a municipality. In such cases, Cloudpermit is equipped to develop custom solutions or adapt existing ones. These customized integrations are outside the standard offerings provided with the platform and are treated as separate, paid engagements. This ensures that each municipality's unique needs are addressed with precision and tailored functionality, enhancing the overall efficiency and effectiveness of the Cloudpermit platform.

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Town of Taylorsville

Summary 2025 Medical/Rx Renewal Review

Updated 4-9-2025

		Premium Credit	Program Cost	$ Chg vs. Current	% Chg vs. Current
Aetna Current	$194,868	N/A	$194,868	N/A	N/A
BCBSNC Option 1	$181,933	($15,000)	$166,933	($27,935)	-14.34%
BCBSNC Option 2	$202,517	($15,000)	$187,517	($7,351)	-3.77%
BCBSNC Option 3	$205,859	($15,000)	$190,859	($4,009)	-2.06%
BCBSNC Option 4	$201,731	($15,000)	$186,731	($8,137)	-4.18%
Cigna Option 1	$167,222	pending	$167,222	($27,646)	-14.19%
Cigna Option 2	$170,523	pending	$170,523	($24,345)	-12.49%
Purust Health $0	$194,102		$194,102	($766)	-0.39%
Purust Health $500	$188,588		$188,588	($6,280)	-3.22%

Municipal Benefits Alliance

Municipal Benefits Alliance

Medical Plan Benefit and Cost Comparison Summary

Town of Taylorsville - 7/1/2025

	Current plan		Option 1	Option 2	Option 3		Option 4	
	NCLM Health Benefits Trust Aetna Choice POSII Med 2000 20/30		BCBS of NC Municipal Benefits Alliance Aggregated Supplemental Health #6502599	BCBS of NC Municipal Benefits Alliance Aggregated Supplemental Health #6506108	BCBS of NC Municipal Benefits Alliance Aggregated Supplemental Health #6506114		BCBS of NC Municipal Benefits Alliance Aggregated Supplemental Health #6506115	
Funding Type	Self Funded		Level Funded	Level Funded	Level Funded		Level Funded	
Benefit items	**In-network**	**With MERP**	**In-network**	**In-network**	**In-network**	**Alliance Benefits**	**In-network**	**Alliance Benefits**
Individual Deductible	$2,000	$650	$2,000	$0	$6,000	$0	$5,000	$500
Family Deductible	$4,000	$2,560	$4,000	$0	$12,000	$0	$10,000	$1,000
Individual Out-of-Pocket Max	$3,500	$650	$4,000	$1,000	$6,000	$0	$9,200	$500*
Family Out-of-Pocket Max	$7,000	$2,560	$8,000	$2,000	$12,000	$0	$18,400	$1,000*
Coinsurance	85%	85%	80%	100%	100%	100%	50%	100%
Primary Care	$20	$20	$25	$20	Ded/Co-ins	$0	$35	$35
Specialist Care	$30	$30	$50	$40	Ded/Co-ins	$0	$70	$70
Urgent Care	$20	$20	$50	$40	Ded/Co-ins	$0	$70	$70
Emergency Room	$350	$350	$500	$300	Ded/Co-ins	$0	$500	$500
Inpatient Care	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	$0	Ded/Co-ins	Ded/Co-ins
Outpatient Care	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	$0	Ded/Co-ins	Ded/Co-ins
Rx Retail Tier(s)	$5/$30 $50/$75	$5/$30 $50/$75	$10/$35/$60 $100/$100	$10/$25/$40 $80/$200	$10/$35/$60 $100/$100	$10/$35/$60 $100/$100	$10/$35/$60 $100/$100	$10/$35/$60 $100/$100
Employee	**22**	$691.00	$634.92	$706.69	$719.27		$706.09	
Employee + Spouse	**0**	$1,626.00	$1,378.83	$1,536.72	$1,543.37		$1,483.10	
Employee + Child	**1**	$1,037.00	$1,192.85	$1,329.22	$1,330.98		$1,276.97	
Employee + Child(ren)	**0**	$1,246.00	$1,192.85	$1,329.22	$1,330.98		$1,276.97	
Employee + Family	**0**	$2,075.00	$1,936.76	$2,159.24	$2,205.29		$2,109.13	
Monthly Cost		**$16,239.00**	**$15,161.09**	**$16,876.40**	**$17,154.92**		**$16,810.95**	
Annual Cost		**$194,868.00**	**$166,933.08**	**$187,516.80**	**$190,859.04**		**$186,731.40**	
Premium Credit		***N/A***	***($15,000.00)***	***($15,000.00)***	***($15,000.00)***		***($15,000.00)***	
% change from current		**N/A**	**-14.34%**	**-3.77%**	**-2.06%**		**-4.18%**	

Final rates based on final enrollment. All benefits are shown for illustrative purposes. Please refer to carrier plan documents for comprehensive final plan information.

#Telemedicine with MDLive can be added to the supplemental health for $3.50 pepm.

*Copays for Rx and office visits still subject to $9,200

Municipal Benefits Alliance

Medical Plan Benefit and Cost Comparison Summary

Town of Taylorsville - 7/1/2025

		Current plan		Option 1	Option 2	
		NCLM Health Benefits Trust Aetna Choice POSII Med 2000 20/30		Cigna Municipal Benefits Alliance Aggregated Supplemental Health OAP Q2	Cigna Municipal Benefits Alliance Aggregated Supplemental Health	
Funding Type		Self Funded		Level Funded	Level Funded	
Benefit items		**In-network**	**With MERP**	**In-network**	**In-network**	**Alliance Benefits**
Individual Deductible		$2,000	$650	$650	$5,000	$500
Family Deductible		$4,000	$2,560	$2,560	$10,000	$1,000
Individual Out-of-Pocket Max		$3,500	$650	$650	$9,200	$500*
Family Out-of-Pocket Max		$7,000	$2,560	$2,560	$18,400	$1,000*
Coinsurance		85%	85%	85%	70%	100%
Primary Care		$20	$20	$20	$35	$35
Specialist Care		$30	$30	$30	$70	$70
Urgent Care		$20	$20	$20	$70	$70
Emergency Room		$350	$350	$350	$500	$500
Inpatient Care		Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins
Outpatient Care		Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins
Rx Retail Tier(s)		$5/$30 $50/$75	$5/$30 $50/$75	$5/$30 $50/$75	$10/$35/$60 $100/$100	$10/$35/$60 $100/$100
Employee	**22**	$691.00		$582.42	$596.07	
Employee + Spouse	**0**	$1,626.00		$1,241.79	$1,231.17	
Employee + Child	**1**	$1,037.00		$1,121.90	$1,096.71	
Employee + Child(ren)	**0**	$1,246.00		$1,121.90	$1,096.71	
Employee + Family	**0**	$2,075.00		$1,781.27	$1,786.97	
Monthly Cost		**$16,239.00**		**$13,935.14**	**$14,210.25**	
Annual Cost		**$194,868.00**		**$167,221.68**	**$170,523.00**	
Premium Credit		***N/A***		***$0.00***	***$0.00***	
% change from current		**N/A**		**-14.19%**	**-12.49%**	

Final rates based on final enrollment. All benefits are shown for illustrative purposes. Please refer to carrier plan documents for comprehensive final plan information.

#Telemedicine with MDLive can be added to the supplemental health for $3.50 pepm.

*No cost for the first $5,000; then subject to Ded/Co-ins to a max of $2,500 for Individual.

Municipal Benefits Alliance

Medical Plan Benefit and Cost Comparison Summary

Town of Taylorsville - 7/1/2025

		Current plan		Option 1	Option 2
		NCLM Health Benefits Trust Aetna Choice POSII Med 2000 20/30		Purust Health Municipal Benefits Alliance Aggregated Supplemental Health Medcost $0	Purust Health Municipal Benefits Alliance Aggregated Supplemental Health Medcost $500
Funding Type		Self Funded		Level Funded	Level Funded
Benefit items		**In-network**	**With MERP**	**In-network**	**In-network**
Individual Deductible		$2,000	$650	$0	$500
Family Deductible		$4,000	$2,560	$0	$1,000
Individual Out-of-Pocket Max		$3,500	$650	$9,200	$9,200
Family Out-of-Pocket Max		$7,000	$2,560	$18,400	$18,400
Coinsurance		85%	85%	100%	100%
Primary Care		$20	$20	$25	$25
Specialist Care		$30	$30	$50	$50
Urgent Care		$20	$20	$75	$75
Emergency Room		$350	$350	Ded/Co-ins	Ded/Co-ins
Inpatient Care		Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins
Outpatient Care		Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins
Rx Retail Tier(s)		$5/$30 $50/$75	$5/$30 $50/$75	$0/$25/$60/$200	$0/$25/$60/$200
Employee	**22**	$691.00		$679.02	$659.27
Employee + Spouse	**0**	$1,626.00		$1,183.58	$1,149.48
Employee + Child	**1**	$1,037.00		$1,236.70	$1,211.72
Employee + Child(ren)	**0**	$1,246.00		$1,236.70	$1,211.72
Employee + Family	**0**	$2,075.00		$1,722.15	$1,679.72
Monthly Cost		**$16,239.00**		**$16,175.14**	**$15,715.66**
Annual Cost		**$194,868.00**		**$194,101.68**	**$188,587.92**
Premium Credit		***N/A***		***$0.00***	***$0.00***
% change from current		**N/A**		**-0.39%**	**-3.22%**

Final rates based on final enrollment. All benefits are shown for illustrative purposes. Please refer to carrier plan documents for comprehensive final plan information.

Medical Plan Benefit and Cost Comparison Summary

Town of Taylorsville - 7/1/2025

	Current plan		Option 1	Option 2	Option 3	
	NCLM Health Benefits Trust Aetna Choice POSII Med 2000 20/30		Aetna Municipal Benefits Alliance Aggregated Supplemental Health 1000 80/50 PY V24	Aetna Municipal Benefits Alliance Aggregated Supplemental Health 2000 80/50 PY V24	Aetna Municipal Benefits Alliance Aggregated Supplemental Health 5000 80/50 PY V24	
Funding Type	Self Funded		Level Funded	Level Funded	Level Funded	
Benefit items	**In-network**	**With MERP**	**In-network**	**In-network**	**In-network**	**Alliance Benefits**
Individual Deductible	$2,000	$650	$1,000	$2,000	$5,000	$0
Family Deductible	$4,000	$2,560	$2,000	$4,000	$10,000	$0
Individual Out-of-Pocket Max	$3,500	$650	$5,000	$6,000	$7,750	$0*
Family Out-of-Pocket Max	$7,000	$2,560	$10,000	$12,000	$15,500	$0*
Coinsurance	85%	85%	80%	80%	80%	100%
Primary Care	$20	$20	$25	$25	$40	$40
Specialist Care	$30	$30	$75	$75	$80	$80
Urgent Care	$20	$20	$75	$75	$75	$75
Emergency Room	$350	$350	Ded then $300 + 20%	Ded then $300 + 20%	$300 then Ded/Co-ins	$300 then Ded/Co-ins
Inpatient Care	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins
Outpatient Care	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins	Ded/Co-ins
Rx Retail Tier(s)	$5/$30 $50/$75	$5/$30 $50/$75	$10/$45/$75 $250/$500	$10/$50/$80 $250/$500	$10/$50/$80 $250/$500	$10/$50/$80 $250/$500
Employee	**22**	$691.00	$702.31	$634.83	$685.05	
Employee + Spouse	**0**	$1,626.00	$1,501.38	$1,349.06	$1,405.00	
Employee + Child	**1**	$1,037.00	$1,381.49	$1,241.90	$1,276.75	
Employee + Child(ren)	**0**	$1,246.00	$1,381.49	$1,241.90	$1,276.75	
Employee + Family	**0**	$2,075.00	$2,380.31	$2,134.70	$2,201.33	
Monthly Cost		**$16,239.00**	**$16,832.31**	**$15,208.16**	**$16,347.85**	
Annual Cost		**$194,868.00**	**$192,787.72**	**$173,297.92**	**$186,974.20**	
Premium Credit		***N/A***	***($9,200.00)***	***($9,200.00)***	***($9,200.00)***	
% change from current		**N/A**	**-1.07%**	**-11.07%**	**-4.05%**	

Final rates based on final enrollment. All benefits are shown for illustrative purposes. Please refer to carrier plan documents for comprehensive final plan information.

*Copays for Rx and office visits still subject to $9,200

Municipal Benefits Alliance

	Current Plans	Alternate Plans		
	Delta Dental III without Ortho In-Network	**Delta Dental II with Ortho In-Network**	**Delta Dental III with Ortho In-Network**	**Delta Dental III without Ortho In-Network**
Network	PPO Plus Premier	PPO Plus Premier	PPO Plus Premier	PPO Plus Premier
Deductible	Calendar Year	Calendar Year	Calendar Year	Calendar Year
Individual	$50	$50	$50	$50
Family	$100	$100	$100	$100
Deductible Applies to	Basic/Major	Basic/Major	Basic/Major	Basic/Major
Preventive services count towards annual maximum	Yes	Yes	Yes	Yes
Annual Maximum	$1,500	$1,000	$1,500	$1,500
Rollover Benefit	Not Included	Not Included	Not Included	Not Included
Preventative/Basic/Major	100/80/80%	100/80/50%	100/80/80%	100/80/80%
Exams	100%	100%	100%	100%
Exam Frequency	2 per Calendar Year	2 per Calendar Year	2 per Calendar Year	2 per Calendar Year
Cleanings	100%	100%	100%	100%
Cleanings Frequency	2 per Calendar Year	2 per Calendar Year	2 per Calendar Year	2 per Calendar Year
X-Rays	100%	100%	100%	100%
Fluoride (Age may vary)	100%	100%	100%	100%
Space Maintainers	100%	100%	100%	100%
Sealants	100%	100%	100%	100%
Fillings	80%	80%	80%	80%
Simple Extractions	80%	80%	80%	80%
Surgical Extractions	80%	80%	80%	80%
Endodontics	80%	80%	80%	80%
Periodontics	80%	80%	80%	80%
Crowns	80%	80%	80%	80%
Bridges & Dentures	80%	50%	80%	80%
Implants	80%	50%	80%	80%
Orthodontia (age limit: 25)	Not Included	50%	50%	Not Included
Orthodontia Lifetime Maximum	Not Included	$1,000	$1,000	Not Included
Dependent Age Limit	Age 26	Age 26	Age 26	Age 26
Out of Network Claim Procedures	80th Percentile of UCR	80th Percentile of UCR	80th Percentile of UCR	80th Percentile of UCR
Waiting Periods- Timely Entrants	None	None	None	None
Waiting Periods- Late Entrants	None	None	None	None
True Open Enrollment	Included	Included	Included	Included
Participation Requirement	35% or 2 subscribers	35% or 2 subscribers	35% or 2 subscribers	35% or 2 subscribers
Includes Bundle Pricing	Not Included	Not Included	Not Included	Not Included
Rate Guarantee	1 Year	7/1/2026	7/1/2026	7/1/2026
Employee Only	$38.00	$31.03	$40.66	$40.66
Employee + Spouse	$77.00	$62.06	$82.39	$82.39
Employee + Child(ren)	$80.00	$86.67	$114.49	$85.60
Family	$101.00	$98.44	$127.33	$108.07

Municipal Benefits Alliance

Vision Cost Analysis

Town of Taylorsville - 7/1/2025

	Current Plans	Alternate Plans		
	VSP Premier Plus In-Network	**VSP Exam In-Network**	**VSP Premier In-Network**	**VSP Premier Plus In-Network**
Network	VSP	VSP	VSP	VSP
Exams	$10 wellvision $20 Essential Medical	$10 wellvision $20 Essential Medical	$10 wellvision $20 Essential Medical	$10 wellvision $20 Essential Medical
Materials	$20	Not Included	$20	$20
Frequency	Once Every	Once Every	Once Every	Once Every
Exams	12 Months	12 Months	12 Months	12 Months
Lenses	12 Months	Not Included	12 Months	12 Months
Frames	12 Months	Not Included	12 Months	12 Months
Reimbursement Schedule	In-Network	In-Network	In-Network	In-Network
Frames	$160 Allowance; $180 Allowance Featured Frame Brands + 20% savings on the amount over allowance	Not Included	$120 Allowance; $140 Allowance Featured Frame Brands + 20% savings on the amount over allowance	$160 Allowance; $180 Allowance Featured Frame Brands + 20% savings on the amount over allowance
Contact Lenses Necessary	100% Covered	Not Included	100% Covered	100% Covered
Contact Lenses Elective	$160 Allowance	15% saings on contact lens exam	$120 Allowance	$160 Allowance
Participation Requirement	n/a	n/a	n/a	n/a
Includes Bundle Pricing	Not Included	Not Included	Not Included	Not Included
Rate Guarantee	n/a	7/1/2026	7/1/2026	7/1/2026
Employee Only	$12.00	$1.02	$5.65	$14.24
Employee + Spouse	$21.00	$2.05	$11.29	$28.48
Employee + Child(ren)	$21.00	$2.19	$12.08	$30.47
Family	$32.00	$3.50	$19.31	$48.70

PREDICTIVE RISK

Group ID	Match Rate	SAIL™ Score	Demo Score	Morbidity	Individuals in SAIL™ Tier 0.0 - 0.25	Individuals in SAIL™ Tier 0.25 - 0.5	Individuals in SAIL™ Tier 0.5 - 0.75	Individuals in SAIL™ Tier 0.75 - 1.0	Individuals in SAIL™ Tier 1.0 - 1.5	Individuals in SAIL™ Tier 1.5 - 2.0	Individuals in SAIL™ Tier 2.0 - 3.0	Individuals in SAIL™ Tier 3.0 - 10.0+
Town of Taylorsville	95.8%	0.95	0.80	1.19	4	8	4	3	0	0	4	1

Total Dollar Prediction	
$185,000	Gross Claims projected for the upcoming 12 months
$140,600	Net Claims after deductible, co-pays, coinsurance
$165,412	Annual premium needed, grossed up for administration expense and profit margin

Member Count

24

Submission Date

2025-04-04 18:06:47

SAIL™ Model ID

sail-v3

HIGH COST DRUG REPORT

Group ID	Drug Name	Drug Class	Most Recent Timeframe	Drug Cost Rank	Number of Members
Town of Taylorsville	DUPIXENT	Immunosuppressants, NEC	Recent 12 Months	4 ($25K-$50K)	1-3
Town of Taylorsville	TRULICITY	Antidiabetic Agents, Misc	Recent 12 Months	5 ($10K-$25K)	1-3
Town of Taylorsville	WEGOVY	Semaglutide	Recent 12 Months	5 ($10K-$25K)	1-3
Town of Taylorsville	MOUNJARO	Tirzepatide	Recent 12 Months	5 ($10K-$25K)	1-3

CONDITION CATEGORY REPORT

Group ID	Condition Category (Ranked by per-member cost)	Most Recent Timeframe	Est % Impact on Cost	Number of Members
Town of Taylorsville	Osteoarthritis	Recent 12 Months	6%	1-3
Town of Taylorsville	Disorders of lipid metabolism	1-2 Years ago	12%	1-3
Town of Taylorsville	Fluid and electrolyte disorders	1-2 Years ago	5%	1-3
Town of Taylorsville	Immunity disorders	2-4 Years ago	9%	1-3
Town of Taylorsville	Cardiac dysrhythmias	2-4 Years ago	6%	1-3

HIGH COST CLAIMANT SUMMARY

Group ID	High Cost Predictions	% of Group Cost Prediction	Predicted Portion Due to Rx Spend	% of Prediction due to Rx
Town of Taylorsville	$29,400	16%	$21,700	74%
Town of Taylorsville	$23,000	12%	$18,400	80%
Town of Taylorsville	$20,800	11%	$5,000	24%
Town of Taylorsville	$19,400	11%	$4,700	24%
Town of Taylorsville	$19,300	10%	$7,300	38%
	$111,900	60%	$57,100	51%

PREDICTIVE COST - DEDUCTIBLE THRESHOLD

Group ID	Deductible	Predictions Above Deductible	Prediction Costs Above Deductible
Town of Taylorsville	$10,000	5	$61,900
Town of Taylorsville	$25,000	1	$4,400
Town of Taylorsville	$35,000	0	$0
Town of Taylorsville	$50,000	0	$0
Town of Taylorsville	$75,000	0	$0
Town of Taylorsville	$100,000	0	$0
Town of Taylorsville	$125,000	0	$0
Town of Taylorsville	$150,000	0	$0
Town of Taylorsville	$200,000	0	$0

DELTA DENTAL®

vsp vision care

Introducing DeltaVision® administered by VSP®

Delta Dental of North Carolina is committed to the health and happiness of your employees. That's why we've partnered with VSP® Vision Care to offer DeltaVision,® because your employees and their families deserve VSP.

Quality benefits, biggest network. Your employees have the freedom to choose the provider that's right for them. VSP has 119,000 access points, including the largest national network of independent doctors and over 5,000 retail chain locations.[1]

	DeltaVision Basic 100	DeltaVision Basic 130	DeltaVision Standard 150	DeltaVision Enhanced 150	DeltaVision Deluxe 180
Benefit frequency					
Exam every:	12 Months	12 Months	12 Months	12 Months	12 Months
Lenses every:	12 Months	12 Months	12 Months	12 Months	12 Months
Frame every:	24 Months	24 Months	24 Months	12 Months	12 Months
Contacts (instead of glasses):	12 Months	12 Months	12 Months	12 Months	12 Months
Copayments					
Exam:	$10	$10	$10	$10	$0
Materials:	$25	$25	$10	$10	$10
Contact lens exam:	Up to $60	Up to $60	Up to $60	Up to $60	Up to $60
In network allowances					
Frame Allowance:	$100	$130	$150	$150	$180
Elective Contact Lens Allowance:	$100	$130	$150	$150	$180
Covered Lenses and Lens Enhancements:	Single, lined bifocal, lined trifocal or lenticular covered in full less any applicable copayment Impact-resistant lenses are covered in full for dependent children Standard progressive lenses covered in full	Single, lined bifocal, lined trifocal or lenticular covered in full less any applicable copayment Impact-resistant lenses are covered in full for dependent children Standard progressive lenses covered in full	Single, lined bifocal, lined trifocal or lenticular covered in full less any applicable copayment Impact-resistant lenses are covered in full for dependent children Standard progressive lenses covered in full	Single, lined bifocal, lined trifocal or lenticular covered in full less any applicable copayment Impact-resistant lenses are covered in full for dependent children Standard progressive lenses covered in full	Single, lined bifocal, lined trifocal or lenticular covered in full less any applicable copayment Impact-resistant lenses are covered in full for dependent children Standard progressive lenses covered in full

	DeltaVision Basic 100	DeltaVision Basic 130	DeltaVision Standard 150	DeltaVision Enhanced 150	DeltaVision Deluxe 180
Extra discounts and savings					
Diabetic Eyecare Plus Program℠	• Retinal screenings for members with diabetes • Additional exams and services for members with diabetic eye disease, glaucoma, or age-related macular degeneration. Limitations and coordination with your medical coverage may apply. Ask your VSP doctor for details.				
Extra savings	**Glasses and sunglasses** • Extra $20 to spend on featured frame brands. Go to vsp.com/offers for details. • 20% savings on additional glasses and sunglasses, including lens enhancements, from any VSP provider within 12 months of your last WellVision Exam®.				
	Routine retinal screening • No more than a $39 copay on routine retinal screening as an enhancement to a WellVision Exam®				
	Laser vision correction • Average 15% off the regular price or 5% off the promotional price; discounts only available from contracted facilities				
Your coverage with out-of-network providers					
Get the most out of your benefits and greater savings with a VSP network doctor. Call Member Services for out-of-network plan details. Exam ..... up to $45 Frame ..... up to $70 Single vision lenses ..... up to $30 Lined bifocal lenses ..... up to $50 Lined trifocal lenses ..... up to $65 Progressive lenses ..... up to $50 Contacts for Basic 100 plan ..... up to $85 Contacts for other plans ..... up to $105					

Monthly Rates (employer Paid/Voluntary)

	DeltaVision Basic 100	DeltaVision Basic 130	DeltaVision Standard 150	DeltaVision Enhanced 150	DeltaVision Deluxe 180
Employee only	$3.73	$5.29	$6.25	$8.15	$9.81
Employee + spouse	$7.45	$10.57	$12.49	$16.29	$19.62
Employee + child(ren)	$7.98	$11.32	$13.38	$17.45	$21.01
Family	$12.75	$18.09	$21.37	$27.87	$33.57

Contact your DDNC sales executive for more information and a quote.

Rates apply to groups 2-999.
Offering a 3-year rate guarantee.
Underwriting applies to groups 1,000+.

VSP Choice Network
119,000 access points – in-network with Costco, Walmart/Sam's Club

DELTA DENTAL®

vsp vision care

Vision benefit plans are underwritten by Delta Dental of North Carolina and claims processing, claims service, and provider network administration for DeltaVision are provided by VSP Insurance Company. VSP and WellVision Exam are registered trademarks, VSP Diabetic Eyecare Plus Program is servicemark of Vision Service Plan. *Sales executive will provide details of the coverage, including exclusions, limitations and other relevant policy terms.

deltadentalnc.com/deltavision

Rates shown are effective for 2024. Rates apply to groups 2-999. Underwriting applies to groups 1,000+.

Sources: 1. www.vsp.com

Group name

Town of Taylorsville

Presented by

Gallagher

Date

April 10, 2025

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PERFECTQUOTE®

		Blue Cross and Blue Shield of North Carolina Blue Options Gold (Copay) 2000 Plan 1		UnitedHealthCare Choice Plus DYJS / KS5S	
Funding type		ACA		ACA	
Benefit items		**In-network**	**Out-of-network**	**In-network**	**Out-of-network**
Individual Deductible		$2,000	$4,000	$2,000	$4,000
Family Deductible		$4,000	$8,000	$4,000	$8,000
Individual Out-of-Pocket Max		$6,250	$12,500	$6,000	$12,000
Family Out-of-Pocket Max		$12,500	$25,000	$12,000	$24,000
Coinsurance (Policy Holder Portion)		20%	50%	20%	50%
Telemedicine		See SBC	See SBC	See SBC	See SBC
Primary Care/Office		First 3 Visits when Selecting with Blue Connect: No Charge | After 3 Visits: $30	50% After Ded.	$25 copay	50% After Ded.
Specialist Care		$60	50% After Ded.	$60	50% After Ded.
Emergency Room		No IP Admission: $600 | With IP Admission: 20% After Ded	No IP Admission: $600 | With IP Admission: 20% After Ded	20% After Ded	50% After Ded.
Urgent Care		$60	$120	$75	50% After Ded.
Diagnostic Tests (Xray & Blood Work)		20% After Ded.	50% After Ded.	20% After Ded.	50% After Ded.
Hospital Outpatient Surgery Physician Fee		20% After Ded.	50% After Ded.	20% After Ded.	50% After Ded.
Hospital Outpatient Surgery Facility Fee		20% After Ded.	50% After Ded.	20% After Ded.	50% After Ded.
Hospital Inpatient Physician Fee		20% After Ded.	50% After Ded.	20% After Ded.	50% After Ded.
Hospital Inpatient Facility Fee		20% After Ded.	50% After Ded.	20% After Ded.	50% After Ded.
Rx Retail Tier(s)		$4 / $15 / $35 / $50 / 25% After Ded.		$10 / $40 / $125 / $300	
Employee	**22**	$591.42		$548.14	
Employee + Spouse	**0**	$1,182.84		$1,096.28	
Employee + Child(ren)	**1**	$1,094.13		$1,014.06	
Employee + Family	**0**	$1,833.40		$1,699.23	
Annual cost		$169,264.56		$151,286.64	
Monthly Cost		$14,105.38	— N/A	$12,607.22	— N/A

		Blue Cross and Blue Shield of North Carolina Blue Options Platinum (Copay) 1000 Plan 1		Blue Cross and Blue Shield of North Carolina Blue Options Gold (Copay) 1500 Plan 1X		Blue Cross and Blue Shield of North Carolina Blue Options Gold (Copay) 2000 Plan 1	
Funding type		ACA		ACA		ACA	
Benefit items		**In-network**	**Out-of-network**	**In-network**	**Out-of-network**	**In-network**	**Out-of-network**
Individual Deductible		$1,000	$2,000	$1,500	$3,000	$2,000	$4,000
Family Deductible		$2,000	$4,000	$3,000	$6,000	$4,000	$8,000
Individual Out-of-Pocket		$3,000	$6,000	$5,750	$11,500	$6,250	$12,500
Family Out-of-Pocket Max		$6,000	$12,000	$11,500	$23,000	$12,500	$25,000
Coinsurance (Policy Holder Portion)		10%	40%	30%	60%	20%	50%
Telemedicine		See SBC	See SBC	See SBC	See SBC	See SBC	See SBC
Primary Care/Office		First 3 Visits when Selecting with Blue Connect: No Charge | After 3 Visits: $15	40% After Ded.	First 3 Visits when Selecting with Blue Connect: No Charge | After 3 Visits: $35	60% After Ded.	First 3 Visits when Selecting with Blue Connect: No Charge | After 3 Visits: $30	50% After Ded.
Specialist Care		$30	40% After Ded.	$70	60% After Ded.	$60	50% After Ded.
Emergency Room		No IP Admission: $300 | With IP Admission: 10% After Ded	No IP Admission: $300 | With IP Admission: 10% After Ded	No IP Admission: $500 | With IP Admission: 30% After Ded	No IP Admission: $500 | With IP Admission: 30% After Ded	No IP Admission: $600 | With IP Admission: 20% After Ded	No IP Admission: $600 | With IP Admission: 20% After Ded
Urgent Care		$30	$60	$70	$140	$60	$120
Diagnostic Tests (Xray & Blood Work)		10% After Ded.	40% After Ded.	30% After Ded.	60% After Ded.	20% After Ded.	50% After Ded.
Imaging (CT/PET Scan, MRI)							
Hospital Outpatient Surgery Physician Fee		10% After Ded.	40% After Ded.	30% After Ded.	60% After Ded.	20% After Ded.	50% After Ded.
Hospital Outpatient Surgery Facility Fee		10% After Ded.	40% After Ded.	30% After Ded.	60% After Ded.	20% After Ded.	50% After Ded.
Hospital Inpatient Physician		10% After Ded.	40% After Ded.	30% After Ded.	60% After Ded.	20% After Ded.	50% After Ded.
Hospital Inpatient Facility		10% After Ded.	40% After Ded.	30% After Ded.	60% After Ded.	20% After Ded.	50% After Ded.
Annual RX Deductible		Med Ded	Med Ded	Med Ded	Med Ded	Med Ded	Med Ded
Annual RX Deductible		Med Ded	Med Ded	Med Ded	Med Ded	Med Ded	Med Ded
Rx Retail Tier(s)		$4 / $15 / $35 / $50 / 25% After Ded.	$4 / $15 / $35 / $50 / 25% After Ded.	$4 / $15 / $35 / $50 / 25% After Ded.	$4 / $15 / $35 / $50 / 25% After Ded.	$4 / $15 / $35 / $50 / 25% After Ded.	$4 / $15 / $35 / $50 / 25% After Ded.
Employee	**22**	$685.82		$591.18		$591.42	
Employee + Spouse	**0**	$1,371.64		$1,182.36		$1,182.84	
Employee + Child(ren)	**1**	$1,268.76		$1,093.68		$1,094.13	
Employee + Family	**0**	$2,126.04		$1,832.66		$1,833.40	
Annual cost		$196,281.24		$169,195.80		$169,264.56	
#NAME?		$16,356.77	— N/A	$14,099.65	— N/A	$14,105.38	— N/A

MEDICAL - Effective Date: 1/1/2025	United Healthcare			Aetna	Angle Health	
Carrier	UnitedHealthcare	UnitedHealthcare	UnitedHealthcare	Aetna	Angle Health	Angle Health
Plan Name	Choice Plus DYH2 /K65S	Choice Plus DYJS /K35S	Choice Plus DYJ8 /K65S	NC Gold OAMC 1500 80/50	ANG TRAD 500 1500	ANG TRAD 1000 2000
Funding Type	Fully Insured	Fully Insured	Fully Insured	Fully Insured	Alt Funded	Alt Funded
In Network						
Deductible Single	$750	$2,000	$2,500	$1,500	$500	$1,000
Deductible Family	$1,500	$4,000	$5,000	$3,000	$1,000	$2,000
Coinsurance	70%	80%	70%	80%	80%	80%
OOP Max Single	$3,000	$6,000	$5,000	$6,000	$1,500	$2,000
OOP Max Family	$6,000	$12,000	$10,000	$12,000	$3000	$4000
Inpatient Facility	30% after deductible	20% after deductible	30% after deductible	20% after deductible	20% after deductible	20% after deductible
Outpatient Surgery	$500 copay per visit, deductible does not apply	20% after deductible	30% after deductible	20% after deductible	20% after deductible	20% after deductible
Copays						
Office Copay	$35 copay per visit, deductible does not apply	$25 copay per visit, deductible does not apply	$25 copay per visit, deductible does not apply	$35 copay/visit, deductible does not apply	$10.00	$10.00
Specialist	$75 copay per visit, deductible does not apply	$60 copay per visit, deductible does not apply	$60 copay per visit, deductible does not apply	$70 copay/visit, deductible does not apply	$30.00	$30.00
Urgent Care	$75 copay per visit, deductible does not apply	$75 copay per visit, deductible does not apply	$75 copay per visit, deductible does not apply	$50 copay/visit, deductible does not apply	$50.00	$50.00
ER	$750 copay per visit, deductible does not apply.	20% after deductible	30% after deductible	$750 copay/visit, deductible does not apply	$200.00	$200.00
RX						
Preferred Generic Rx	$5	$10	$5	$15	$10.00	$10.00
Preferred Brand Rx	$40	$40	$40	$35	$30.00	$30.00
Non-Preferred Brand Rx	$125	$125	$125	$75	$60.00	$60.00
Preferred Specialty Rx	$300	$300	$300	20% coinsurance for up to a 30 day supply;	20%	20%
Out of Network						
Deductible Single	$1,500	$4,000	$5,000	$3,000	$5,000	$5,000
Deductible Family	$3,000	$8,000	$10,000	$6,000	$10,000	$10,000
Coinsurance	60%	50%	50%	50%	50%	50%
OOP Max Single	$6,000	$12,000	$10,000	$12,000	$10,000	$10,000
OOP Max Family	$12,000	$24,000	$20,000	$24,000	$20000	$20000
Inpatient Facility	40% after deductible	50% after deductible	50% after deductible	50% after deductible	50% after deductible	50% after deductible
Outpatient Surgery	40% after deductible	50% after deductible	50% after deductible	50% after deductible	50% after deductible	50% after deductible
Enrollment						
Employee Only	23	23	23	23	23	23
Employee Spouse	0	0	0	0	0	0
Employee Child(ren)	0	0	0	0	0	0
Family	0	0	0	0	0	0
Monthly Premiums						
Employee Only	$745.96	$548.14	$554.61	$751.78	$1,001.23	$966.39
Employee Spouse	$1,491.92	$1,096.28	$1,109.22	$1,503.57	$2,356.01	$2,274.03
Employee Child(ren)	$1,380.03	$1,014.06	$1,026.03	$1,390.80	$1,502.57	$1,450.29
Family	$2,312.48	$1,699.23	$1,719.29	$2,330.53	$3,006.59	$2,901.98
Monthly Premium Per Plan	**$17,157.08**	**$12,607.22**	**$12,756.03**	**$17,290.94**	**$23,028.29**	**$22,226.97**
Annual Premium Per Plan	**$205,884.96**	**$151,286.64**	**$153,072.36**	**$207,491.28**	**$276,339.48**	**$266,723.64**

Gallagher

Town of Farmville - Effective 7/1/2025

COST ANALYSIS

	Bundled		Bundled	
	Mutual of Omaha	**Principal Financial Group**	**Pacific Life**	**Delta Dental**
	Proposed	Proposed	Proposed	Proposed
Dental				
Annual Premium	$17,888	$20,456	$15,384	$16,173
Rate Guarantee	1 Year	1 Year	2 Years	1 Year
Vision				
Annual Premium	$3,525	$3,884	$4,503	$4,185
Rate Guarantee	2 Years	2 Years	2 Years	3 Years
Short-Term Disability	Mutual of Omaha	Mutual of Omaha	Pacific Life	Mutual of Omaha
Annual Premium	$5,805	$5,805	$5,624	$5,805
Rate Guarantee	2 Years	2 Years	2 Years	3 Years
Total All Lines				
Annual Premium	$27,219	$30,145	$25,510	$26,164

This summary is for illustrative purposes only and is not a binding quote.

Please refer to carrier proposal for full details.

DENTAL - Effective Date: 7/1/2025	Option 1	Option 2	Option 3	Option 4
Carrier	Mutual of Omaha	Principal Financial Group	Pacific Life	Delta Dental
Plan Name	DENTAL INSURANCE Plan 1 - Class 1	Dental all members	Dental Plan - Select	Delta Dental PPO (Plus Premier)
Rate Guarantee	1 Year	one year	24 Months	1 Year
Participation Requirements	100%	100% employee participation assumed	100% of total eligible employees	75% mandatory enrollment
In Network				
Annual Maximum	$1,500	$1,500	$1,500	1500
Deductible Single	$50	$50	$50	50
Deductible Family	$100	$100	$100	100
Prev / Basic / Major	100% / 80% / 80%	100% / 80% / 80%	100% / 80% / 80%	100% / 80% / 80%
Endodontic Oral Surgery	Basic	Basic	Basic	Basic
Periodontic Oral Surgery	Basic	Basic	Basic	Basic
Out of Network				
Deductible Single	$50	$50	$50	50
Deductible Family	$100	$100	$100	100
Prev / Basic / Major	100% / 80% / 80%	100% / 80% / 80%	100% / 80% / 80%	100% / 80% / 80%
OON Reimbursement	90th Percentile	90th Percentile	95th Percentile	80th Percentile
Enrollment				
Employee Only	15	15	15	15
Employee Spouse	2	2	2	2
Employee Child(ren)	2	2	2	2
Family	4	4	4	4
Monthly Premiums				
Employee Only	$38.62	$42.12	$37.86	$34.74
Employee Spouse	$81.10	$89.97	$76.72	$68.66
Employee Child(ren)	$92.69	$111.39	$79.70	$91.56
Family	$140.95	$167.54	$100.32	$126.56
Monthly Premium Per Plan	**$1,490.68**	**$1,704.68**	**$1,282.02**	**$1,347.78**
Annual Premium Per Plan	**$17,888.16**	**$20,456.16**	**$15,384.24**	**$16,173.36**

VISION - Effective Date: 7/1/2025	Option 1	Option 2	Option 3	Option 4
Carrier	Mutual of Omaha	Principal Financial Group	Pacific Life	Delta Dental
Plan Name	Vision 1	Vision Option 1	Vision Plan - Eye 360-21	DeltaVision Enhanced 150
Network	EyeMed's Insight	VSP choice network	EyeMed	VSP
Rate Guarantee	2 Years	one year	48 Months	3 Year Rate guarantee
Participation Requirements	Greater of 10 enrolled employees or 100%	100% employee participation assumed	100% of total eligible employees	100% of total eligible employees
In Network				
Exams Copay	$10	$10 copay	$10 copay	$10 Copay
Exams Frequency	Once every 12 months	1 per 12 months	Once Every Calendar Year	Once every 12 months
Lenses Copay	$20	$25 copay	$20	$10 Copay
Lenses Frequency	Once every 12 months	1 pair per 12 months	Once Every Calendar Year	Once every 12 months
Frames Allowance	$0 copay $150 allowance, 20% off balance over allowance	$200 allowance for a wide selection of frames; 20% off amount over allowance	$180 allowance	$150 Allowance
Frames Frequency	Once every 12 months	1 set per 12 months	Once Every Calendar Year	Once every 12 months
Contact Lenses Allowance	$0 copay $150 allowance, 15% off balance over allowance	Up to $60 copay for standard and premium elective contact lens exams (fitting and evaluation) $200 allowance for elective contacts	$180 allowance	$150 Allowance
Contact Lenses Frequency	Once every 12 months	1 per 12 months Instead of lens and frames benefit	Once Every Calendar Year	Once every 12 months
Out of Network				
Exams Copay	Up to $37	Up to $45	$35	Reimburse up to $30
Lenses Copay	Up to $24	Up to $30	$40	Reimburse up to $50
Frames Allowance	Up to $66	Up to $70	$80	Reimburse up to $65
Contact Lenses Allowance	Up to $102	Up to $105	$144	Reimburse up to $50
Enrollment				
Employee Only	12	12	12	12
Employee Spouse	3	3	3	3
Employee Child(ren)	2	2	2	2
Family	6	6	6	6
Monthly Premiums				
Employee Only	$6.21	$6.84	$10.62	$8.15
Employee Spouse	$14.27	$14.76	$15.11	$16.29
Employee Child(ren)	$15.81	$17.18	$16.81	$17.45
Family	$24.14	$27.16	$28.14	$27.87
Monthly Premium Per Plan	**$293.79**	**$323.68**	**$375.23**	**$348.79**
Annual Premium Per Plan	**$3,525.48**	**$3,884.16**	**$4,502.72**	**$4,185.48**

SHORT TERM DISABILITY - Effective Date: 7/1/2025	Option 1	Option 2
Carrier	Mutual of Omaha	Pacific Life
Contrib/Non-Contributory	Non-Contributory	Non-Contributory
Plan Name	STD $1,000	Group Short-Term Disability Insurance – Traditional STD
Rate Guarantee	2 Years	24 Months
Participation Requirements	100%	100%
Employer Contribution	100.00%	100.00%
Benefit		
Benefit Percentage	60%	60%
Max Weekly Benefit	$1,000	$1,000
Min Weekly Benefit	None	$25
Max Benefit Duration	25 weeks	26 weeks From date of disability
Elimination Period - Accident	7 days	7 days Partial disability allowed
Elimination Period - Sickness	7 days	7 days Partial disability allowed
Enrollment		
Employee	23	23
Monthly Premiums		
Rates Per $10	$0.32	$0.31
Covered Weekly Benefit	$15,117.00	$15,117.00
Monthly Premium Per Plan	**$483.74**	**$468.63**
Annual Premium Per Plan	**$5,804.93**	**$5,623.52**

MEDICAL - Effective Date: 6/1/2025	Current	Fully Insured #6	Fully Insured #7	Fully Insured #8	Fully Insured #9
Carrier	NC League of Municipalities	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina
Plan Name	Med 2000 20/30 with HRA	**Blue Options Platinum** (Copay) 500 Plan 1 - 6502278	**Blue Options Platinum** (Copay) 500 Plan 2 - 6502279	**Blue Options Platinum** (Copay) 1000 Plan 2 - 6502280	**Blue Options Platinum** (Copay) 1000 Plan 1 - 6502281
Plan Type		PPO	PPO	PPO	PPO
Funding Type	-	Fully Insured	Fully Insured	Fully Insured	Fully Insured
Specific Deductible	-	-	-	-	-
Aggregate Attachment	-	-	-	-	-
Network	-	-	-	-	-
Metallic Level	-	Platinum	Platinum	Platinum	Platinum
Referrals Required	No	No	No	No	No
In Network					
Deductible Single	$650	$500	$500	$1,000	$1,000
Deductible Family	$2,560	$1,000	$1,000	$2,000	$2,000
Deductible Type	-	Embedded	Embedded	Embedded	Embedded
Coinsurance	15%	20%	20%	10%	10%
OOP Max Single	$650	$2,000	$2,000	$3,000	$3,000
OOP Max Family	$2,560	$4,000	$4,000	$6,000	$6,000
Inpatient Facility	15% after deductible	20% after deductible	20% after deductible	10% after deductible	10% after deductible
Outpatient Surgery	15% after deductible	20% after deductible	20% after deductible	10% after deductible	10% after deductible
Copays					
Office Copay	$20	**$10 (Copay is waived for your first 3 visits to your selected PCP)**	$15 (Copay is waived for your first 3 visits to your selected PCP)	$10 (Copay is waived for your first 3 visits to your selected PCP)	$15 (Copay is waived for your first 3 visits to your selected PCP)
Specialist	$30	$20	$30	$20	$30
Urgent Care	$20	$20	$30	$20	$30
ER	$350	$300	$300	$350	$300
Other Services					
Diagnostic Lab / X-Ray	15% after deductible / 15% after deductible	20% after deductible / 20% after deductible	20% after deductible / 20% after deductible	10% after deductible / 10% after deductible	10% after deductible / 10% after deductible
MRI & CT Scan	15% after deductible	20% after deductible	20% after deductible	10% after deductible	10% after deductible
Telemedicine	Same as office visit	No Charge	No Charge	No Charge	No Charge
RX					
Rx Deductible	$0	$0	$0	$0	$0
Family Rx Deductible	-	-	-	-	-
Rx Tiers	$5/ $30/ $50/ $75	$4/ $15/ $35/ $50/ 25%	$6/ $20/ $40/ $80/ 25%	$6/ $20/ $40/ $80/ 25%	$4/ $15/ $35/ $50/ 25%
Out of Network					
Deductible Single	$650	$1,000	$1,000	$2,000	$2,000
Deductible Family	$2,560	$2,000	$2,000	$4,000	$4,000
Coinsurance	40%	50%	50%	40%	40%
OOP Max Single	$650	$3,500	$4,000	$6,000	$6,000
OOP Max Family	$2,560	$7,000	$8,000	$12,000	$12,000
Inpatient Facility	40% after deductible	50% after deductible	50% after deductible	40% after deductible	40% after deductible
Outpatient Surgery	40% after deductible	50% after deductible	50% after deductible	40% after deductible	40% after deductible
Enrollment					
Employee Only	23	23	23	23	23
Employee Spouse	0	0	0	0	0
Employee Child(ren)	0	0	0	0	0
Family	0	0	0	0	0
Monthly Premiums					
Employee Only	$691.00	**$704.29**	**$698.95**	$688.94	$691.92
Employee Spouse	$1,658.00	**$1,408.58**	**$1,397.90**	$1,377.88	$1,383.84
Employee Child(ren)	$1,271.00	**$1,302.94**	**$1,293.06**	$1,274.54	$1,280.05
Family	$2,116.00	**$2,183.30**	**$2,166.75**	$2,135.71	$2,144.95
Monthly Premium Per Plan	$15,893.00	$16,198.67	$16,075.85	$15,845.62	$15,914.16
Change From Current	---	**$305.67 (1.92%)**	**$182.85 (1.15%)**	**-$47.38 (-.30%)**	**$21.16 (.13%)**
Monthly Premium Per Option	$15,893.00	$16,198.67	$16,075.85	$15,845.62	$15,914.16
Change From Current	---	**$305.67 (1.92%)**	**$182.85 (1.15%)**	**-$47.38 (-.30%)**	**$21.16 (.13%)**
Annual Premium Per Plan	$190,716.00	$194,384.04	$192,910.20	$190,147.44	$190,969.92
Change From Current	---	**$3,668.04 (1.92%)**	**$2,194.20 (1.15%)**	**-$568.56 (-.30%)**	**$253.92 (.13%)**
Annual Premium Per Option	$190,716.00	$194,384.04	$192,910.20	$190,147.44	$190,969.92
Change From Current	---	**$3,668.04 (1.92%)**	**$2,194.20 (1.15%)**	**-$568.56 (-.30%)**	**$253.92 (.13%)**

MEDICAL - Effective Date: 6/1/2025	Current	Option 10	Option 11	Option 12	Option 13	Option 14
Carrier	NC League of Municipalities	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina
Plan Name	Med 2000 20/30 with HRA	Blue Options Gold (Copay) 1500 Plan 1 - 6502283	Blue Options Gold 2000 CA - 6502285	Blue Options Gold 2500 CA - 6502286	Blue Options Gold (Copay) 3000 Plan 1 - 6502287	Blue Options Gold 3500 CA - 6502288
Plan Type		PPO	PPO	PPO	PPO	PPO
Funding Type	-	Fully Insured	Fully Insured	Fully Insured	Fully Insured	Fully Insured
Specific Deductible	-	-	-	-	-	-
Aggregate Attachment	-	-	-	-	-	-
Network	-	-	-	-	-	-
Metallic Level	-	Gold	Gold	Gold	Gold	Gold
Referrals Required	No	No	No	No	No	No
In Network						
Deductible Single	$650	$1,500	$2,000	$2,500	$3,000	$3,500
Deductible Family	$2,560	$3,000	$4,000	$5,000	$6,000	$7,000
Deductible Type	-	Embedded	Embedded	Embedded	Embedded	Embedded
Coinsurance	15%	30%	20%	20%	20%	40%
OOP Max Single	$650	$5,750	$6,250	$6,000	$7,000	$6,500
OOP Max Family	$2,560	$11,500	$12,500	$12,000	$14,000	$13,000
Inpatient Facility	15% after deductible	30% after deductible	20% after deductible	20% after deductible	20% after deductible	40% after deductible
Outpatient Surgery	15% after deductible	30% after deductible	20% after deductible	20% after deductible	20% after deductible	40% after deductible
Copays						
Office Copay	$20	$35 (Copay is waived for your first 3 visits to your selected PCP)	$30 (Copay is waived for your first 3 visits to your selected PCP)	$25 (Copay is waived for your first 3 visits to your selected PCP)	$25 (Copay is waived for your first 3 visits to your selected PCP)	$30 (Copay is waived for your first 3 visits to your selected PCP)
Specialist	$30	$70	$60	$50	$50	$60
Urgent Care	$20	$70	$60	$50	$50	$60
ER	$350	$500	$600	$750	$750	$700
Other Services						
Diagnostic Lab / X-Ray	15% after deductible / 15% after deductible	30% after deductible / 30% after deductible	20% after deductible / 20% after deductible	20% after deductible / 20% after deductible	20% after deductible / 20% after deductible	40% after deductible / 40% after deductible
MRI & CT Scan	15% after deductible	30% after deductible	20% after deductible	20% after deductible	20% after deductible	40% after deductible
Telemedicine	Same as office visit	No Charge	No Charge	No Charge	No Charge	No Charge
RX						
Rx Deductible	$0	$0	$0	$0	$0	$0
Family Rx Deductible	-	-	-	-	-	-
Rx Tiers	$5/ $30/ $50/ $75	$4/ $15/ $35/ $50/ 25%	$4/ $15/ $35/ $50/ 25%	$4/ $15/ $35/ $50/ 25%	$4/ $15/ $35/ $50/ 25%	$4/ $15/ $35/ $50/ 25%
Out of Network						
Deductible Single	$650	$3,000	$4,000	$5,000	$6,000	$7,000
Deductible Family	$2,560	$6,000	$8,000	$10,000	$12,000	$14,000
Coinsurance	40%	60%	50%	50%	50%	70%
OOP Max Single	$650	$11,500	$12,500	$12,000	$14,000	$13,000
OOP Max Family	$2,560	$23,000	$25,000	$24,000	$28,000	$26,000
Inpatient Facility	40% after deductible	60% after deductible	50% after deductible	50% after deductible	50% after deductible	70% after deductible
Outpatient Surgery	40% after deductible	60% after deductible	50% after deductible	50% after deductible	50% after deductible	70% after deductible
Enrollment						
Employee Only	23	23	23	23	23	23
Employee Spouse	0	0	0	0	0	0
Employee Child(ren)	0	0	0	0	0	0
Family	0	0	0	0	0	0
Monthly Premiums						
Employee Only	$691.00	$596.49	$596.68	$593.83	$587.43	$582.74
Employee Spouse	$1,658.00	$1,192.98	$1,193.36	$1,187.66	$1,174.86	$1,165.48
Employee Child(ren)	$1,271.00	$1,103.51	$1,103.86	$1,098.59	$1,086.75	$1,078.07
Family	$2,116.00	$1,849.12	$1,849.71	$1,840.87	$1,821.03	$1,806.49
Monthly Premium Per Plan	$15,893.00	$13,719.27	$13,723.64	$13,658.09	$13,510.89	$13,403.02
Change From Current	---	**-$2,173.73 (-13.68%)**	**-$2,169.36 (-13.65%)**	**-$2,234.91 (-14.06%)**	**-$2,382.11 (-14.99%)**	**-$2,489.98 (-15.67%)**
Monthly Premium Per Option	$15,893.00	$13,719.27	$13,723.64	$13,658.09	$13,510.89	$13,403.02
Change From Current	---	**-$2,173.73 (-13.68%)**	**-$2,169.36 (-13.65%)**	**-$2,234.91 (-14.06%)**	**-$2,382.11 (-14.99%)**	**-$2,489.98 (-15.67%)**
Annual Premium Per Plan	$190,716.00	$164,631.24	$164,683.68	$163,897.08	$162,130.68	$160,836.24
Change From Current	---	**-$26,084.76 (-13.68%)**	**-$26,032.32 (-13.65%)**	**-$26,818.92 (-14.06%)**	**-$28,585.32 (-14.99%)**	**-$29,879.76 (-15.67%)**
Annual Premium Per Option	$190,716.00	$164,631.24	$164,683.68	$163,897.08	$162,130.68	$160,836.24
Change From Current	---	**-$26,084.76 (-13.68%)**	**-$26,032.32 (-13.65%)**	**-$26,818.92 (-14.06%)**	**-$28,585.32 (-14.99%)**	**-$29,879.76 (-15.67%)**

MEDICAL - Effective Date: 6/1/2025	Current	Option 15	Option 16	Option 17	Option 18	Option 19
Carrier	NC League of Municipalities	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina
Plan Name	Med 2000 20/30 with HRA	Blue Options Silver (Copay) 2500 Plan 2 - 6502291	Blue Options Silver (Copay) 3000 Plan 1 - 6502292	Blue Options Silver (Copay) 3500 Plan 1 - 6502293	Blue Options Silver (Copay) 4000 Plan 1 - 6502354	Blue Options Silver (Copay) 4500 Plan 1 - 6502355
Plan Type		PPO	PPO	PPO	PPO	PPO
Funding Type	-	Fully Insured	Fully Insured	Fully Insured	Fully Insured	Fully Insured
Specific Deductible	-	-	-	-	-	-
Aggregate Attachment	-	-	-	-	-	-
Network	-	-	-	-	-	-
Metallic Level	-	Silver	Silver	Silver	Silver	Silver
Referrals Required	No	No	No	No	No	No
In Network						
Deductible Single	$650	$2,500	$3,000	$3,500	$4,000	$4,500
Deductible Family	$2,560	$5,000	$6,000	$7,000	$8,000	$9,000
Deductible Type	-	Embedded	Embedded	Embedded	Embedded	Embedded
Coinsurance	15%	40%	30%	30%	30%	30%
OOP Max Single	$650	$8,850	$8,850	$8,850	$8,850	$8,850
OOP Max Family	$2,560	$17,700	$17,700	$17,700	$17,700	$17,700
Inpatient Facility	15% after deductible	40% after deductible	30% after deductible	30% after deductible	30% after deductible	30% after deductible
Outpatient Surgery	15% after deductible	40% after deductible	30% after deductible	30% after deductible	30% after deductible	30% after deductible
Copays						
Office Copay	$20	$30 (Copay is waived for your first 3 visits to your selected PCP)	$55 (Copay is waived for your first 3 visits to your selected PCP)	$55 (Copay is waived for your first 3 visits to your selected PCP)	$45 (Copay is waived for your first 3 visits to your selected PCP)	$55 (Copay is waived for your first 3 visits to your selected PCP)
Specialist	$30	$150	$110	$110	$135	$110
Urgent Care	$20	$150	$110	$110	$135	$110
ER	$350	$1,750	$1,500	$1,500	$1,000	$1,000
Other Services						
Diagnostic Lab / X-Ray	15% after deductible / 15% after deductible	40% after deductible / 40% after deductible	30% after deductible / 30% after deductible	30% after deductible / 30% after deductible	30% after deductible / 30% after deductible	30% after deductible / 30% after deductible
MRI & CT Scan	15% after deductible	40% after deductible	30% after deductible	30% after deductible	30% after deductible	30% after deductible
Telemedicine	Same as office visit	No Charge	No Charge	No Charge	No Charge	No Charge
RX						
Rx Deductible	$0	$0	$100	$0	$100	$0
Family Rx Deductible	-	-	-	-	-	-
Rx Tiers	$5/ $30/ $50/ $75	$15/ $35/ $45/ $90/ 25%	$15 after drug deductible/ $35 after drug deductible/ $45 after drug deductible/ $90 after drug deductible/ 25% after drug deductible	$15/ $40/ $80/ $120/ 25%	$15 after drug deductible/ $35 after drug deductible/ $45 after drug deductible/ $90 after drug deductible/ 25% after drug deductible	$15/ $40/ $80/ $120/ 25%
Out of Network						
Deductible Single	$650	$5,000	$6,000	$7,000	$8,000	$9,000
Deductible Family	$2,560	$10,000	$12,000	$14,000	$16,000	$18,000
Coinsurance	40%	70%	60%	60%	60%	60%
OOP Max Single	$650	$17,700	$17,700	$17,700	$17,700	$17,700
OOP Max Family	$2,560	$35,400	$35,400	$35,400	$35,400	$35,400
Inpatient Facility	40% after deductible	70% after deductible	60% after deductible	60% after deductible	60% after deductible	60% after deductible
Outpatient Surgery	40% after deductible	70% after deductible	60% after deductible	60% after deductible	60% after deductible	60% after deductible
Enrollment						
Employee Only	23	23	23	23	23	23
Employee Spouse	0	0	0	0	0	0
Employee Child(ren)	0	0	0	0	0	0
Family	0	0	0	0	0	0
Monthly Premiums						
Employee Only	$691.00	$497.08	$497.40	$492.70	$493.47	$497.08
Employee Spouse	$1,658.00	$994.16	$994.80	$985.40	$986.94	$994.16
Employee Child(ren)	$1,271.00	$919.60	$920.19	$911.50	$912.92	$919.60
Family	$2,116.00	$1,540.95	$1,541.94	$1,527.37	$1,529.76	$1,540.95
Monthly Premium Per Plan	$15,893.00	$11,432.84	$11,440.20	$11,332.10	$11,349.81	$11,432.84
Change From Current	---	**-$4,460.16 (-28.06%)**	**-$4,452.80 (-28.02%)**	**-$4,560.90 (-28.70%)**	**-$4,543.19 (-28.59%)**	**-$4,460.16 (-28.06%)**
Monthly Premium Per Option	$15,893.00	$11,432.84	$11,440.20	$11,332.10	$11,349.81	$11,432.84
Change From Current	---	**-$4,460.16 (-28.06%)**	**-$4,452.80 (-28.02%)**	**-$4,560.90 (-28.70%)**	**-$4,543.19 (-28.59%)**	**-$4,460.16 (-28.06%)**
Annual Premium Per Plan	$190,716.00	$137,194.08	$137,282.40	$135,985.20	$136,197.72	$137,194.08
Change From Current	---	**-$53,521.92 (-28.06%)**	**-$53,433.60 (-28.02%)**	**-$54,730.80 (-28.70%)**	**-$54,518.28 (-28.59%)**	**-$53,521.92 (-28.06%)**
Annual Premium Per Option	$190,716.00	$137,194.08	$137,282.40	$135,985.20	$136,197.72	$137,194.08
Change From Current	---	**-$53,521.92 (-28.06%)**	**-$53,433.60 (-28.02%)**	**-$54,730.80 (-28.70%)**	**-$54,518.28 (-28.59%)**	**-$53,521.92 (-28.06%)**

MEDICAL - Effective Date: 7/1/2025	Current	Balanced Funded #1	Balanced Funded #2	Balanced Funded #3	Balanced Funded #4	Balanced Funded #5
Carrier	NC League of Municipalities	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina	Blue Cross Blue Shield of North Carolina
Plan Name	Med 2000 20/30 with HRA	Blue Options 6509599	Blue Options 6509612	Blue Options 6511078	Blue Options 6509609	Blue Options 6511077
Plan Type		RATES EFF July 1st	RATES EFF July 1st	RATES EFF July 1st	RATES EFF July 1st	RATES EFF July 1st
Funding Type	-	Alt Funded	Alt Funded	Alt Funded	Alt Funded	Alt Funded
Specific Deductible	-	-	-	-	-	-
Aggregate Attachment	-	-	-	-	-	-
Network	-	Blue Options	Blue Options	Blue Options	Blue Options	Blue Options
Metallic Level	-	-	-	-	-	-
Referrals Required	No	No	No	No	No	No
In Network						
Deductible Single	$650	$2,000	$500	$750	$1,000	$5,000
Deductible Family	$2,560	$4,000	$1,000	$1,500	$2,000	$10,000
Deductible Type	-	-	-	-	-	-
Coinsurance	15%	20%	0%	0%	10%	20%
OOP Max Single	$650	$4,000	$1,500	$1,750	$2,000	$9,200
OOP Max Family	$2,560	$8,000	$3,000	$3,500	$4,000	$18,400
Inpatient Facility	15% after deductible	20% after deductible	0% after deductible	0% after deductible	10% after deductible	20% after deductible
Outpatient Surgery	15% after deductible	20% after deductible	0% after deductible	0% after deductible	10% after deductible	20% after deductible
Copays						
Office Copay	$20	$25 (Copay is waived for your first 3 visits to your selected PCP)	$15 (Copay is waived for your first 3 visits to your selected PCP)	$15 (Copay is waived for your first 3 visits to your selected PCP)	$20 (Copay is waived for your first 3 visits to your selected PCP)	$25 (Copay is waived for your first 3 visits to your selected PCP)
Specialist	$30	$50	$30	$30	$30	$50
Urgent Care	$20	$50	$30	$30	$30	$50
ER	$350	$500	$150	$150	$300	$500
Other Services						
Diagnostic Lab / X-Ray	15% after deductible / 15% after deductible	20% after deductible / 20% after deductible	0% after deductible / 0% after deductible	0% after deductible / 0% after deductible	10% after deductible / 10% after deductible	20% after deductible / 20% after deductible
MRI & CT Scan	15% after deductible	20% after deductible	0% after deductible	0% after deductible	10% after deductible	20% after deductible
Telemedicine	Same as office visit	No charge	No charge	No charge	No charge	No charge
RX						
Rx Deductible	$0	$0	$0	$0	$0	$0
Family Rx Deductible	-	-	-	-	-	-
Rx Tiers	$5/ $30/ $50/ $75	$10 / $35 / $60 / 25% / 25%	$10 / $35 / $60 / 25% / 25%	$10 / $35 / $60 / 25% / 25%	$10 / $35 / $60 / 25% / 25%	$10 / $35 / $60 / 25% / 25%
Out of Network						
Deductible Single	$650	$4,000	$1,000	$1,500	$2,000	$10,000
Deductible Family	$2,560	$8,000	$2,000	$3,000	$4,000	$20,000
Coinsurance	40%	50%	20%	20%	40%	30%
OOP Max Single	$650	$8,000	$3,000	$3,500	$4,000	$18,400
OOP Max Family	$2,560	$16,000	$6,000	$7,000	$8,000	$36,800
Inpatient Facility	40% after deductible	50% after deductible	20% after deductible	20% after deductible	40% after deductible	30% after deductible
Outpatient Surgery	40% after deductible	50% after deductible	20% after deductible	20% after deductible	40% after deductible	30% after deductible
Enrollment						
Employee Only	23	23	23	23	23	23
Employee Spouse	0	0	0	0	0	0
Employee Child(ren)	0	0	0	0	0	0
Family	0	0	0	0	0	0
Monthly Premiums						
Employee Only	$691.00	$653.92	$712.52	$706.93	$691.23	$616.93
Employee Spouse	$1,658.00	$1,397.83	$1,526.75	$1,514.44	$1,479.90	$1,316.44
Employee Child(ren)	$1,271.00	$1,211.85	$1,323.19	$1,312.56	$1,282.74	$1,141.57
Family	$2,116.00	$1,955.76	$2,137.41	$2,120.09	$2,071.42	$1,841.08
Monthly Premium Per Plan	$15,893.00	$15,040.16	$16,387.96	$16,259.39	$15,898.29	$14,189.39
Change From Current	---	**-$852.84 (-5.37%)**	**$494.96 (3.11%)**	**$366.39 (2.31%)**	**$5.29 (.03%)**	**-$1,703.61 (-10.72%)**
Monthly Premium Per Option	$15,893.00	$15,040.16	$16,387.96	$16,259.39	$15,898.29	$14,189.39
Change From Current	---	**-$852.84 (-5.37%)**	**$494.96 (3.11%)**	**$366.39 (2.31%)**	**$5.29 (.03%)**	**-$1,703.61 (-10.72%)**
Annual Premium Per Plan	$190,716.00	$180,481.92	$196,655.52	$195,112.68	$190,779.48	$170,272.68
Change From Current	---	**-$10,234.08 (-5.37%)**	**$5,939.52 (3.11%)**	**$4,396.68 (2.31%)**	**$63.48 (.03%)**	**-$20,443.32 (-10.72%)**
Annual Premium Per Option	$190,716.00	$180,481.92	$196,655.52	$195,112.68	$190,779.48	$170,272.68
Change From Current	---	**-$10,234.08 (-5.37%)**	**$5,939.52 (3.11%)**	**$4,396.68 (2.31%)**	**$63.48 (.03%)**	**-$20,443.32 (-10.72%)**

VISION - Effective Date: 7/1/2025	Current	Option 2	Option 3	Option 7	Option 8
Carrier	NC League of Municipalities	Delta Dental of North Carolina	Community Eye Care	Guardian	MetLife
Plan Name	Premier Plus	DeltaVision Deluxe 180	$200 Plan	Plan #5 Full Feature - Signature Plan C	M160A-10/20-M VIS Quote 1 Option
Network	-	-	-	VSP	-
Rate Guarantee	-	3 years	-	2 Years	24 months
Participation Requirements	-	2 minimum	-	Assumes 100% of eligible employees	The greater of 50% of all eligible employees or 22 employees enrolled
In Network					
Exams Copay	$10	$0	$10	$10	$10
Exams Frequency	12 months	12 months	12 months	Once Every Calendar Year	1 per 12 Months
Lenses Copay	$20	$10	$20 for all eyewear	$20	$20
Lenses Frequency	12 months	12 months	12 months	Once Every Calendar Year	1 per 12 Months
Frames Allowance	$160	$180	$200 for all eyewear	$200 retail max + 20% off balance	$160
Frames Frequency	12 months	12 months	12 months	Once Every Calendar Year	1 per 12 Months
Contact Lenses Allowance	$160	$180	$200 for all eyewear	$200 max (Copay waived)	$160
Contact Lenses Frequency	12 months	12 months	12 months	Once Every Calendar Year	1 per 12 Months
Out of Network					
Exams Copay	-	Up to $45	-	$50 max	$45
Lenses Copay	-	Depends on type of lens	-	Depends on type of lens	Depends on type of lens
Frames Allowance	-	Up to $70	-	$48 max	$70
Contact Lenses Allowance	-	Up to $105	-	$130 max (Copay waived)	$105
Enrollment					
Employee Only	23	23	23	23	23
Employee Spouse	0	0	0	0	0
Employee Child(ren)	0	0	0	0	0
Family	0	0	0	0	0
Monthly Premiums					
Employee Only	-	$9.81	$12.21	$12.78	$8.23
Employee Spouse	-	$19.62	$24.41	$24.19	$16.49
Employee Child(ren)	-	$21.01	$27.02	$24.65	$13.96
Family	-	$33.57	$41.74	$39.02	$23.02
Monthly Premium Per Plan	---	$225.63	$280.83	$293.94	$189.29
Change From Current	---	---	---	---	---
Monthly Premium Per Option	$0.00	$225.63	$280.83	$293.94	$189.29
Change From Current	---	---	---	---	---
Annual Premium Per Plan	---	$2,707.56	$3,369.96	$3,527.28	$2,271.48
Change From Current	---	---	---	---	---
Annual Premium Per Option	$0.00	$2,707.56	$3,369.96	$3,527.28	$2,271.48
Change From Current	---	---	---	---	---

BASIC LIFE - Effective Date: 7/1/2025	Option 1	Option 2	Option 3	Option 4	Option 5	Option 6
Carrier	Principal Financial Group	Principal Financial Group	MetLife	MetLife	The Hartford Insurance Company	The Hartford Insurance Company
Plan Name	Group term life Option 1	Group term life Option 1	Life BSCL Quote 1 Option $25,000	Life BSCL Plan 2 Option $50,000	Basic Life $25,000	Basic Life $50,000
Multi-class	No	No	No	No	No	No
Rate Guarantee	two years, unless volume increases or decreases by more than 25%	two years, unless volume increases or decreases by more than 25%	24 months	24 months	2 Years	2 Years
Participation Requirements	100.00%	100.00%	100.00%	100.00%	100% of Eligible Employees	100% of Eligible Employees
Benefit						
Benefit Amount Maximum Benefit	$25,000 benefit $25,000	$50,000 benefit $50,000	Flat $25,000 $25,000	Flat $50,000 $50,000	Flat $25,000 $25,000	Flat $50,000 $50,000
Benefit Reduction	35% reduction at age 65 and an additional 15% reduction at age 70 Age reductions apply to the benefit amount after proof of good health.	35% reduction at age 65 and an additional 15% reduction at age 70 Age reductions apply to the benefit amount after proof of good health.	35% at Age 65,50% at Age 70	35% at Age 65,50% at Age 70	35% @ 65 and 50% of Original Amount @ 70*	35% @ 65 and 50% of Original Amount @ 70*
Waiver of Premium	If an employee becomes totally disabled before age 60, coverage will continue and premium will be waived	If an employee becomes totally disabled before age 60, coverage will continue and premium will be waived	disabled prior to 60, waiting period 9 months, coverage continues to 65	disabled prior to 60, waiting period 9 months, coverage continues to 65	Premium Waiver to Normal Retirement Age if Disabled Prior to 60	Premium Waiver to Normal Retirement Age if Disabled Prior to 60
Portability	-	-	-	-	Portability Prime Including Accidental Death	Portability Prime Including Accidental Death
Accelerated Benefit	Terminally ill employees can receive up to 75% of their life insurance benefit, up to $250,000, if their life expectancy is 12 months or less (as diagnosed by a physician) and the death benefit is at least $10.000.	Terminally ill employees can receive up to 75% of their life insurance benefit, up to $250,000, if their life expectancy is 12 months or less (as diagnosed by a physician) and the death benefit is at least $10.000.	12 months or less to live, up to 80.0% of coverage, to a maximum of $500,000	12 months or less to live, up to 80.0% of coverage, to a maximum of $500,000	12 Months Life Expectancy, 80% of Benefit (Total Basic and/or Supplemental Acceleration may never exceed $500,000)	12 Months Life Expectancy, 80% of Benefit (Total Basic and/or Supplemental Acceleration may never exceed $500,000)
Guaranteed Issue	$25,000	$50,000	$25,000	$50,000	$25,000	$50,000
AD & D	$25,000 benefit Coverage for employees on and off the job.	$50,000 benefit Coverage for employees on and off the job.	100% of the Basic Life benefit.	100% of the Basic Life benefit.	-	-
Additional Benefits	Travel Assistance, Will and Legal Document Center, Identity Theft Kit, Beneficiary Support, Emotional Health Support Line	Travel Assistance, Will and Legal Document Center, Identity Theft Kit, Beneficiary Support, Emotional Health Support Line	Empathy, Grief Counseling, Funeral Discounts and Planning Services	Empathy, Grief Counseling, Funeral Discounts and Planning Services	Ability Assist (EAP 3 face to face visits); Beneficiary Assist (EAP 5 face to face visits); Travel Assistance and ID Theft; Funeral Planning and Estate Guidance	Ability Assist (EAP 3 face to face visits); Beneficiary Assist (EAP 5 face to face visits); Travel Assistance and ID Theft; Funeral Planning and Estate Guidance
Enrollment						
Employee	23	23	23	23	23	23
Monthly Premiums (Rates Per $1,000)						
Volume Basic Life AD & D Basic Life AD & D	$575,000.00 $0.173 $0.031	$1,150,000.00 $0.151 $0.031	$575,000.00 $0.131 $0.028	$1,150,000.00 $0.13 $0.028	$575,000.00 $0.122	$1,150,000.00 $0.121
Monthly Premium Per Plan	$117.30	$209.30	$91.43	$181.70	$70.15	$139.15
Change From Current	---	---	---	---	---	---
Monthly Premium Per Option	$117.30	$209.30	$91.43	$181.70	$70.15	$139.15
Change From Current	---	---	---	---	---	---
Annual Premium Per Plan	$1,407.60	$2,511.60	$1,097.10	$2,180.40	$841.80	$1,669.80
Change From Current	---	---	---	---	---	---
Annual Premium Per Option	$1,407.60	$2,511.60	$1,097.10	$2,180.40	$841.80	$1,669.80
Change From Current	---	---	---	---	---	---
Employer Contribution						
Employee	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Monthly Employer Cost	$117.30	$209.30	$91.43	$181.70	$70.15	$139.15
Change From Current	---	---	---	---	---	---
Annual Employer Cost Per Plan	$1,407.60	$2,511.60	$1,097.10	$2,180.40	$841.80	$1,669.80
Change From Current	---	---	---	---	---	---
Annual Employer Cost Per Option	$1,407.60	$2,511.60	$1,097.10	$2,180.40	$841.80	$1,669.80
Change From Current	---	---	---	---	---	---

DENTAL - Effective Date: 7/1/2025	Current	Option 4	Option 5	Option 6
Carrier	NC League of Municipalities	Unum	Guardian	MetLife
Plan Name	Dental Options III without Ortho	Dental Plan 2 Passive PPO	Plan #3	DPPO Quote 1 Option - Plan-All Active Full-time Employees (30 Hours)
Rate Guarantee	-	12 Months	2 Years	12 months
Participation Requirements	-	44 % of the total eligible lives	Assumes 100% of eligible employees	The greater of 50% of all eligible employees or 22 employees enrolled
In Network				
Annual Maximum	$1,500	$1,500	$1,500	$1,500
Deductible Single	$50	$50	$0	$50
Deductible Family	$100	$150	$0	$150
Prev / Basic / Major	0% / 20% / 20%	0% / 20% / 50%	0% / 20% / 20%	0% / 20% / 20%
Waiting Period Major	None	None	None	None
Endodontic Oral Surgery	Basic	Basic	Basic	Basic
Periodontic Oral Surgery	Basic	Basic	Basic	Basic
Implants	Major	Major	Major	Major
Ortho Coinsurance	Not Covered	Not Covered	Not Covered	Not Covered
Waiting Period	Not Covered	Not Covered	Not Covered	Not Covered
Ortho Lifetime Max	Not Covered	Not Covered	Not Covered	Not Covered
Rollover Threshold	-	$700	$700	-
Rollover Amount	-	$350	$350	-
Rollover Account Limit	-	$1,250	$1,250	-
Out of Network				
Deductible Single	$50	$50	$50	$50
Deductible Family	$100	$150	$100	$150
Prev / Basic / Major	0% / 20% / 20%	0% / 20% / 50%	0% / 20% / 20%	0% / 20% / 20%
OON Reimbursement	-	90th Percentile	90th Percentile	90th Percentile
Enrollment				
Employee Only	23	23	23	23
Employee Spouse	0	0	0	0
Employee Child(ren)	0	0	0	0
Family	0	0	0	0
Monthly Premiums				
Employee Only	$38.00	$45.67	$54.13	$46.21
Employee Spouse	$77.00	$90.54	$109.88	$96.95
Employee Child(ren)	$80.00	$121.67	$128.54	$92.64
Family	$101.00	$180.62	$195.74	$151.99
Monthly Premium Per Plan	$874.00	$1,050.41	$1,244.99	$1,062.83
Change From Current	---	**$176.41 (20.18%)**	**$370.99 (42.45%)**	**$188.83 (21.61%)**
Monthly Premium Per Option	$874.00	$1,050.41	$1,244.99	$1,062.83
Change From Current	---	**$176.41 (20.18%)**	**$370.99 (42.45%)**	**$188.83 (21.61%)**
Annual Premium Per Plan	$10,488.00	$12,604.92	$14,939.88	$12,753.96
Change From Current	---	**$2,116.92 (20.18%)**	**$4,451.88 (42.45%)**	**$2,265.96 (21.61%)**
Annual Premium Per Option	$10,488.00	$12,604.92	$14,939.88	$12,753.96
Change From Current	---	**$2,116.92 (20.18%)**	**$4,451.88 (42.45%)**	**$2,265.96 (21.61%)**

DENTAL - Effective Date: 7/1/2025	Current	Option 1	Option 2	Option 3
Carrier	NC League of Municipalities	Delta Dental of North Carolina	Delta Dental of North Carolina	Principal Financial Group
Plan Name	Dental Options III without Ortho	Benefit Plan A PPO Guaranteed for 1 Year(s)	Benefit Plan A PPO Guaranteed for 2 Year(s)	Dental all members
Rate Guarantee	-	1 Year(s)	2 Year(s)	one year
Participation Requirements	-	75% with a minimum of 17 subscribers.	75% with a minimum of 17 subscribers.	100% employee participation assumed
In Network				
Annual Maximum	$1,500	$1,500	$1,500	$1,500
Deductible Single	$50	$50	$50	$50
Deductible Family	$100	$100	$100	$100
Prev / Basic / Major	0% / 20% / 20%	0% / 20% / 20%	0% / 20% / 20%	0% / 20% / 20%
Waiting Period Major	None	None	None	None
Endodontic Oral Surgery	Basic	Basic	Basic	Basic
Periodontic Oral Surgery	Basic	Basic	Basic	Basic
Implants	Major	Major	Major	Major
Ortho Coinsurance	Not Covered	Not Covered	Not Covered	Not Covered
Waiting Period	Not Covered	Not Covered	Not Covered	Not Covered
Ortho Lifetime Max	Not Covered	Not Covered	Not Covered	Not Covered
Rollover Threshold	-	-	-	-
Rollover Amount	-	-	-	-
Rollover Account Limit	-	-	-	-
Out of Network				
Deductible Single	$50	$50	$50	$50
Deductible Family	$100	$100	$100	$100
Prev / Basic / Major	0% / 20% / 20%	0% / 20% / 20%	0% / 20% / 20%	0% / 20% / 20%
OON Reimbursement	-	-	-	90th Percentile
Enrollment				
Employee Only	23	23	23	23
Employee Spouse	0	0	0	0
Employee Child(ren)	0	0	0	0
Family	0	0	0	0
Monthly Premiums				
Employee Only	$38.00	**$34.74**	**$35.55**	$43.38
Employee Spouse	$77.00	**$68.66**	**$70.27**	$92.66
Employee Child(ren)	$80.00	**$91.56**	**$93.68**	$114.72
Family	$101.00	**$126.56**	**$129.48**	$172.55
Monthly Premium Per Plan	$874.00	$799.02	$817.65	$997.74
Change From Current	---	**-$74.98 (-8.58%)**	**-$56.35 (-6.45%)**	**$123.74 (14.16%)**
Monthly Premium Per Option	$874.00	$799.02	$817.65	$997.74
Change From Current	---	**-$74.98 (-8.58%)**	**-$56.35 (-6.45%)**	**$123.74 (14.16%)**
Annual Premium Per Plan	$10,488.00	$9,588.24	$9,811.80	$11,972.88
Change From Current	---	**-$899.76 (-8.58%)**	**-$676.20 (-6.45%)**	**$1,484.88 (14.16%)**
Annual Premium Per Option	$10,488.00	$9,588.24	$9,811.80	$11,972.88
Change From Current	---	**-$899.76 (-8.58%)**	**-$676.20 (-6.45%)**	**$1,484.88 (14.16%)**

DENTAL - Effective Date: 7/1/2025	Current	Option 7	Option 8	Option 9
Carrier	NC League of Municipalities	Companion Life	Mutual of Omaha	Blue Cross Blue Shield of North Carolina
Plan Name	Dental Options III without Ortho	Plan Dental Select: PPO 90th Percentile	DENTAL INSURANCE Plan 1 - Class 1	Dental Blue Preferred Traditional with Implants 6502201
Rate Guarantee	-	2 years	1 Year	-
Participation Requirements	-	100% of eligible employees must participate	100%	20% participation is required with a minimum group enrollment of two subscribers.
In Network				
Annual Maximum	$1,500	$1,000	$1,500	$1,500
Deductible Single	$50	$50	$50	$50
Deductible Family	$100	$100	$100	$150
Prev / Basic / Major	0% / 20% / 20%	0% / 20% / 50%	0% / 20% / 20%	0% / 20% / **50%**
Waiting Period Major	None	None	None	None
Endodontic Oral Surgery	Basic	Basic	Basic	Basic
Periodontic Oral Surgery	Basic	Basic	Basic	Basic
Implants	Major	Major	Major	Major
Ortho Coinsurance	Not Covered	Not Covered	Not Covered	Not Covered
Waiting Period	Not Covered	Not Covered	Not Covered	Not Covered
Ortho Lifetime Max	Not Covered	Not Covered	Not Covered	Not Covered
Rollover Threshold	-	-	-	-
Rollover Amount	-	-	-	-
Rollover Account Limit	-	-	-	-
Out of Network				
Deductible Single	$50	$50	$50	$50
Deductible Family	$100	$100	$100	$150
Prev / Basic / Major	0% / 20% / 20%	0% / 20% / 50%	- / - / -	20% / 40% / 50%
OON Reimbursement	-	90th Percentile	90th Percentile	-
Enrollment				
Employee Only	23	23	23	23
Employee Spouse	0	0	0	0
Employee Child(ren)	0	0	0	0
Family	0	0	0	0
Monthly Premiums				
Employee Only	$38.00	**$32.91**	$38.62	**$25.04**
Employee Spouse	$77.00	**$65.27**	$81.10	**$56.31**
Employee Child(ren)	$80.00	**$72.11**	$92.69	**$67.24**
Family	$101.00	**$104.47**	$140.95	**$102.24**
Monthly Premium Per Plan	$874.00	$756.93	$888.26	$575.92
Change From Current	---	**-$117.07 (-13.39%)**	**$14.26 (1.63%)**	**-$298.08 (-34.11%)**
Monthly Premium Per Option	$874.00	$756.93	$888.26	$575.92
Change From Current	---	**-$117.07 (-13.39%)**	**$14.26 (1.63%)**	**-$298.08 (-34.11%)**
Annual Premium Per Plan	$10,488.00	$9,083.16	$10,659.12	$6,911.04
Change From Current	---	**-$1,404.84 (-13.39%)**	**$171.12 (1.63%)**	**-$3,576.96 (-34.11%)**
Annual Premium Per Option	$10,488.00	$9,083.16	$10,659.12	$6,911.04
Change From Current	---	**-$1,404.84 (-13.39%)**	**$171.12 (1.63%)**	**-$3,576.96 (-34.11%)**

SHORT TERM DISABILITY - Effective Date: 7/1/2025	Current	Option 1	Option 2	Option 3
Carrier	NC League of Municipalities	MetLife	The Hartford Insurance Company	Mutual of Omaha
Contrib/Non-Contributory	Non-Contributory	Non-Contributory	Non-Contributory	Non-Contributory
Plan Name	STD	Short Term Disability - STD Quote 1 Option	STD $2,000	STD $1,000
Multi-class	No	No	No	No
Rate Guarantee	-	24 months	-	2 Years
Participation Requirements	-	100.00%	100.00%	100%
Employer Contribution	100.00%	100.00%	100.00%	100.00%
Benefit				
Benefit Percentage	60%	60%	60%	60%
Max Weekly Benefit	-	$1,000	$2,000	$1,000
Min Weekly Benefit	-	$20	-	None
Max Benefit Duration	26 weeks	25 weeks	25 Weeks	25 weeks
Elimination Period - Accident	7 days	7 days	7 Days	7 days
Elimination Period - Sickness	7 days	7 days	7 Days	7 days
Definition of Disability	-	Due to a Sickness, or as a direct result of accidental injury	Includes Disabled and Working Disability Benefit	Loss of duties and earnings
Earnings Definition	-	The amount of the employee's gross salary or wages from his/her employer as of the day before his/her disability began. Predisability earnings includes: Basic earnings only.	Standard	Earnings Just Prior to Disability, Annual Salary
Covered Disability	-	Non-Occupational Coverage	Non-Occupational	-
Pre-existing Conditions	-	None	-	3/6
Guaranteed Issue	-	-	-	-
Enrollment				
Employee	23	23	23	23
Monthly Premiums				
Rates Per $10	-	$0.232	$0.247	$0.32
Covered Weekly Benefit	-	$15,070.00	$15,070.00	$15,070.00
Monthly Premium Per Plan	$0.00	$349.62	$372.23	$482.24
Change From Current	---	---	---	---
Monthly Premium Per Option	$0.00	$349.62	$372.23	$482.24
Change From Current	---	---	---	---
Annual Premium Per Plan	$0.00	$4,195.49	$4,466.75	$5,786.88
Change From Current	---	---	---	---
Annual Premium Per Option	$0.00	$4,195.49	$4,466.75	$5,786.88
Change From Current	---	---	---	---
Employer Contribution				
Employee	100.00%	100.00%	100.00%	100.00%
Monthly Employer Cost	$0.00	$349.62	$372.23	$482.24
Change From Current	---	---	---	---
Annual Employer Cost Per Plan	$0.00	$4,195.49	$4,466.75	$5,786.88
Change From Current	---	---	---	---
Annual Employer Cost Per Option	$0.00	$4,195.49	$4,466.75	$5,786.88
Change From Current	---	---	---	---

Product Quotation
Quotation Number: **MF1063181**
Quote Sent Date: **Apr 08, 2025**
Expiration Date: **May 08, 2025**

Your Bobcat Contact
Marcella Foss
Phone:
Email: marcella.foss@doosan.com

Your Customer Contact

Deliver to
TOWN OF TAYLORSVILLE
67 Main Avenue Dr
TAYLORSVILLE, NC, 28681

Bobcat Dealer
Bobcat of Lenoir, Lenoir, NC
555 WILKESBORO BLVD NE
LENOIR, NC, 28645

Bill to
TOWN OF TAYLORSVILLE
67 MAIN AVENUE DR
TAYLORSVILLE, NC, 28681-2382

Item Name	Item Number	Quantity	Price Each	Total
E60 R2-Series Bobcat Compact Excavator	M3321	1	72,093.60	72,093.60
Standard Equipment: 55.7 HP Turbocharged, Bobcat 2.4L, Tier 4 Diesel Engine, Non-DPF Auto-Idle Auto-Shift, Two-Speed Travel Auxiliary Hydraulics with Selectable Flow w/ Arm Mounted Flush Face Quick Couplers Canopy: Includes: Cup Holder, Retractable Seat Belt, Vinyl Suspension Seat Roll Over Protective Structure (ROPS) - Meets Requirements of ISO 12117-2: 2008 Tip Over Protective Structure (TOPS) - Meets Requirements of ISO 12117: 2000 Falling Object Protective Structure (FOPS) - Meets Requirements of ISO 10262 Control Console Locks Control Pattern Selector Valve (ISO/STD) Conventional Tail Swing Dozer Blade with Float Engine/Hydraulic Monitor with Shutdown Fingertip Auxiliary Hydraulic Control Fingertip Boom Swing Control				
			Horn Hydraulic Joystick Controls Keyless Start LED Work Lights Lift Eye Long Arm Rubber Tracks Spark Arrestor Deluxe Instrument Panel Vandalism Protection X-Change Attachment Mounting System Telematics with 2-year Machine IQ Basics Subscription +90-Day Machine IQ Health & Security Trial Warranty: 2 years, or 2000 hours whichever occurs first	
Cab Plus Package *Included:* Cab Plus Package:, Enclosed Cab with HVAC, Deluxe Instrument Panel with Keyless Start, Cloth Suspension Seat, Travel Motion Alarm, Radio	M3321-P11-C07	1	7,900.80	7,900.80
Hydraulic Clamp - Long Arm - Class IV w/ Diverter Valve	M3321-R08-C15	1	3,157.60	3,157.60
Long Arm + Additional Bolt-on Counterweight	M3321-R03-C09	1	1,412.00	1,412.00
18" MX4 XCHG SMOOTH	7322080	1	1,285.44	1,285.44
18" MX4 XCHG TEETH	7322082	1	1,285.44	1,285.44
30" MX5 XCHG SMOOTH	7333378	1	1,727.70	1,727.70
Power-Tilt PTX4	7319637	1	6,747.78	6,747.78

Excavator Hose Kit (Check Description)	7331054	1	219.18	219.18
	Total for E60 R2-Series Bobcat Compact Excavator			95,829.54
Parts & Service Manuals	5000000	1	0.00	0.00
	Total for Parts & Service Manuals			0.00

Quote Total - USD	95,829.54
Dealer P.D.I.	0.00
Tariff Surcharge	0.00
Freight Charges	0.00
Dealer Assembly Charges	0.00
Quote Total - USD	**95,829.54**

Comment:
*Prices per the North Carolina Contract #2210A (Construction Equipment).

*Plus applicable taxes. IF Tax Exempt, please include Tax Exempt Certificate with the order.

*Member Number (if applicable): _____

*All orders should include 1) Accounts Payable Contact and email address, 2) W9 with correct legal entity name, and 3) Bill to Address.

*Orders may be placed with the contract holder or authorized dealer as allowed by the terms and conditions of the contract. *A Copy of all orders must be provided to Heather.Messmer@Doosan.com.

*Contact Holder Information: Clark Equipment Company dba Bobcat Company, Govt Sales, 250 E Beaton Drive, West Fargo, ND 58078. TID# 38-0425350.

*Payment Terms: Net 60 Days. Credit cards accepted.

*Remittance address: Clark Equipment Company d/b/a Bobcat Company, P. O. Box 74007382, Chicago, IL 60674-7382

*Questions can be submitted via email to barry.hanson@doosan.com or by phone at: 1-800-965-4232.

Customer acceptance:
Quotation Number:: **MF1063181** Purchase Order:_____

Authorized Signature:

Print:_____ Sign:_____

Date:_____ Email:_____

Addresses

Delivery Address_____

Billing Address (if different from ship to):_____

Tax Exempt: Y ☐ / N ☐

Exempt in the State of:_____

Tax Exempt ID:

Federal:_____

State:_____

Expiration Date:_____